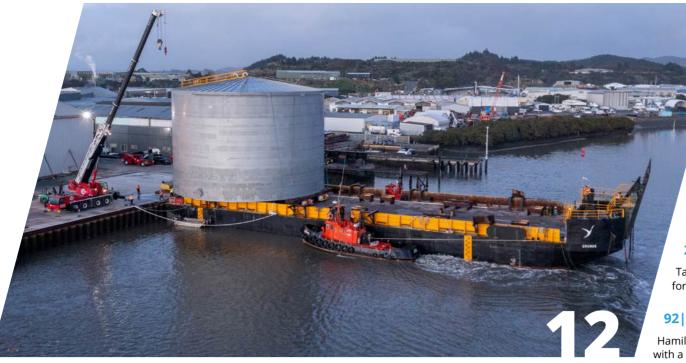
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### Christchurch Office

112 Wrights Road, Addington, Christchurch Phone 03-983 5500 PO Box 37 346 www.waterfordpress.co.nz

#### **Queenstown Office**

70 Glenda Drive, Queenstown 9300 PO Box 2581, Wakatipu

#### MANAGING DIRECTOR

James Lynch

james@waterfordpress.co.nz

#### **CO-MANAGING PARTNER**

Chris Pearce chris.pearce@waterfordpress.co.nz

#### **EDITORIAL**

### Editor

Nick Gormack nick@waterfordpress.co.nz

### Sub-editors

Paul Mein, Randall Johnston

#### Journalists Ange Davidson, Kelly Deeks, Hugh de Lacy,

Russell Fredric, Richard Loader, Kim Newth,

Sue Russell, Karen Phelps, Rosa Watson, Virginia Wright

### **RESEARCH & MARKETING**

James Anderson, Sam Dart, Chris Graves, Megan Hawkins, Annie Patrick, Chris Pearce, Danielle Percival, Adam Shirra, Leo Smith, Alasdair Thomson, Jane Watson sales@waterfordpress.co.nz

### PRODUCTION DEPARTMENT

### **General Manager**

Luke Lynch luke@waterfordpress.co.nz

### **Graphic Artists**

Connor Gosnell, Anton Gray, Francesca Hildawa, Sophie McCleary, Liki Udam art@waterfordpress.co.nz

### **CONTENT COORDINATORS**

Alissa Crosby, Ann-Marie Frentz, Josie Villa

### **OFFICE AND ACCOUNTS**

Helen Bourne accounts@waterfordpress.co.nz reception@waterfordpress.co.nz

Lyn Barlow n@waterfordpress.co.nz

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### Driving Māori, Pasifika successes

Bernadette Cooney

riven by a profound sense of social responsibility and a commitment to uplifting Māori and Pasifika communities, Stronghold Group of Auckland stands at the forefront of promoting supplier diversity across Aotearoa.

The construction company is certified and registered as a Māori and Pacific-owned business within Amotai – an initiative by the Auckland Council aimed at unlocking procurement opportunities for businesses from these communities.

Established in 2020 by Quincy and Karalee Tangiau, Stronghold Group has quickly risen to prominence in Auckland's business landscape. As a +IMPAC prequalified organisation, the company specialises in providing endto-end construction management solutions, catering to the commercial, residential and maintenance construction sectors.

Quincy's dedication to nurturing relationships within the construction sector has been pivotal to the company's success. Known for supplying skilled workers to numerous projects across Auckland, Quincy has solidified Stronghold Group's reputation as a trusted partner for major construction companies in the region.

Their commitment to Kaupapa Māori and successful project deliveries earned them a coveted spot on the supplier panel of the Auckland Council Marae Infrastructure Programme.

Karalee Tangiau, the managing director, expresses pride in participating in projects that resonate with their values. "We're thrilled to be part of the Marae Infrastructure Programme," Karalee says.

With three completed contracts within the programme, they credit the Marae Infrastructure team at Auckland Council as a crucial stepping stone in their company's growth and development.

"The Marae Infrastructure team provides invaluable opportunities for companies like ours to contribute to and enhance the supplier diversity chain."

"The Marae Infrastructure team provides invaluable opportunities for companies like ours to contribute to and enhance the supplier diversity chain."

Currently, Stronghold Group is on the verge of commencing the demolition and construction of the Wharekai/Wharekauta at Te Puea Memorial Marae. "This project marks our largest undertaking to date," Karalee shares, "and we feel deeply privileged to be part of the marae whānau journey."

Karalee with Ngāti Whātua ki Kaipara ancestry and multicultural roots from Scotland and Ireland, and Quincy, with origins spanning the Cook Islands, Nuie and Papua New Guinea, take immense pride in infusing their cultural heritage throughout their business operations. Quincy's journey in construction, spanning nearly three decades, began with a Pasifika scholarship building course at Unitec at the age of 17, leading to trade qualification by 21. Mentored by supportive figures like Mike Aitkens and the late Kaumatua Bob Hawke, alongside his wife Aroha, Quincy acknowledges their profound influence on his early career in building.

Karalee, leveraging her expertise in Māori community development and education, attributes her strong work ethic and passion for improving educational outcomes for Māori to early mentors Tui Ahloo, Yvonne O'Brien and Jilly Tyler. Surrounding themselves with individuals of integrity and kindness remains a fundamental value for Quincy and Karalee.

"People and family are paramount to us, with a team of approximately 60, 80% of whom are Maori and Pasifika, we acknowledge our team are our heartbeat."

As they strategically manage the company's growth, their commitment to developing their workforce remains steadfast, ultimately contributing to the broader prosperity of their communities and fulfilling the vision of supplier diversity and wider outcomes.



Stronghold Group has a strong team of around 60 workers.







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### Dedicated to building futures

Johnston Associates has enjoyed a long-term relationship with Quincy, Karalee and the Team at Stronghold Group, working with them as the business has evolved over the last 12 years. They are a much respected and loyal client, and we admire their Team focus and positivity, alongside the development they bring to the community. We congratulate Stronghold on their continued business growth, continued success and commend their commitment to excellence – which truly makes them an industry leader.

Liam Afitu - Partner, Johnston Associates. Email: lafitu@jacal.co.nz, Mobile 021 620 116. Visit www.johnstonassociates.co.nz or call 09 361 6701.

As Accountants and Advisors, we are proud to be part of Stronghold Group's business journey.

JOHNSTON



J.

# Royal Wolf at the head of the pack

#### Karen Phelps

eing crowned the 'Employer of the Year' for the South & East region in the 2023 Auckland Business Awards was an accolade that recognised Royal Wolf's outstanding achievements in recruitment, retention, employee development and overall workplace satisfaction.

New Zealand District Manager Graham Allison says the company is continuing to build on this area including recently introducing an annual wellness day for employees.

"This gives every employee an additional day of leave each year to spend on fostering their wellness," says Graham.

"This might mean using the day for an annual medical check up, a mental health day, or simply a day of relaxation through health and beauty treatments," he says.

Royal Wolf, an industry leader in the hire, sale, and modification of shipping containers, boasts a rich history spanning 27 years in New Zealand.

With three branches in Auckland and a total of 14 customer service centres across the country, the company has established itself as a cornerstone in various industries, from infrastructure and construction to retail and

At the heart of Royal Wolf's success lies its people-centric approach. Graham emphasises the company's mission to recruit and retain the best talent.

"It's all about our customers, and having the right employees to work with them is key," he says.

The company's robust recruitment and retention strategies include regular employee engagement surveys and tailored development programs. These initiatives have not only fostered a highly engaged workforce but have also facilitated internal promotions and career growth opportunities.

One such success story is Graham himself, who joined Royal Wolf in 2010 as a sales executive and has since risen through the ranks to become New Zealand Manager. He says his journey exemplifies Royal Wolf's commitment to nurturing talent and providing a platform for career advancement.



Through partnerships with community organizations and initiatives such as Save the Kiwi and Kai Ika, Royal Wolf demonstrates its commitment to corporate social responsibility.

## "It's all about our customers, and having the right employees to work with them is key."

In addition to investing in employee development, Royal Wolf prioritizes the well being of its workforce.

The company's Safety First and Passion for People pillars underscore its dedication to creating a safe, inclusive, and supportive work environment. Regular safety huddles, mental health initiatives and employee assistance programs reflect the company's holistic approach to employee welfare.

Furthermore, Royal Wolf's commitment to diversity and inclusion is evident through the establishment of employee resource groups and initiatives to promote gender equality and support the LGBTIQ+ community.

The company's exemplary practices extend beyond its internal operations to its broader impact on society and the environment. Through partnerships with community organizations and initiatives such as Save the Kiwi and Kai Ika, Royal Wolf demonstrates its commitment to corporate social responsibility.

Moreover, Royal Wolf's innovative products, such as the Site Hub, underscore its dedication to sustainability and addressing evolving customer needs.

As Royal Wolf continues to push the boundaries of shipping container design and sustainability, its recognition as the 'Employer of the Year' serves as a testament to its unwavering commitment to its employees, customers, and the wider community, says Graham.

"With a strong foundation built on values of excellence, innovation, and inclusivity, Royal Wolf is poised for continued success in shaping the future of container solutions in New Zealand and beyond."







### People key to progressive company

#### Richard Loader

or 25 years the Auckland Business
Awards have celebrated innovation and creativity in the business sector, and last year Watersmart were named Finalist in the Employer of the Year category. The previous year it was Emerging Business of the Year Finalist

Founded by Andrew Olsen seven years ago, Watersmart is at the forefront of water conservation and resilience innovation, operating as a b2b business, primarily working with developers, group home building companies, architects and engineers throughout New Zealand.

Watersmart's General Manager Philip Kingston says the award nomination and being named Finalist was an acknowledgement of everybody's effort within the team.

"We have a great company and a great team who all believe passionately in what we do and I think that is reflected in the business's growth and success over the last seven years. The only way we can be successful is with great people working together to achieve the same ultimate objective. Being named Finalist, gives us the opportunity to celebrate our success across the team."

Last year a cross section of Watersmart's team members attended the prestigious awards gala evening and Philip says it was interesting to note the team's level of disappointment that it was not able to bring home the Employer of the Year award.

"As the GM, I thought that was a fantastic reflection of the passion the team have for the work we do and their belief that Watersmart is truly a great employer.

"Our mission is to optimise the water footprint on this earth; that is our reason for being. We like to say that we realise the true value of water, and we have a lot of passionate people working in the diverse areas of our business who are in a space that actually makes a real difference."

Evolving from Stormwater Systems and rebranding as Watersmart to better reflect a broader end-to-end focus in stormwater management; flood control; water recycling; rainwater harvesting; water treatment and water management systems, the team has grown from one to now in the mid-forties.

"We've actually tripled over the last three years. We now have different facets to the business including traditional sales, marketing and consultant type roles with people who have an in-depth technical knowledge around the solutions we offer. There are operational delivery roles including plumbing, and there are procurement, supply chain and warehousing functions. There's a team who work with our clients to help design the solutions we offer and within that team we do a lot of



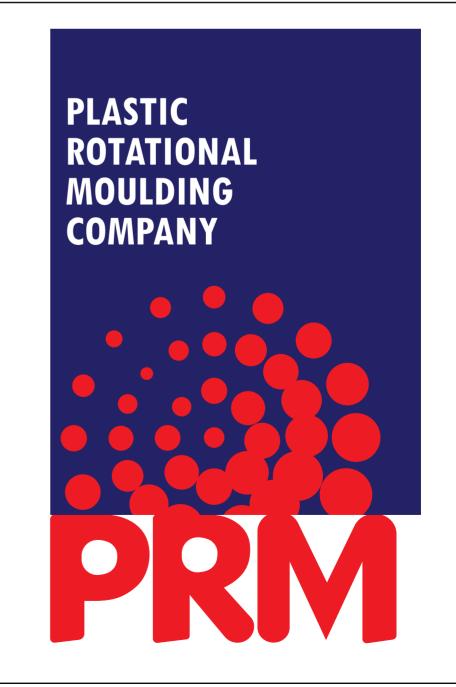
Watersmart is at the forefront of water conservation and resilience innovation.

sustainability modelling and assessments. We have an aftercare team servicing our systems, and we have a plumbing maintenance team. We also provide water sustainability audits to understand what the use of water is and its wastage, and have a technical solution called FlowGen enabling us to measure water usage and provide automated alerts where there are issues."

Career development is something that Watersmart is looking to put more structure around, but Philip says there are several examples where people have already progressed in the business.

"PJ started out assembling pumps and he's now the installation Team Leader for our Aquacomb® product.

He's super talented and is also doing his plumbing apprenticeship with us. Another one of our people, Jack, started working in the warehouse on a casual basis and he's now in our administration team."



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### Battery recycling off to a flying start

Kim Newth

ver the past decade, Phoenix Metalman Recycling has grown rapidly to become Aotearoa NZ's largest privately held metal recycler. The 100% NZ owned, ESG-led business is further extending its impact this year with a nationwide end-to-end battery recycling solution.

Leading this exciting initiative for Phoenix, in the role of Product Stewardship Manager, is Jasmine Faulkner, who was a Sustainability Superstar finalist at last year's Sustainable Business Network Awards.

Phoenix plans to install hundreds of collection points in towns and cities to make it easy for Kiwis to recycle batteries of all types.

The scheme is off to a flying start, following the recent acquisition of E-Cycle's battery division in February 2024. E-Cycle was previously a chief collection partner for Phoenix.

"We are now servicing over 100 battery collection sites - both council and retail sites - across New Zealand," says Jasmine.

"Currently, we're working on another 289 additional proposed locations. We want these collection points to be as convenient as possible in places where people shop frequently, for example, rather than just at council transfer stations."

As well as taking batteries for recycling, the collection points will be set up to accept vapes, both disposable and non-disposable.

"Most E-Waste contains batteries, so these two go hand in hand with the end-of-life solutions we are offering for batteries."

Jasmine has over 12 years' experience in the metal recycling sector and a background in exports and trading. Through this she became involved with the recycling of lead acid batteries and, in 2018, began investigating solutions for other kinds of waste batteries.

"As New Zealand's largest exporter of used lead acid batteries, we were frequently presented with other types of batteries too. With no available recyclable outlet, it was clear something needed to be done. With full support from the company, I tasked myself with finding an environmentally sound solution for these other batteries."

The goal has been to provide a practical and effective recycling solution that also delivers on fire safety, as incorrect disposal of batteries can lead to fire.

This is a huge risk for both waste and metal recycling industries. Corroding batteries also pose an environmental risk. Phoenix has been working with Fire and Emergency New Zealand (FENZ) to ensure their collection units are in line with best practice on fire safety, with UN dangerous goods-rated fire-resistant liners used for most of their mixed battery collections. Phoenix has a well-equipped fleet to manage the collection service and employs more than 50 full-time staff who are trained and endorsed to transport dangerous goods.

Phoenix work with an offshore recycling partner that shreds and processes the



Phoenix Metalman Recycling has launched a nationwide end-to-end battery recycling solution led by Product Stewardship Manager, Jasmine Faulkner (below) who was a Sustainability Superstar finalist at last year's Sustainable Business Network Awards.

batteries to recover valuable metals so these materials can be used again. To date, more than 250,000kg of assorted batteries - ranging from alkaline, nickel metal hydride and nickel cadmium to lithium batteries of various types – have been recycled.

In the pipeline for Phoenix in 2024 is another exciting new initiative, also relating to the circular economy and this time involving end of life solar panels.

Phoenix is independently Toitu Envirocare Net Carbon Zero certified and is the first and only New Zealand metal recycler to hold this certification.

Now in their third voluntary carbon reporting year, Jasmine says the data shows their recycling operation is "close to 10 times climate positive for the environment".

Accolades for Phoenix in 2023 include winning the Leveraging Investment for International Growth Award at the New Zealand International Business Awards and being named National Fastest Growing Exporter at the Deloitte Fast 50 Awards.

Through social partnerships like The Kai lka Project - Cans for Kai programme in conjunction with LegaSea, Phoenix is actively advancing sustainable pathways in support of a circular economy. The Cans for Kai project not only serves as a fundraising initiative but also champions the value of recycling.



BELLINGHAM WALLACE consulting

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Phoenix has a well-equipped fleet to manage the collection service and employs more than 50 full-time staff who are trained and endorsed to transport dangerous goods.







### Ruakaka Energy Park taking shape

Richard Loader

eridian Energy's Ruakākā Energy Park, is a 100MW Battery Energy Storage System (BESS), currently under construction, and a 120MW solar farm, located at Ruakākā, near Whangārei.

The first stage of the energy park, the BESS, will cover an area the size of two rugby fields and provide additional reserve power and resilience to the national grid, accelerate the growth of renewable generation and support the transition to a net-zero economy by 2050.

When completed it will be New Zealand's first large-scale grid BESS, providing Meridian with a versatile North Island asset.

This BESS will be made up of eighty 20ft containerised battery storage units, and twenty Power Conversion System units (PCS), which include inverters and transformers that increase the voltage of the electricity from the battery units

The site will contain a switching station building, an office and storage building, firewater tank/s, small transformers and other electrical equipment, carparking, unloading and storage areas, security fencing and an 8m landscaping area around the road boundaries of the site.

The BESS is being delivered in three stages: Stage 1 – Earthworks and drainage, which was completed in August 2023; Stage 2 – Battery support infrastructure – currently under construction; Stage 3 – Battery installation and commissioning, to be completed at the end of 2024.

Project Director Alan de Lima says the BESS offers Meridian Energy with multiple new revenue streams, providing the ability to load shift between price periods and to participate in the North Island reserve electricity market.

"As intermittent renewable generation increases in this country, the Ruakākā BESS will help manage supply fluctuations through a low carbon footprint, reducing this country's reliance on fossil fuels."

Global battery specialist Saft are providing integrated battery supply, installation, commissioning and operational services for the BESS. Meridian Energy is managing a multi contract delivery approach, with project completion expected in the second half of 2024.

Alan says the project will have a positive impact on the region in terms of resilience and improving security of supply, as well as local economic benefits throughout the construction period and the introduction of a Community Fund upon completion.

"We'd like to acknowledge local hapū Patuharakeke, who with Meridian are developing a relationship agreement to work together with the hope this project enables collective opportunities, including employment and



The first stage of the energy park, the BESS, will cover an area the size of two rugby fields and provide additional reserve power and resilience to the national grid, accelerate the growth of renewable generation and support the transition to a net-zero economy by 2050.

"As intermittent renewable generation increases in this country, the Ruakākā BESS will help manage supply fluctuations through a low carbon footprint, reducing this country's reliance on fossil fuels."

training, assessment of future projects as well as advancing renewable energy initiatives in their rohe (territory)."

Meridian Energy's bold vision for Ruakākā includes a grid-scale solar farm planned to further speed up New Zealand's transition to a productive low carbon economy. The shared infrastructure provided by the BESS will significantly improve the economics of the future solar farm.

Resource consent applications for the solar farm were lodged 2023, and are currently being considered by Councils.

No project of this scale and complexity comes without its challenges and Alan acknowledges that a key challenge in this project was mastering the steep learning curve.

"This is the first BESS of this scale in New Zealand, which requires working through technology issues during both the design and construction phases, that have not been previously experienced.

"Challenges are opportunities, and as always we work our way through these things to achieve a successful outcome."

Alan adds that this was Meridian Energy's

first project north of Auckland, and completely new territory in which to establish a base and build positive relationships with local contractors within the Northland community, as well as other members of the wider community.

"We've now established very good relationships with local contractors who share our excitement for the project and who are very keen to be involved. They know it will be a showcase project, not just for Meridian Energy, but also the Northland region and themselves.

"For me, building those positive relationships with local hapū Patuharakeke, contractors and wider community is what has underpinned the success of this project to date. As well as the solar project we are looking at dozens of other opportunities in Northland, and right across the country, and we will be able to leverage off those relationships going forward."





## The global energy challenge makes a strong case for battery energy storage

The power grid needs flexibility and capacity. The need to balance the variations of demand and supply increases with the growing penetration of variable, non-dispatchable renewables. In addition, sources like wind and solar put some challenges to electricity grids, both in terms of operational management and grid stability. Meanwhile, power systems also require sufficient capacity at peak demand to guarantee electricity supply. The need for capacity reserves is heightened due to the unpredictable nature of renewables. Traditionally, flexibility and capacity reserves are provided by fast-reacting resources like combined cycle gas turbines (CCGT).

Battery Energy Storaage Systems (BESS) offer a greener replacement to fossil-fuel based resources. While their role was mainly focused on ancillary services in early development, the latest state-of-the-art BESS are designed to stack multiple functions over different time constants, helping to balance supply and demand, to manage grid capacity and stability and to ensure security of supply. As we all work towards Net Zero, they play a critical role in capturing and valuing precious zero-carbon electricity which otherwise risks being curtailed – at an economic and environmental cost.

#### **Increasing digitalization**

Modern BESS are also getting digitalized, enabling real-time system management. This improves efficiency while reducing downtime and maintenance costs. Cloud data management interfaces provide remote monitoring of key performance indicators (KPIs) and control over all operational parameters of their system.

With Saft's I-Sight system, the digital platform monitors performance in real-time to ensure the BESS delivers on contract specific KPI's. The platform will alert of any deviations, enabling immediate response.

It is also now possible to resolve most issues at a distance, thanks to remote diagnostic and reconfiguration tools.

### Scaling up faster

As larger systems (over 100 MW) are getting common, sufficient space becomes a challenge.

BESS energy capacity per container has increased, facilitating a smaller system footprint. For example, Saft's new containers, Intensium Shift, have increased from 2.3 MWh to 3 MWh. This is provided by greater energy per module and an enhanced system design.

#### **Advancements in control**

One challenge that comes from larger and longer duration systems is to avoid multiplying power conversion systems (PCS) which required the conversion of DC energy in multiple containers into AC.

Saft developed the Cube control system that accurately manages up to eight containers in parallel. This enables the design system architectures based on the largest, cost-optimized PCS systems available on the market.

The enhanced energy density of the container building blocks, combined with advanced controls and a space-saving plug-and-play installation, is game-changing. All in all, this means the industry can now deliver utility-scale BESS for up to eight hours of energy shifting, all while halving the floor-space and installation time.

The tide is now turning. As we integrate more and more renewables, BESS are not only efficient alternatives to fossil-based flexibilities, but also crucial enablers to capture, store and deploy that energy when needed. Otherwise, we risk wasting energy – an ever precious resource in today's world.



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Te Manawataki o Te Papa, the city's civic precinct, will have a library and community hub, civic whare (public meeting space) and museum and exhibition gallery.

### Transforming the heart of Tauranga

Karen Phelps

he heart of Tauranga city is transforming and at the centre of all the changes is Te Manawataki o Te Papa - the heartbeat of Te Papa.

After decades of indecision regarding the city centre, Tauranga City Council is working with city partners and the community to create a very special place for the community.

"I was brought up in Tauranga and the opportunity to be part of something that is going to benefit our communities in the future is what drives me," says General Manager City Development and Partnerships Gareth Wallis.

The 'heart' of this concept is Te Manawataki o Te Papa, the city's civic precinct, where a library and community hub, civic whare (public meeting space) and museum and exhibition gallery will take shape over the next five years. Upgrades to Baycourt and Tauranga Art Gallery, along with associated landscape and waterfront improvements, will also add

"Te Manawataki o Te Papa's emergence as a centre of economic activity presents exciting opportunities for Tauranga and the surrounding areas."

to a greatly enhanced environment. These long-awaited community facilities will see \$306 million invested and with more than \$1 billion in private and public sector investment also committed over the next eight years, the city centre will undergo an economic, cultural and social renaissance, bringing far-reaching benefits for generations to come, says Gareth. Bolstered by a \$21 million grant towards Te Manawataki o Te Papa from TECT, and \$12.1 million in central Government Better-Off funding, the project has solid support to reach completion goals, he says.

"Te Manawataki o Te Papa's emergence as a centre of economic activity presents exciting opportunities for Tauranga and the surrounding areas. By fostering collaboration and

innovation, we can unlock the full potential of our region and create a prosperous future for all," says Gareth.

Te Manawataki o Te Papa is projected to add an estimated 10,000 new jobs to the Tauranga region by 2041 and contribute approximately \$2.7 billion to Tauranga's gross domestic product (GDP) by 2041. Te Manawataki o Te Papa's economic growth is anticipated to drive a 71% increase in retail spending in the Tauranga region by 2041.

While a lot of the team's work is future-focussed, significant attention is also focused on the here and now, says Gareth. Work is complete on the upgrade of Tunks Reserve and Elizabeth Street East in the city centre, and upgrades are already underway on several other

significant community amenity projects in the city centre including the redevelopment of Masonic Park, which will link the civic precinct to the waterfront.

"Because we have many projects going on simultaneously, there has been a lot of disruption in the city centre for our community. We've tried to minimise the disruption as much as possible but we acknowledge that this transition has not been easy. We meet regularly with local business owners and retailers to listen and, where we can, implement any ideas that could help to reduce any shortterm disruption to their operations."

Construction on the library and community hub has begun and will be followed by the new museum in May. "I'm excited about the benefits and opportunities that Te Manawataki o Te Papa will bring to our community in the future.

"Once completed, it will be a place where everyone belongs and be a significant driver for economic growth. The future looks bright for our home and I'm excited."







### Red Stag and the Rise of Sustainable Mid-Rise Wood Construction

In the ever-evolving landscape of construction, mid-rise wood structures are emerging as a sustainable and innovative solution. With a focus on eco-friendly materials, builders are increasingly turning to Engineered Wood Products (EWP) to create structures that not only stand tall but also leave a smaller environmental footprint. One key player at the forefront of this movement is Red Stag, a leading supplier of high-quality engineered wood products, contributing significantly to the growth of mid-rise wood construction.

#### The Sustainable Advantage of Red Stag

Red Stag, renowned for its commitment to sustainability, has become a key supplier for mid-rise wood construction projects. Red Stag specialises in providing engineered wood products such as Cross Laminated Timber (CLT), Laminated Veneer Lumber (LVL), and Glue Laminated Timber (GLT), all of which play a crucial role in constructing environmentally responsible buildings.

### **Carbon Sequestration and Climate Impact**

The use of Red Stag's engineered wood products in mid-rise construction contributes to

carbon sequestration. Wood, a renewable resource, absorbs and stores carbon during its growth. By incorporating Red Stag's materials, builders not only benefit from superior strength and durability, but also actively participate in the reduction of the overall carbon footprint associated with construction.

### **Innovative Engineering with Red Stag**

Red Stag's commitment to quality extends beyond sustainability to encompass innovate engineering solutions. Red Stag's products, particularly CLT, offer architects and builders the flexibility to design cutting-edge structures. The versatility of CLT combined with GLT allows for open and spacious interiors, providing a canvas for creative architectural designs that are both aesthetically pleasing and functional.

### **Cost-Effectiveness and Efficiency**

One of the key advantages of partnering with Red Stag is its vertical integration, from forestry and milling through to CLT, GLT and LVL manufacturing. Red Stag's design team will incorporate all engineered wood products and fixings into a digital model, where Red Stag's manufacturing sites in Rotorua, Hamilton and Auckland will produce construction ready solutions. Red Stag's prefabricated solutions, significantly reduce labour costs, transportation movements, site noise and waste, foundation requirements, and construction timelines. This efficiency is

particularly crucial in the context of mid-rise construction, where speed and cost-effectiveness are paramount considerations.

### **Regulatory Compliance and Red Stag**

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12 | Culham Engineering REGIONAL DEVELOPMENT

### Culham delivers on tank farm project

#### **Richard Loader**

n December of 2023, Whangarei based Culham Engineering completed a remarkable project that spanned almost two years and reflected the company's reputation for delivering innovative and high value engineering solutions over the 66 years it has been operating throughout New Zealand.

The project involved the fabrication of two very large tanks designed to hold bulk low sulphur fuel oil, each tank measuring 25 metres in diameter, 21 metres tall overall, and weighing approximately 225 tonnes (300 tonnes on trailer).

The client was Stolthaven Terminals, who operate bulk tank facilities in New Zealand and Australia, storing liquids like petrol and hydrocarbons, and who required the tanks for its tank farm at the Port of Tauranga.

Culham Engineering had previously built tanks for Stolthaven Terminals at the Port in Auckland and Tauranga and had an established working relationship.

Special Projects Advisor for Culham Engineering, Dave Cunningham, says the company had been selected to undertake the project because of its innovative thinking and ability to fabricate the two massive tanks at its Whangarei site, then transport them along the coast to the Port of Tauranga.

"Being based on the harbour with berthing facilities means we can undertake large fabrication projects and ship to sites close to water

> to page 14



The two massive tanks were constructed in Whangarei site, then transported by barge to the Port of Tauranga



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14 | Culham Engineering

#### **REGIONAL DEVELOPMENT**

# Culham delivers on tank project

> from page 12

"Generally, a tank of this dimension would be built on site after all the civil foundations had been completed. Constructing the tanks here in Whangarei enabled Stolthaven Terminals to complete all the civil works concurrently, saving about sixteen months out of a standard build duration of this nature.

"That was a major benefit for our client. While the cost of transporting the completed tanks, along with the additional design work that was required was very expensive, fabricating the tanks at our heavy fabrication facilities where we had all our equipment and people made us much more efficient than if we were doing so on site, where there are potential restrictions."

Temporary foundations were built on an area of Culham Engineering's yard that had been specially allocated for the project, with the tank floor fabricated directly on the foundation.

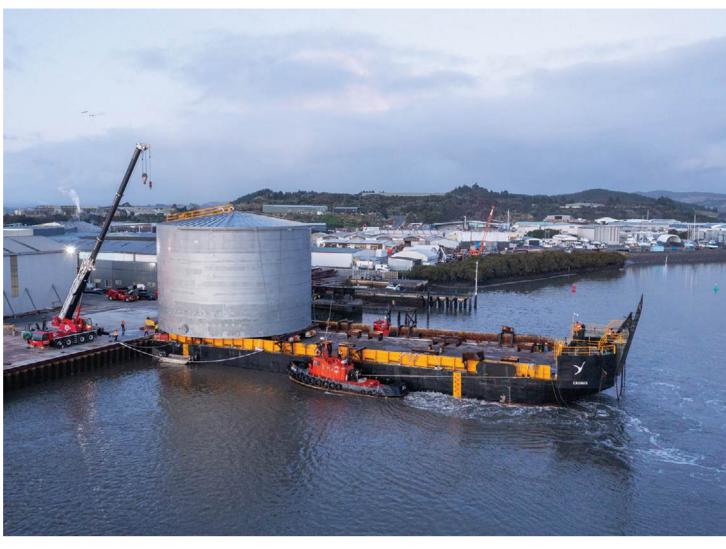
"Effectively, a tank is a big cylinder, comprised of a slightly conical shaped floor for central drainage, the cylinder itself, and a roof," explains Dave.

"Trusses radiate to the sides from the centre like bike spokes that hold the roof up. The cylinder was fabricated from sheets of steel plate, three-metre-high, that were already rolled to the shape of the tank.

"The roof, trusses and first row of steel plates were jacked up to enable the next row to be inserted, so that we were only working three metres high at any one time. The circumference of the tank is about 80 metres, with each row made up of 6.5 3-metre-wide steel plates.

"The process was continuously repeated, lifting the roof up and inserting a full circumference set of three metre plates underneath it, until the cylinder was completely formed. There are standards that must be met, and the tanks were built to API specifications (American Petroleum Institute)."

While a tank is designed to sit in a static position holding liquid, Dave draws the analogy of an empty coke can and says special thought and design considerations had to be



Following a four-day voyage down the coastline on a barge owned by Heron Construction, the tanks arrived at the Port of Tauranga the first week of August 2023.

given to these tanks because they had to be jacked up, put on a trailer and transported on barge down the coast. Then same again happened at the other end before the tanks were positioned on their foundations at the Port of Tauranga.

"To enable that to happen, we undertook a lot of temporary works inside the tanks to make them structurally sound. That consisted of a large centre column, which was then triangulated. Once the tanks arrived at site, all that temporary reinforcing work had to be removed.

"Because of the significant width of the tanks, a specially engineered support frame was built so that when we jacked the tanks up the frame sat on two trailers, which was all part of the early design work."

While not specifically undertaken because of the tank project, Culham Engineering upgraded its wharf and built a heavy haul road

alongside the Hātea River so that it could transport heavy items like the tanks on trailers to its heavy loadout facility.

Following a four-day voyage down the coastline on a barge owned by Heron Construction, the tanks arrived at the Port of Tauranga the first week of August 2023.

"That four-day period included a weather window and waiting to get into a specific berth made available to us, and then we had four days to get the tanks off. It was a pretty hectic ninety-six hours to walk the tanks off, because it was all based around high tides and getting the barge heights right with the wharf, so that the tanks could be transferred to the wharf.

"We walked the tanks on hydraulic self-propelled heavy haul trailers through the Port of Tauranga to the Stolthaven tank farm, which borders the highway.

"Once the tanks arrived at site, they had to be insulated and clad in roofing iron, and then all the temporary works removed, ready to go into service in December 2023."

Acknowledging that the sheer scale of the project brought with it unique challenges, Dave says the success of the project had to be attributed to the team behind its delivery.

"Greg Hyde, our project manager, worked with the project engineers, the naval architects, Heron Construction, PTS Heavy Transport and the Ports of Tauranga.

"It was also our ability to think outside the box and work through all the details to understand the risks and problems we were going to encounter, right from the start.

"So, it was the people, the thinking and the effort that went in up front to design not only a tank that could be used in situ but a tank that could be transported via water and could cope with a four-metre swell. It was also the facilities we have in Whangarei that enables us to do these types of projects."







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16 Bay Radiology REGIONAL DEVELOPMENT

### Services expanding

#### Karen Phelps

or over three decades, Bay Radiology has aimed to be at the forefront of providing world-class imaging services to the community, earning its reputation as a pillar in the healthcare landscape, says Bay Radiology business development manager Deborah Bass.

As the largest private radiology provider in the region, the company boasts a team of 20 experienced sub-specialised radiologists and approximately 190 staff members in total, with a geographic reach spanning from Matamata to Whakatane, including Katikati. Services include x-ray, ultrasound, pregnancy ultrasound, MRI, CT scanning, mammography, image guided injections, fluoroscopy, bone densitometry, body composition and echocardiography.

"For the community, it's important to have local access to high-quality imaging service, especially due to our close relationship with the public hospital where we assist with reducing their wait lists," says Bay Radiology managing radiologist Dr. Kunaal Rajpal.

"In the ever-changing world of radiology, it's important to have radiologists on site and available to talk to referrers – public and private. We see the patient in real time as opposed to overseas reporting and teleradiology services, the practice of a radiologist interpreting medical images while not physically present in the location where the images are generated."

The commitment to the community is evident in Bay Radiology's holistic approach, says Deborah.

The entire team of radiologists works within the public health system, ensuring that medical imaging reporting services are provided in the region. The company also takes pride in offering the BreastScreen Aotearoa service for the region, further contributing to community well-being.

Bay Radiology's upcoming developments showcase a dedication to further enhancing healthcare accessibility for the community. The new MRI clinic in the Whakatane region, set to open by the end of the year, is a testa-

ment to the company's commitment to underserved areas. This separate clinic, situated next to Whakatane Hospital, will cater to both acute patients and outpatients, eliminating the need for Whakatane residents to travel to Tauranga for services.

The company's expansion continues in Tauranga, where a new headquarters is underway, featuring the first digital PET CT specialised scanning facility in the Bay of Plenty.

With a planned opening by mid-2024, this state-of-the-art technology is particularly crucial for oncology imaging, allowing for more sensitive and effective cancer treatment.

"It's really exciting as previously our local population had to travel to the Waikato or Auckland for one of these scans," adds Bay Radiology operations manager Sergio Ferpandes

The developments come on the back of an expansion in April 2023 when Bay Radiology opened a new clinic in Papamoa. Located on Tara Road, this facility houses the first MRI, CT and mammography services in the area.

To further improve patient experience and accessibility, Bay Radiology has introduced a web-based app called My Imaging. The innovative tool allows patients to conveniently access their images and reports on an ongoing basis with the additional function to share with relevant parties.

In addition to technological advancements, Bay Radiology is committed to community support through sponsorships of organisations that promote Healthy lifestyles including the Heart Foundation, Bowel Cancer NZ, Gut Foundation and Brain Research Institute. Continuing its efforts to promote a healthy culture in the community it is the official sponsors of the AIMS Games Football teams an event that brings 30,000 people into the region and is the named sponsor for Tri NZ Secondary Schools Championship being held in Mt Maunganui on March 21-22.

As the company expands its facilities and services, it is set to continue to transform the healthcare landscape and also ensure that the community receives world-class diagnostic information in a caring and professional environment,.



Bay Radiology boasts a team of 20 experienced sub-specialised radiologists and approximately 190 staff members in total.







### Full steam ahead in Hamilton

Sue Russell

en Coleman and Mike Taylor joined forces at the beginning of 2019 to plan and deliver substantial property development projects in Hamilton, forming Taylor Coleman.

Ben says it made sense to combine their skills, qualifications and experiences over several years, with him taking care of the initial planning, consultation, procurement and contractural elements while Mike took on responsibility for construction, fit-out and delivery.

"We described ourselves as focusing on medium and large-scale construction, fit-outs and work-place stragegy projects in commercial, industry and the health-care sectors," Ben explains.

An office was established in Alexander Street, in the heart of Hamilton's evolving CBD and Ben's wife, Riley, joined the team.

Property Development opportunities often come about by connecting with other game-changers, as was the case with Taylor Coleman when they came into association with Tainui Group Holdings (TGH), one of the Waikato's most significant and far-reaching property developers.

A piece of land owned by Tainui Group Holdings, close to the CBD and carrying a deep history and meaning to Waikato-Tainui, as a part of its historic maara kai (gardens for growing food) in Kirikiriroa / Hamilton, many centuries ago, was set for development. Working with Crown tenant ACC, a development arrangement between the parties was duly advanced.

That deal was concluded in January 2020 and construction of a quite beautiful building began in earnest, with architects Warren and Mahoney responsible for its design.

"We enjoyed excellent co-operation from all parties. The whenua where the development was to take place was part of the Waikato-Tainui Raupatu 1995 settlement. As such, Tainui Group Holdings in collaboration with Waikato-Tainui were keen to ensure the new premises clealry represented the historical context of the land and its importance to them."



Ben and Riley Coleman - helping to take Hamilton to the next level.

Renata Te Wiata, who serves Kiingi Tuuheitia, the Maaori King, and works for the Waikato-Tainui Iwi as Head of Carving, oversaw the creation of all cultural elements for the exterior of the building. This included the glass etching on the atrium towers which features the iconic niho taniwha (tooth of the taniwha) pattern, together with the uwhi (yam) and hue (bottle gourd) patterns of the pedestrian areas and concrete retaining walls.

These features ensure the building indelibly represents as a structure of major cultural significance to Waikato-Tainui.

"To be able to weave that story into the very structure of the building is what sets it apart and makes it such a valuable contribution to the whole city-scape."

Ben says one thing he is most proud of is that 'Amohia Ake' – the name of the building, was delivered during the COVID years.

"TGH were incredibly supportive of construction continuing unabated as much as possible and provided (as one example) accommodation to sub-contractors working for Hawkins who were the main contractor, in a TGH-owned hotel right in the heart of the CBD. It meant that we could keep to social distancing rules yet work could continue. That's an example of the commitment everyone involved had to seeing this construction proceed well," Ben says.

He describes the leadership key staff in TGH displayed through this challenging period as quite outstanding. "It was about collaboration; empowering people to manage and own risks, and being prepared to look at any opportunities to work closey with the contractor that underpinned the success of this project."

Last year brought further adaptation for Ben, in the form of scaling down the business as the construction sector slowed down considerably. Mike Taylor left the business and has gone on to head up RDT Pacific's Wellington operations. "We had great construction projects in the pipe-line that were put on hold, so it was decided the best thing was to scale down and address the economic circumstances accordingly. Now it is me and Riley who are the legacy of the company."

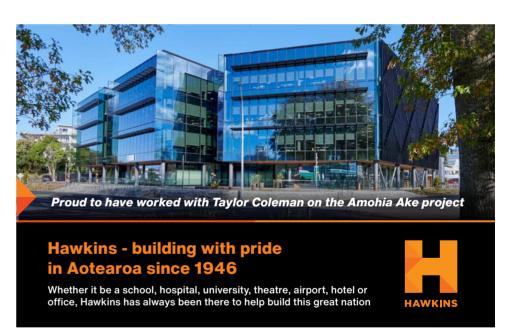
Ben is working with two key players in Hamilton's development scene. He's maintained a close working relationship with TGH, and is also working with Stark Property, a business responsible for many iconic developments

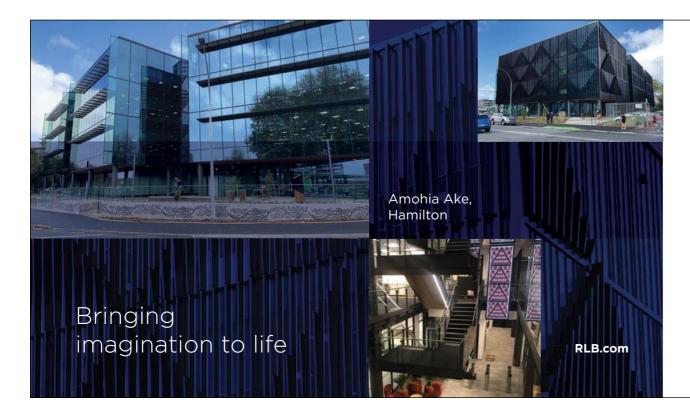
within the CBD in the past 10 -15 years.

Ben says, if anything is sympomatic of Hamilton coming of age, its developments that Tainui Group Holdings and Stark Property have created that speak most loudly.

"This is an amazing city and region to be part of. Great roading infrastructure is leading to all sorts of commercial and industrial development within the Golden Triangle, and Kirikiriroa / Hamilton sits as a corner stone and enabler to those developments".

Ben only sees positives ahead as these projects come to fruition. "The whole region will benefit from the work of these pioneering developers and I'm proud to be part of leaving such a legacy for its citizens to enjoy."





RLB is delighted to be part of the project team for Amohia Ake, helping Tainui Group Holdings create this truly remarkable, modern and sustainable new office space for ACC. Our shared commitment to sustainable building fuels our drive to successfully deliver an enduring asset.



### It's all about the Vibe at Waihi Beach

Kim Newth

aikato couple Aaron and Shannan Bennett, founders of Vibe Group, have honed their property investment and development vision over the past decade to deliver well-designed projects of quality and style throughout New Zealand.

Their passion for good, functional design that brings people together is beautifully represented in their latest offering at Waihi

The couple have already made their mark on Citrus Avenue, Waihi Beach with 19 gorgeous properties and a community playground, now completed and fully sold out. Vibe Group is following this with their next exciting new installment just down the road: Citrus Avenue Stage 2, designed to foster the kind of relaxed kiwi summer lifestyle that Waihi has long been known for.

Waihi Beach is a special place for Aaron and Shannan, who spend just about every weekend there. It is also where Shannan grew up. Their love for this place is obvious on Citrus Avenue, where Vibe Group's Stage 2 development includes informal shared spaces, a playground designed in harmony with the surrounding environment, laneways and a recreation reserve. It is the kind of place where it will be easy for residents and visitors alike to get together and share the simple pleasures of play and relaxation.

"We wanted to create a development that we would be comfortable and happy to live in ourselves. There will be easy access to the beach across a stream and the local village is only five or six minutes' walk away. The development includes a barbeque area in the reserve and there will be a basketball hoop in the playground for people of all ages to enjoy.

"The people who live in Stage 1, which is similar to this latest stage, really love it. Everyone knows each other and the kids are always out playing. They go around to each other's places for a beer or wine. This is what we grew up with and it's what we want to encourage here. You won't find any big fences at the front of the section to shut the neighbours out. Instead, it's all nice landscaping and batten fencing, with everything opened up to create that communal feeling.



Vibe Group's Stage 2 development includes informal shared spaces, a playground designed in harmony with the surrounding environment, laneways and a recreation reserve.

Stage 2 comprises 19 new sections, along with three pre-existing quality houses undergoing renovation. These homes, plus several new lots, have already sold, ahead of civil works starting this autumn. Titles are on track for release at the end of this year. Sections at Citrus Avenue Stage 2 range from 350m<sup>2</sup> (\$549,000) to 761m<sup>2</sup> (\$779,000). Details are available online, go to Vibe Group's website.

With considered trees and planting, spaces that can be shared by vehicles and pedestrians and with safety and sustainability principles guiding the plan, there is much

to admire here. Aaron says demand for the Citrus Avenue lifestyle is coming from both Waihi locals and families looking for a relaxing holiday home at the beach.

Vibe Group has a number of other exciting developments on the market including Woodstock Villas, catering to the Hamilton market with upper end, low maintenance apartment living, across three levels with lifts.

First home buyers, particularly those working at Waikato Hospital, may be interested in Vibe Group's Ruakiwi Townhouses, with views over the city in an ideal location.

"We're also about to start Awa View Estate, which is similar in concept to Woodstock Villas, offering high end, low maintenance two storey townhouses with lifts, and with river and gully views."

Also under construction are new single-storey offices in Hamilton's CBD. Vibe Group will be taking up one of the spaces, with another business joining them in the building. "It will be open plan in style. It's consistent with our approach on living: we think being able to share ideas with each other is better than having closed off spaces."



Website: Rmiinteriors.co.nz · Contact: Renee Murphy - 0277125223 Follow me: O Instagram - Oreneemurphyinteriors



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Vibe Group's Citrus Avenue development is designed to foster the kind of relaxed kiwi summer lifestyle that Waihi has long been known for. Below, Vibe Group founders Aaron and Shannan Bennett, have honed their property investment and development vision over the past decade to deliver well-designed projects of quality and style throughout New Zealand.







### Flexible living solutions for Māori

**Kelly Deeks** 

amilton's Taonga Developments is creating flexible living solutions and rewarding careers with its range of high quality transportable homes all designed and built by Māori.

When William and Donna Tapara wanted to get into the transportable homes market specifically for Māori customers, their research showed the typical three-bedroom one bathroom home really didn't suit.

"For me growing up, we were in a small 90sqm three-bedroom home but we always had eight or nine people living in it," William

"Our competitors in the transportable market were offering small bedrooms and narrow doorways and hallways, and there wasn't a lot of flexibility around accessible dwellings for elderly people.

"We wanted to make sure we were offering solutions that were fit for Māori families and situations, whether it was an extra bedroom to get the rangitahi out of the house, a bach for whanau land, or extra living and sleeping space on the marae.'

Starting Taonga Developments in 2021, the

"We wanted to make sure we were offering solutions that were fit for Māori families and situations, whether it was an extra bedroom to get the rangitahi out of the house, a bach for whanau land, or extra living and sleeping space on the marae."

Taparas teamed up with three other shareholders, each with their own complementary skillset, and brought their vision to life with high quality, affordable, and stylish living solutions for Māori. Quickly outgrowing their space, they soon moved into new premises on Kahikatea Drive in Melville, allowing Taonga Developments Ltd to grow into the future.

"When we started Taonga Developments, we really wanted to make a place where we could get young rangitahi into a really familiar environment working under Māori team leaders. People coming into our business are all Māori and it's a really familiar environment for them. It's just like being on a marae or being around your uncles, and it allows young rangitahi to thrive."

Taonga Developments takes a different approach to workplace disciplinary issues too. In previous businesses, if he's had a staff member who consistently turned up late or wasn't performing, he would raise it with them a couple of times and if it still didn't work out, he would let them go. Now, he gets the whānau involved

"A lot of the kids that have come to us are not from great backgrounds, so we try to revitalise the family unit," he says.

"When one of our guys kept coming in late, we ended up having a meeting with him, his mum, and his nan. He really loves his nan and respects her, and after our meeting he started getting to work on time and he's like a completely different person."

William says he understands there is a bigger picture to what's going on in these rangitahi's lives, so Taonga Developments is providing an environment where they can come in, get into an apprenticeship and qualify, allowing them to get their own company, go

back and help their whānau, take on workers in the future, and do the same thing Taonga Developments is doing.

"It's almost like the houses we build are a by-product of the environment we're trying to create. An environment for Māori to some in and with some support and direction, get an apprenticeship, get a trade under their belt, earn some good money, and support their

On the same Kahikatea Drive site, Willy and Donna are also running their own aluminium joinery business whose products are used in the construction of Taonga Developments' transportable homes.

Taonga Developments has an amazing opportunity to train new Māori builders, electricians, painters, accountants, draughtspeople, and office staff. Now with contractors and up to 15 permanent staff including six apprentices, William can see a bright future, more growth, and positive outcomes for the local rangitahi he cares about so much.

"We've got an opportunity to make a real difference to whanau and communities while building really good, warm, safe, modern homes that there is a real demand for in the marketplace."



Proud to be associated with **Taonga Developments** 



Hamilton's Taonga Developments is creating flexible living solutions and rewarding careers with its range of high quality transportable homes.







### Waipapa store gets big tick from locals

Karen Phelps

he new Bunnings Warehouse Waipapa has received a warm welcome from locals since it opened, says Bunnings Regional Manager Belinda Ellis-Hurrell.

"It's been a great few months since we opened our doors and we're pleased to now be offering the community an even wider range of home and lifestyle products closer to home. We knew the community was really excited about the new store and it was a huge team effort to get everything ready for opening day last year - but it's all been worth it," she says.

The new warehouse store replaced the Kerikeri and Kaikohe smaller format stores and provides a bigger and better offer. The new store features over 7,800sqm of retail space and provides locals with access to a four-lane drive-through trade yard, nursery, paint counter, special orders desk, tool shop, kitchen display centre, café, playground and more. It also hosts small DIY clinics for the whole family to enjoy, alongside the famous Bunnings sausage sizzle every weekend in support of community groups.

"We really wanted to establish ourselves as a one-stop shop for the Waipapa community's home, lifestyle and DIY needs, and the response we've got from customers so far suggests we're doing that which is pleasing," says Belinda. "The bigger warehouse format is allowing us to offer Waipapa locals an even wider range of products at the lowest prices.

All team members from Kerikeri and Kaikohe had the offer to be transferred to the new Waipapa store. It has also created over 45 new team member jobs for locals.



The new Waipapa store replaced the Kerikeri and Kaikohe smaller format stores and provides a bigger and better offer.



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The new Waipapa store features various sustainability initiatives to reduce its environmental impact including energy-efficient LED lighting and a large rainwater harvesting tank.

"Our team always enjoys providing expert advice on all sorts of DIY projects whether it's timber, tools, paint, kitchens or gardening - and the larger warehouse store format is enabling us to do that more than ever."

Bunnings has a commitment to helping customers live more sustainably in the home and garden, while also reducing the environmental impact of its own operations.

The new Waipapa store features various sustainability initiatives to reduce its environmental impact including energy-efficient LED lighting and a large rainwater harvesting tank. As with all stores in NZ, Bunnings Waipapa is also powered by 100% renewable electricity.

Bunnings is a leading retailer in Australia and New Zealand of home improvement, DIY and lifestyle products, and is also a major supplier to tradespeople, project builders and commercial organisations.

It has been built on three strategic pillars: lowest prices, widest range and best experi-

The new store represents a \$36 million investment in the local community.

Bunnings is also committed to participating in the communities in which it operates by supporting local, regional and national causes across New Zealand, including charities and organisations.

"As you'd expect, the weekly sausage sizzles have been a hit with the community too," says

"Supporting the community is at the core of what we do, so being so active and engaged in the Northland region seems to be resonating strongly with our customers.'









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24 BDX Group REGIONAL DEVELOPMENT

## New life for old bridge

#### Hugh de Lacy

t's the new pride of Whangarei, the Kamo Shared Path Project on the northern outskirts of the city, and it's a landmark project for the local multi-faceted steel fabricating and construction company BDX Group.

The Kamo Shared Pathway is part of the Whangarei District Council's network of cycling and walking tracks, and its most spectacular feature is an old but reconstructed 50 metre-long railway bridge that had been hauled up north to Whangarei from where it had been sitting in the railway yard in Taumarunui for a couple of years.

The bridge was built around 1902 as part of the Main Trunk Line through the King Country, but became redundant a few years ago during an upgrade.

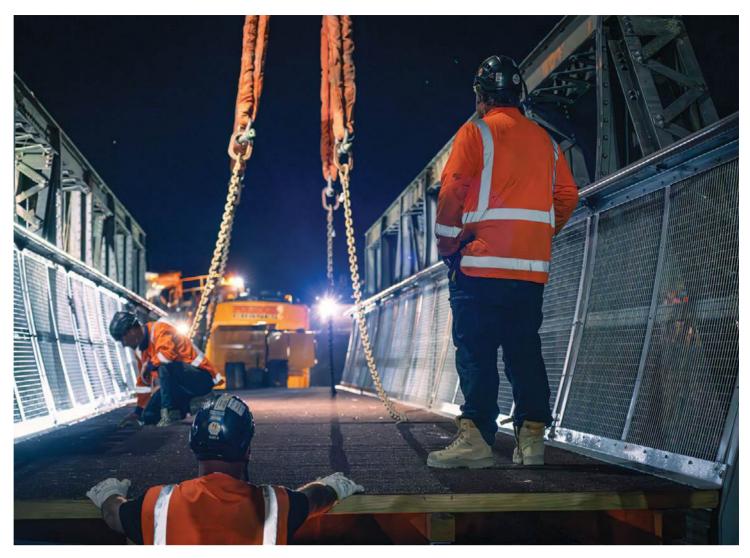
BDX Group had the task, to remodel and re-assemble the historic artefact into a safe pathway for cyclists and pedestrians alongside State Highway One.

"The council saw an opportunity in the shape of this old bridge for a unique and unconventional project, and BDX's job has included refurbishing and re-assembling it, adding a new deck and bespoke hand-rails," BDX Group Managing Director Hamish Woods says.

"It's been a unique project because even though the bridge is very old we had to employ a lot of new technologies."

It's just one of the structural steel fabrication projects that BDX Group has completed throughout the North Island after being founded in 2007 in the wake of the sale of Whangarei's TDC Sawmill, one of the biggest in the country, to listed forester Carter Holt Harvey.

Tony Davies-Colley had owned TDC and, with Kevin Ogle who had been the maintenance manager at the sawmill, saw an opportunity to extend their maintenance services to other mills – Carter Holt Harvey itself becoming one of their clients.



BDX Group had the task, to remodel and re-assemble the historic bridge into a safe pathway for cyclists and pedestrians.

"It's been a unique project because even though the bridge is very old we had to employ a lot of new technologies."

From there BDX rapidly expanded into the agri-nutrients and other fields, including the maintenance of abattoirs.

Such work inevitably involved a great deal of structural fabrication – it was a core part of providing maintenance at industrial plants.

Tony and wife Clare Davies-Coley then began to get involved in developing land that they owned for housing and sub-divisions, and this led to their adding a further division, civil contracting, to the BDX Group.

This involved acquiring and maintaining machinery such as diggers and rollers, and that led to the establishment of a third division, heavy transport servicing, after other companies sought out BDX to take care of their own equipment.

The company today has 30 staff in the struc-

tural steel division, ten in civil contracting and another ten in heavy vehicle maintenance, all working from the Whangarei premises with its 2500m2 workshop.

The comprehensiveness of the range of services that BDX Group offers allows it to regard the whole of the North Island as its workplace, despite its being "up north."

"By design we're a diverse company, so it's nothing to have staff head off for a couple of months to Wellington or Taranaki: that's the line of work we're in," Hamish says.







### Safety recognised with ACC award

Hugh de Lacy

hen Chance and Rochelle Campbell took over Northland Vegetation Control five years ago, it was primarily a weed-spraying business, but lately it spends more time planting plants than poisoning them - and has won an ACC award for the way it goes about it.

Hikurangi-based Northland Vegetation Control has a full-time staff of 12, most of them qualified in handling agricultural chemicals, but scales up with another ten seasonal workers during the winter planting season.

The Campbells bought it on the death of Chance's father Richard Campbell, who had bought it from its founder, Jeff Crawford, in

Chance's brother Trale is also heavily involved in the management side of the native

Chance himself had worked for Jeff and the company as an 18-year-old, so was well versed with the spraying side of the company before he and Rochelle took it over, and three years ago they branched out into planting natives and poplars.

With a planting season running from April to October, it was a natural diversification for a company whose weed control work is mostly in the warmer months.

After working from a leased yard in Hikurangi the company recently bought a home yard 10 minutes west of Kamo.

Its major clients for the planting work are the state-owned farming company Pamu, aka LandCorp, the Northland Regional Council and private contacts.

The Pamu work takes Northland Vegetation Control all over the top of the North Island, and to stations down at Levin and Feilding. and up the East Coast from Wairoa to Gisborne

These away contracts have the staff living in the stations' shearers' quarters, which are otherwise used virtually only in the summer months nowadays.

Last year the company planted no fewer than 19,000 poplar poles in the cyclone-ravaged hills of the East Coast, on top of a total of 18,000 around Northland and 160,000 natives



Family affair: Chance and Rochelle Campbell took over Hikurangi-based Northland Vegetation Control five years ago. Below Chance and brother Trale, who is also heavily involved in the management side of the native tree-planting.

there on the likes of fenced-off riverbanks and erosion areas.

As would be expected from outdoor work in often steep and remote locations, the health and safety challenges to the company's workforce are considerable but, led by Rochelle, it's an area in which the company has excelled.

Last year it won the Accident Compensation Corporation's Northland Business Excellence Award for health and safety, which involves a comprehensive health check, based on the

internationally recognised Baldridge Business Excellence Criteria, of the competing compa-

Rochelle, who's from a nursing background, implemented the health and safety processes and procedures that won the award, while Chance and his brother Trale provided oneon-one training for their workers, upskilling them on managing the risks around environmental, chemical, transport, planting equipment and machinery issues.

"As some of our clients are large government-owned organisations, the importance of having good health and safety processes and procedures is paramount," Rochelle says.

"We take a holistic approach to our staff's well-being that includes ensuring staff in remote areas have digital connectivity.

"It's something that's important to our employees when they're leaving their families behind for periods of time," she says.







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### **Engineering expertise at Mangawhai**

Sue Russell

ituated in the sunny north at Mangawhai, 80 minutes from Auckland on Northland's east coast, Mangawhai Engineering and Marine is a well established company offering clients an array of engineerng services and solutions.

Garry Crosbie and wife Heather established the company in 2003 from small beginnings and since that time, have built it to what it is

When Business North spoke with Heather, her two children Jarred and Jessica also sat in on the conversation.

"In the beginning it was just Garry on his own, in the early years we grew the team to three engineers, but have gradually extended that to five, including apprentices," Heather

The company specialises in a broad range of engineering services. Anything from small welding repairs to large residential and commercial structural steel projects. Mangawhai Engineering and Marine also partners with Midway Cranes & Trucks, a separate venture of Garry and Heathers', whom own truck-mounted cranes which are useful for steel installations and deliveries.

"Our trucks are also available to lift and move cabins, containers as well as transport heavy materials or machinery around the surrounding areas," Jessica says.

Most types of materials can be fabricated by the team, from stainless and aluminium projects, to designing and constructing handrails, repairing aluminium boats and well-used farm

"Currently we specialise in structural steel fabrication for residential and commercial projects alike. Mangawhai has been booming over the last few years and so there has been plenty of growth in housing," says Jessica.

Asked how business was through the COVID years, Heather explains that being right on the Northland border made for challenging times.

"Being on the border we had work in areas we couldn't get to for some time but we kept ourselves going and the staff on. Once restrictions were lifted it was really full-on, so once we got through the backlog, we balanced out to a good level of trading."



Mangawhai Engineering and Marine specialises in structural steel fabrication for residential and commercial projects alike.

There is some concern that builders in the region may be slowing down a little at this time, which will likely impact the business and workload.

"We used to have more farm machinery repairs coming through the business, but Mangawhai has really changed since we were younger. Going from a coastal farming community to more of a growing holiday destination."

Jarred says one concern is in finding passionate young people wanting to get into the engineering industry.

"We offer good training opportunities, but its about finding people who have the drive and good work ethic which can be a challenge

Heather says the company has a strong cohort of builders that are loyal to them and this is very much appreciated. But they are also

seeing new builders move to the area and hope that they can gain their business also.

Asked whether they have ever been involved in a project that is a little out of the ordinary, Jarred is currently in the planning stages for a unique structure for the Mangawhai Activity Zone and Skatepark.

He says once it is complete it will become an icon for Mangawhai and will add a lot of excitement to the Skatepark and Activity Zone.





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The company specialises in a broad range of engineering services - from small welding repairs to large residential and commercial structural steel projects.

Previously they also had the opportunity to work alongside a local trust to fabricate a large ship cradle to hold 'The Daring'; a two mast schooner built in 1863 in Mangawhai, which was rescued from Muriwai and brought home to Mangawhai in May 2019.

It is now housed at the Mangawhai Museum where The Daring Trust is working to keep the ship preserved for the public to explore in the coming years.

Mangawhai Engineering and Marine is closely involved with its community, supporting local emergency services, Mangawhai Museum, the Mangawhai Activity Zone, rugby and sports clubs and the Surf Lifesaving Club.

"We think its important to give back and support our community and its been great to see these groups and initiatives develop and thrive, to continue the legacy of this beautiful community we live in," says Heather.







### Thriving firm celebrates 20 years

#### Kelly Deeks

ow celebrating 20 years in business, industrial and commercial refrigeration and air conditioning solutions provider Active Refrigeration Northland has navigated through various economic climates, market changes, and industry needs by doing all the little things right and demonstrating a high level of care for its people, its customers, and the environment.

Established in Whangarei in 2003, Active Refrigeration Northland was the first cab off the rank after its parent company started in Christchurch in 2000. Today, Active Refrigeration operates in 17 locations from Northland to Invercargill.

Active Refrigeration Northland director Martin Duff says his company is good at the small things, and cares about all of its clients from the get-go.

"We're a reliable, reputable, tried and true business that looks after everyone who requires our services," he says. "It's important to anyone who picks up the phone and calls Active Refrigeration that they are cared for from that point, and we try to do that, no matter how big or small the work is."

Active Refrigeration Northland has clients who have partnered with the company since it began, some of them very heavy hitters in food production and horticulture, and their loyalty combined with the dedication of the Active Refrigeration team to look after their needs is the perfect partnership when time is money and broken equipment isn't.

"We will drop everything to get things back operational when they are broken. That rapid turnaround for service and support is exactly what they need to meet their production

As well as treasuring its relationships with clients, Active Refrigeration Northland equally treasures its staff, which number 190 across the group and 12 in Northland, including qualified refrigeration engineers and apprentices.

"Our team feels like a family," Martin says. "They know they are treasured and they know they are part of a thriving team. They don't just have jobs, they have careers, and the people we employ are all passionate about what they do. That's something you can't teach."

Demonstrating its commitment to caring for the environment, in 2016, Active Refrigeration became New Zealand's first refrigeration company to gain ISO 14001 certification. This internationally recognised environmental management standard is a systematic framework which manages the immediate and



Active Refrigeration Northland specialises in industrial and commercial refrigeration and air conditioning systems.

"We will drop everything to get things back operational when they are broken. That rapid turnaround for service and support is exactly what they need...."

long-term environmental impacts of Active Refrigeration's products, services, and processes, and by being certified, Active Refrigeration has been found to measure and improve its environmental impact from within.

Attaining this standard in 2016 drove the development and implementation of new policies and procedures at Active Refrigeration which in turn also benefited clients' businesses, striving towards long term sustainability all-round.

In 2023, Active Refrigeration gained ISO

**P**arker

45001 certification. ISO 45001 health and safety certification helps organisations ensure that their occupational health and safety management system meets top international standards, enabling Active Refrigeration to provide safe and healthy workplaces by reducing work-related injury and ill health and proactively improving its occupational health and safety performance.

Achievement of this standard is a reflection of Active Refrigeration's commitment to employee wellbeing and the reduction of

sauermann

workplace injury and harm, and its leadership team's dedication to the continual improvement of the health and safety performance of the organisation.

"Our systems are very robust and our team feel safe in their workplace. We are a high risk industry and we are all well trained for our own safety and for the safety of our custom-

Active Refrigeration Northland's 20-year milestone has come with heartfelt thanks to the staff and clients who have made it all possible.

Northland continues to grow with new buildings and developments popping up and small towns spreading out. "With that growth comes more opportunities and potentially more staff as well. If the work is there, we are going to meet the demand."

**II**TOYO









Active Refrigeration Northland has a team of 12, including qualified refrigeration engineers and apprentices.





30 | Workshop e REGIONAL DEVELOPMENT

# Telling regional stories

#### Ange Davidson

orkshop e is an experience and design development company based in Whangarei creating visitor centric experiences in museums, art galleys and libraries from Northland to Otago.

Creative Director Az James is part of a team of six passionate and high-performing creatives that collaborate with designers from around the world to push the boundaries of how we think about museums and public spaces, and to tackle multidisciplinary and complex projects.

The team has been the creative minds behind many of New Zealand's most iconic museums such as the Te Kōngahu Waitangi Museum and Waitangi Treaty House reinterpretation, Toitū Otago Early Settlers redevelopment, and the permanent Blue Water Black Magic exhibition in the New Zealand Maritime Museum. Their work includes exhibitions within the context of art galleries experiences as well as environmental visitor centres.

"From our first museum project that explored the history of yachting and wrapped around NZL32 and Sir Peter Blake at the New Zealand Maritime Museum, we've learnt a huge amount about the overall process of designing and thinking about museums and opportunities that engage with people.

"We need to think about what's important to the community and the visitor as museums are no longer about telling a singular story through the lens of one curator, and more about listening and reflecting what is relevant to each community.

"To do this we really dive into a museum's collections and the taonga held within these become a major catalyst to the stories that are told. It used to be that regional museums were quite similar but we tend to push them to tell different stories - their own stories," says Az.



The team has been the creative minds behind many of New Zealand's most iconic museums such as the Te Kongahu Waitangi Museum.

"It used to be that regional museums were quite similar but we tend to push them to tell different stories - their own stories."

Community libraries are also integrating story telling into their design and are proving to be more nimble than many museums in terms of visitor experience. Libraries are therefore becoming important cultural hubs for activity and experiences. They are no longer quiet spaces – but are vibrant and integrated into their communities.

Workshop e is behind the visitor experience at the new community library and cultural centre, Te Ara Ātea in Rolleston where they worked closely with mana whenua and local community groups to reflect the story of the Selwyn District.

The new building is a library and cultural centre, a café, and community spaces, and has exhibition elements that are integrated throughout where stories, taonga and art from the region are shared.

Another project is the redevelopment of the Rotorua Museum and Gardens. This has many moving parts such as integrating the Category 1 Heritage New Zealand listed building with the surrounding gardens and the stories of Te Arawa, a confederation of Māori iwi and hapū around the Rotorua lakes.

"There's a lot of change going on within the experience of design across all of the different places we work with, and the human side is incredibly important to every project.

"It's the stories that come through that keep us engaged, interested and excited. We are always testing new ground and finding ways to look at things," says Az.

New ground in design experience can be found right next door to Workshop e's office building in Whangarei – this is in the form of a design store called Collecte.

"I've always dreamed about and integrated retail experience that brings together of all of my favourite things - New Zealand designed and made garments, jewellery and objects," laughs Az.







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REGIONAL DEVELOPMENT Comvita Wellness Lab | 31

### Getting up close to the world of bees

Hugh de Lacy

hopping for manuka honey products has been taken to a new experiential level in Auckland by the New Zealand-listed natural health and wellness company, and global market leader in the unique kiwi honey, Comvita.

A visit to Comvita's Wellness Lab on Quay Street on Auckland's waterfront sets a new standard in experiential retail by taking customers through a guided interactive journey to discover more about the science and taste of manuka honey, famed for its antibacterial properties.

Customers entering Comvita's Wellness Lab encounter a 270-degree theatre and screen for a digital experience that takes them into the world of bees, the origins of manuka honey, and the science behind the complex flavour profiles of different grades of manuka and other New Zealand native honey varieties.

"The Wellness Lab is a first-of-its-kind experiential retail environment," says Dr Jackie Evans Comvita's Chief Science Officer.

"It offers a world-class guided experience integrating nature and science, taking guests on a multi-sensory journey into the world of bees, and showcasing the science of manuka honey through a unique tasting experience.

"Manuka honey is a highly complex honey containing over 2000 natural compounds.

"It's these compounds that give it its unique flavour, as well as its bioactive properties.

"Consumers can experience for themselves how the taste of honey changes, becoming less sweet and more medicinal in flavour as the grade of the honey increases."

Monofloral manuka honey is graded on the basis of the Unique Manuka Factor (UM-Ftm), which is measured by the amount of the natural chemicals methylgloxal (MGO), dihydroxyacetone (DHA) and leptosperin it contains, with the lowest grade being UMF5+, through UMF10+ and UMF15+ to the top grade, UMF25+.

Comvita has operated the Quay Street shop for years, but in March 2021 it reimagined the space, setting up the Wellness Lab as an experiential and educational destination for consumers, rather than just a traditional retail

"It's all about helping consumers to connect with Comvita's scientific expertise, and develop an appreciation for the unique taste and



Customers entering Comvita's Wellness Lab encounter a 270-degree theatre and screen for a digital experience that takes them into the world of bees, the origins of manuka honey, and the science behind the complex flavour profiles of different grades of manuka honey.

"It offers a world-class guided experience integrating nature and science, taking guests on a multi-sensory journey into the world of bees, and showcasing the science of manuka honey through a unique tasting experience."

properties of this amazing gift from nature, and its ability to heat and protect," Dr Evans

And the latest science offers further proof that New Zealand's manuka tree and the honey it produces are unique to this country, and that claims on the manuka name by Australian honey-producers are spurious.

"In New Zealand we have one variety of leptospermum tree – leptospermum scoparium – known as manuka for centuries by Maori, which made an evolutionary split from Australian leptospermum varieties some nine to 12 million years ago," she says.

These differences were highlighted by research published in September last year by AgResearch and Analytica Laboratories, demonstrating that New Zealand manuka honey has its own distinct molecular composition fingerprint that is substantially different from Australian honey labelled manuka.

"Over 50% of the detected molecular features varied between the two countries' honey, regardless of MGO content," the research paper said.

"Consumers looking for manuka honey benefits should purchase only manuka honey that has been sourced in New Zealand," Dr Evans says.

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32 | Sunchaser

### Island orchard eyeing record crop

#### Kelly Deeks

ew Zealand's earliest maturing avocado orchard, Sunchaser on Motiti Island off the Papamoa coast, is expecting a record crop this year, with in excess of 4500 bins and the ability to fulfil full national supermarket programmes with significant volumes of early fruit.

Sunchaser was started by Mark and Gavin Yortt in 2004, when they purchased 120ha on Motiti and completed planting by 2006. In 2009 they bought a further 25ha which they sheltered and commenced a planting programme in 2011 where 2000 clonal Hass trees on Dusa root stock were planted.

These, together with some clonal plantings in 2020 are now the orchard's youngest trees and are giving the biggest incremental production.

"Under the astute management of Greg and Lynn Prince we've had seven good production years with no alternate bearing," Mark says.

"The orchard has been incrementally increasing its production, and we have younger trees that have produced more each year as they mature.

"Pruning is an annual exercise but two years ago, we heavily pruned in the winter just to get the height down, and those trees didn't produce as much fruit last year.

"This season we've had reasonably wellspread rain from fruit set in September/ October to January. It's getting drier now, but the nice warm sunny days really get the trees going, and photosynthesis will be pretty high at the moment so that will help with fruit size."

Sunchaser capitalises on Motiti's amazing soils, which have a dense ash layer about three-four metres down that really holds on to water. This was discovered when Sunchaser took part in a Plant & Food Research trial during the early development stage of the orchard and dug down beside a young

"The tap roots went right into this layer, and the trees really do hold on well during dry spells."

Over the coming 12 to 18 months, Sunchaser will be working on its irrigation capability by utilising the large 12" bore sunk in 2005. During drilling, the wall of the bore was cracked and saltwater ingress occurred, so the project was abandoned.

Sunchaser is now looking to test the bore water again with the potential to install a desalination plant, since these are more effective and efficient than was available twenty years ago.

"The desalinated water produced would be used for domestic purposes, or stored to enable us to get back into an irrigation regime. We don't need a huge plant, just one that can do maybe 35,000 to 40,000L in 24 hours."

Sunchaser is a finalist in the 2024 Bay of Plenty Ballance Farm Environment Awards and Mark says it's pretty easy to be sustainable on the island, what with being off-the-grid,



The Sunchaser avocado orchard on Motiti Island off the Papamoa coast is expecting a record crop this year,

collecting rainwater, enhancing soil health and carbon reserves, and using only soft chemistry for crop protection based on need determined by pest monitoring.

"And while we can't claim any credits, it's well known how much carbon avocado trees sequester. We are sequestering about 800 tons of carbon every year, but we can't claim it, even though the forestry industry can."

Mark will hang his hat on the fact that Sunchaser avocados are high volume, high quality, and early maturing, and like all avocados, a nutrient-dense superfood and a delicious addition to any healthy diet.

Avocados provide all the health benefits associated with consuming healthy fats, fibre, anti-aging and disease-fighting antioxidants, and nearly 20 vitamins and minerals. They can have a positive impact on

heart, bone, eye, and gut health, can reduce risk of cancer and depression, provide natural detoxification and antimicrobial action, relieve osteoarthritis symptoms, protect from chronic disease, and even help support a healthy pregnancy.

Mark says very weak pricing has seen avocado consumption increasing in recent years, but these prices aren't enough to sustain commercial production

"There needs to be a recalibration of pric-

ing. If the industry fails to give an economic return to growers, there will be no industry. While we must work very hard to supply our supermarket customers with early fruit and

we can do full programmes of significant volumes commencing in early May each season, realistic values for this superfood need to be restored."







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Sunchaser capitalises on Motiti's amazing soils, which have a dense ash layer about three-four metres down that really holds on to water.





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34 | Fonterra - Hautapu REGIONAL DEVELOPMENT

### Leading the charge in sustainable dairy

#### Karen Phelps

n a further move towards bolstering environmental sustainability and reducing carbon emissions, Fonterra's Hautapu site is constructing a state-of-the-art wastewater treatment facility and also transitioning away from coal, forming integral components of Fonterra's broader decarbonisation strategy, says Fonterra Hautapu operations manager Jonathan Bouda.

"The new wastewater facility will play a pivotal role in reducing nutrient levels in wastewater and increasing the efficiency of our nutrient ponds. Situated strategically at the back end of the site, the facility is poised to be operational by mid-2024."

The facility is part of the co-op's \$1bn investment in sustainability over the next 10 years in reducing water use and improving water treatment and decarbonisation at its manufacturing sites.

At the new facility process wastewater will flow through a tank, with a sequence of operating modes, where microorganisms break down any organic matter (mainly milk residue) and reduce nitrogen (including nitrates) and phosphorous from the process wastewater.

The water then goes through a filtration process where the microorganisms are returned to the treatment tanks, leaving clear treated process wastewater to be discharged to river or land as per our proposed resource consent.

When soil conditions are suitable the treated process wastewater is irrigatedvia a network of Fonterra owned nutrient management farms.

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The facility is part of the co-op's \$1bn investment in sustainability over the next 10 years.



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REGIONAL DEVELOPMENT Fonterra - Hautapu | 35



 $Fonterra's \ Hautapu \ site \ is \ constructing \ a \ state-of-the-art \ was tewater \ treatment \ facility \ and \ also \ transitioning \ away \ from \ coal.$ 



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#### REGIONAL DEVELOPMENT

# Leading in sustainable dairy

> from page 34

"Fonterra owns 29 farms throughout the country around our manufacturing sites to help us with our treatment of wastewater from our manufacturing operations and nutrient management. At Hautapu we utilise three of these farms," he explains. "Where we have stock on the farms, we harvest the crops to turn into animal feed. This creates a circular model for nutrient management, which provides us with a system that is good for the environment as well as business."

He says Fonterra's commitment to doing what's right for the long-term sustainability of the co-op and communities is to focus on how it can ensure its plants are operating as efficiently and effectively as possible. He says the treatment of process wastewater starts with its operations.

"We make sure our cleaning processes are optimised and milk residue is minimised. This limits the amount of nitrogen, phosphorous and other organic components in the water.

"We use a range of treatment processes to clarify and clean the wastewater before we irrigate onto our nutrient management farms or discharge it once treated, into the Waikato River (in accordance with our consent).

"Currently at Hautapu we do this by utilising dissolved air flotation (DAF) plants. These plants clarify process wastewater by releasing dissolved air under pressure, which attaches to suspended fats and solids as it rises to the surface of the DAF tank, removing them from the process wastewater. In addition to all this we also look for opportunities to save water."

The second project underway at the plant will see the site phase out coal usage through the conversion of existing coal boilers to wood pellets.

Once completed the project is projected to slash carbon emissions by an impressive 15,785 tonnes per annum, equivalent to removing approximately 6,500 cars from New Zealand's roads annually, says Jonathan. The project has received support from the Government Investment in Decarbonising Industry (GIDI) Process Heat Contestable Fund.

This project is part of Fonterra's wider de-



Fonterra Hautapu specialises in producing high-value dairy products, ranging from casein to whey protein concentrate.

"We make sure our cleaning processes are optimised and milk residue is minimised. This limits the amount of nitrogen, phosphorous and other organic components in the water.

carbonisation strategy, which includes a target of reducing Scope 1 and 2 emissions by 50% by 2030 (from a 2018 baseline), on the way to net zero by 2050 and transitioning out of coal by 2037.

Positioned at the heart of the Waikato region for over 120 years, Fonterra Hautapu

specialises in producing high-value dairy products, ranging from casein to whey protein

With a workforce of around 300 staff the Hautapu site remains deeply ingrained in the local community, actively engaging in sponsorship initiatives and community outreach

programs via Fonterra's Hapori Fund, says Jonathan.

"We are part of the community and it's important to keep well connected and engaged."

Jonathan says the site is dedicated to attracting top talent and fostering a supportive work environment. As a key employer in the Cambridge region, he says Fonterra Hautapu will continue to play a pivotal role in driving economic growth and community development.

"We will keep improving our sustainability footprint and making good high value product for global markets. We're here for the long term hence why we continue to invest in the site."



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## Olam underway in Tokoroa

#### Richard Loader

n August of 2023, Olam Food Ingredients' (OFI) new high-tech dairy processing facility in Tokoroa received its first milk supply from the region's farmers, with the first export product of high-value whole milk powder delivered to wharf in November.

Located in South Waikato, the heart of New Zealand's dairy country, on an 11.4-hectare site, the facility took two years to complete, with GEA partnered as the primary contractor.

The first stage of the facility is a spray-dryer, with the capacity to produce 45,000 tonnes of whole milk powder a year, exported for dessert, bakery, beverage, and confectionary products. At peak the facility processes a little over a million litres of milk each day at very high speeds, drawn from dairy farms in the South Waikato district.

Operations Director Paul Rennie says the spray drying facility has established a solid foundation on the site, with planning for the next phase well advanced to meet a growing preference for the region's farmers to become suppliers.

"During the 2023 – 2024 season our milk collection had an average radius of 61 kilometres from the site. We're now heading into the second season of milk acquisition which will see the facility full and there are indications that the radius is coming in. That tells me we did pretty well in the first season, commissioning and operating the plant, and listening to our farmers. The milk supply team has done a great job in terms of following up with the potential created through the first season."

Paul acknowledges that a key to OFI's success was early discussions with farmers in the region and carefully listening to what they wanted from a milk processor.

"Farmers wanted a genuine business partnership and they wanted the confidence that we would do what we said we would do. Partnering is about continuing to listen to what farmers want to achieve. We pay a competitive milk price, and advance rate. We're very sensitive to the farmers need for cash flow, and that has become even more important in recent years." "

Being part of a large multinational organisation, OFI is involved in a diverse array of activities around the world, including almond orchards across Australia, though mainly Victoria

"A by-product is the almond hulls and husks, which have been used as dairy feed, so we are in the process of setting up a supply chain bringing the by-product to New Zealand, which is a great circular reuse story. It can also lend itself to putting a methane inhibitor called Agolin in it, to help improve greenhouse gas performance. At this stage, it's just a trial that we're running with our OFI farmers and we will look to expand that within our farmer base in the coming season."

A strong partnership within the South Waikato community, has led to the establishment of a fund to provide community support, overseen by a governance group that includes farmers-suppliers, members of the local Tokoroa community, and the OFI team. Currently employing around 55 staff, of which 80% of the plant's workforce are drawn from the South Waikato area, Paul says well over half the team are skilled process operators.



The first stage of the facility is a spray-dryer, with the capacity to produce 45,000 tonnes of whole milk powder a year



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## **Apex Water - Olam Food**

In June 2022 Apex Water was contracted to design and build the dairy factory wastewater treatment plant at Olam Food Ingredients' new milk powder processing plant in Tokoroa.

Wastewater generated through the daily cleaning processes at the milk plant contains fats, oil and grease before being processed through the wastewater treatment plant to remove contaminants like ammonia and nitrates. The wastewater is run through a state-of-the-art membrane bioreactor (MBR), then discharged to the South Waikato District Council's wastewater treatment plant as trade waste. The water discharged from the MBR is very clear, and visually identical to drinking

Apex commenced the design phase for the wastewater treatment plant immediately after being awarded the contract.

"Design typically takes three months to complete," says Apex's Project Manager Kennedy Boakye. "We then commenced procurement, starting with the long lead time items. The civil work was outside of our project scope, and we were able to mobilise on site and commence construction April last year. Commissioning commenced August last year."

Apex Water refers to itself as an Engineering, Procurement and Construction business (EPC) and is unique in that it provides its clients with a total end-to-end service offering.

"We undertake the design of the system in-house, carry out all procurement and manage the overall construction of the plant (including civil, mechanical, electrical packages). We have our own in-house process and mechanical design expertise and don't seek external design capability. That end-to-end service means the client is not having to deal with multiple parties and provides them with significant cost and time efficiencies. The client works with one person, who is mostly the Apex project manager, and most Apex project managers are engineers with expertise in that field. We're able to add real project value on the job. We test and commission the system, and partner with the client to provide long term training and ongoing operational expertise."

Kennedy says the real value of that end-to-end service was put to the test during the design phase of Olam's wastewater treatment plant when a change was requested to where the wastewater was discharged to.

"The initial plan was for the wastewater to be discharged to an irrigation pond owned by the client. Part way through the design process, the client requested that we explore options for the treated wastewater to be discharged to the South Waikato District Council's wastewater treatment plant as trade waste. We were flexible enough to be able to adopt change and retrofit the design with little impact to the programme."

38 Bathurst Resources REGIONAL DEVELOPMENT

# Strong focus on sustainable mining

Karen Phelps

athurst Resources remains committed to continuing its search for sustainable and value enhancing opportunities, states the company's 2023 Annual Report.

This commitment has led to the establishment of a long-term agreement for the use of its quality domestic coal in steelmaking in New Zealand, aligning with a strategy to support steel production both domestically and internationally. This strategic move comes as the company observes a shift among some domestic customers away from coal as an energy source towards alternative fuels.

The report highlights that the agreement has facilitated Bathurst Resources' entry into the Waipuna West extension at the Rotowaro mine, extending the mine's lifespan by three years. Chairman Peter Westerhuis and CEO Richard Tacon emphasise in the report that the operations at the Rotowaro mine continue to be a vital contributor to the Waikato region's economy. For example the extension has enabled the company to expand its staff, creating approximately 170 jobs at the mine site and offering opportunities for local contractors and suppliers.

Recognizing steelmaking coal as 'critical to the global energy transition,' the report emphasises its necessity in the production of various innovative technologies essential for the shift to a lower carbon economy such as solar panels, wind turbines, electric vehicles, electrical semiconductors and large-scale batteries. Bathurst Resources is actively partnering with domestic customers to supply coal for industrial heat, contributing value to primary production products such as milk, cheese, vegetables, and meat.

Addressing environmental impact, the report reveals that Bathurst Resources conducted independent verification and analysis of its export coal in the last year. The use of Stockton coal by overseas steelmakers is validated to avoid emitting 315,000 tonnes of CO2 annually, reinforcing the international importance of Bathurst Resources' coal.

'With an ever-growing commitment internationally to reduce greenhouse gas emissions, this demonstrates the importance of our coal internationally and supports our Buller Plateau growth strategy and the opportunities for extending the life-of-mine at this site,' state Peter and Richard in their report at the start of the 2023 Annual Report.

Energy use and emissions remain a focus for the company, with the report stating, 'as an organisation, we continue to monitor our energy usage and strive to improve and become more efficient where we can'. It has targeted fuel related emissions and most electricity consumed at the sites is generated from renewable sources such as water or wind. One way the company has achieved this is the use of Esso diesel efficient fuel in its machinery, which has reduced CO2e significantly. It has also engaged in energy saving projects with suppliers'.



Bathurst Resources entry into the Waipuna West extension at the Rotowaro mine has extended the mine's lifespan by three years.

The report highlights Bathurst Resources' progressive approach to mine rehabilitation, emphasizing the importance of returning mined areas to sustainable ecosystems:

'We recognise that we need the support of our stakeholders and must earn our social licence to mine by demonstrating that our mining footprint is minimised by undertaking progressive rehabilitation to minimise impacts'.

The company showcases its efforts, including the return of 5,500sqm of red tussock to the final Cypress pit overburden at the Stockton mine using the vegetation direct transfer method.

This involved the translocation of intact soil and flora and fauna so that the cover of the disturbed land is immediate and biodiversity values were returned.

An open day at the Takitimu mine in April also showcased to visitors the return to farmland and native vegetation and wetlands of the previously mined areas.

'While we continue to pursue our growth projects, we also transition land into post-mining environments. We apply our environmental standards throughout the mine life cycle, across operational footprints from exploration



drilling to post closure activities', says the report. Richard and Peter state that Bathurst Resources remain committed to continuing its search for sustainable and value enhancing opportunities in the near future:

'We step into the new financial year with a steadfast focus on moving forward, and in a position to utilise our strong financial position to deliver another year of great results,' they say in the report.



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40 | Coresteel BOP REGIONAL DEVELOPMENT



Coresteel BOP's geographic reach includes Papamoa, Tauranga, Mt Maunganui and Te Puke, providing commercial and industrial buildings for the region's diverse range of industries.

# Innovative systems help firm scale up

#### Richard Loader

n the eleven years that Simon Eilering has been at the helm of Coresteel Bay of Plenty, the business has progressed from predominantly building sheds, to establishing a trusted reputation for large scale commercial and industrial buildings throughout the region.

"Our systems lend themselves well to larger commercial and industrial buildings," says Simon.

"Innovation is entrenched in our construction process. Our unique steel frame building systems — the Bracketless Portal System and DonoBeam (Box Beam)— offer a smarter, cleaner, more cost-effective way of building, as well as impressive clear spans.

"One of our goals is to reduce the amount of carbon that the construction industry produces. DonoBeam's innovative design reduces the amount of steel needed, with high bending resistance and optimal torsional stiffness."

Simon urges clients to talk to the Coresteel team when they are still in the early stages

of thinking about their project, to ensure the building is designed for Coresteel's building system.

"From concept to completion, we will be by the client's side throughout the journey, and provide the complete construction package. Coresteel is the client's designer, engineer, manufacturer, builder and quality controller all in one.

"Instead of dealing with multiple suppliers and conflicting timeframes, we will streamline the building process and ensure the project runs smoothly. Using New Zealand steel, everything is fabricated in Coresteel's factory in Whangarei."

Located in sunny Papamoa, Coresteel BOP's geographic reach includes Papamoa, Tauranga, Mt Maunganui and Te Puke, providing commercial and industrial buildings for the region's diverse range of industries.

"We can go from 100sqm upwards. Our recent buildings have included large industrial warehousing, car showrooms, workshops and factories, and commercial storage units.

"We recently completed a large project for

Super Yacht - Coatings International, which included a large gantry crane and spray booths. We built two amenities buildings for Seeka last year. Packhouse and coolstores really suit our building system and offer real value to operators."

Depending on the size and complexity of a project a build may take four to six months to complete from site works through to completion

A standard warehouse will usually include modern offices at the front which might be two storey and include board rooms.

Supporting Simon is a small but customer-focused team that includes a construction manager, project manager, office manager, and a QS. A trade qualified builder, Simon's background is in building high-end architectural homes, giving him a keen eye for detail. The construction and project managers are also builders by trade.

"The customer will either see myself or the constriction manager. We also have a local architect that we use, and he brings the benefit of local knowledge when talking with our clients. "In most cases the client will already have the land and the first thing we do is understand what the client is looking for in their building, what it's purpose is, the work that will be done in the building, and the scale of it.

"We look at the proximity to boundaries, the need for firewalls, identify any building and height restrictions, so that we look at what we can achieve for them. Every job is tailored specifically to the clients' needs. We have never done the same job twice."

Simon says it is often important to hold early discussion on the customers site, especially if there are potential issues and specific requirements with the site, and those discussions may also include the architect.

"We can even get our engineers involved at the conceptual stage if the client is wanting something out of the ordinary, to get the most cost effective design before it goes too far ahead."

Acknowledging the key role that subcontractors play in every project, Simon says Coresteel BOP has been working with the same group of subcontractors for several years, forging trusted relationships over that time.

#### Building Partnerships

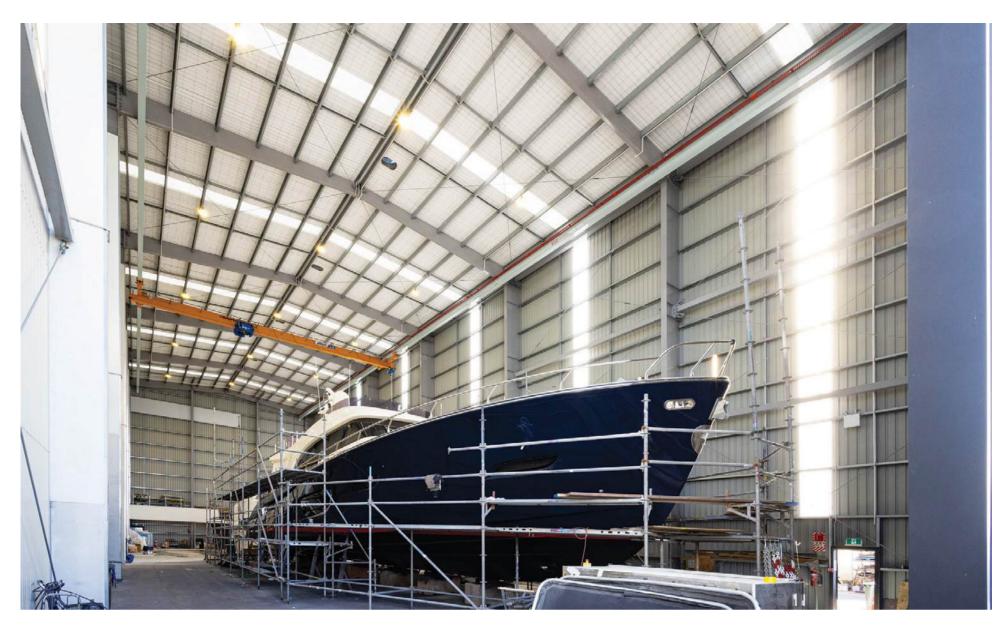
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REGIONAL DEVELOPMENT Coresteel BOP | 41



Coresteel BOP's recently completed a large project for Super Yacht Coatings International, which included a large gantry crane and spray booths.









## Complex project delivers

#### Hugh de Lacy

elivering the landward section of the Te Maunga wastewater outlet project to the Tauranga District Council for \$3.4m less than the tendered price of \$14.4m was just one of the factors in the Bay of Plenty branch of HEB Construction's winning Category Four (projects over \$5m) in the 2023 Civil Contractors Bay of Plenty Awards.

It was a highly complex project involving both the Te Maunga and Chapel Street Wastewater Treatment pipelines, with the landward section of the 600mm diameter outfall pipe into the ocean being critical to Tauranga's

This section of the pipe takes the treated water from the pump-station at the Te Maunga ponds to the sand dunes by way of a new 1.7km 1200mm pipeline.

The new pipe greatly increases the Te Maunga outfall system's hydraulic capacity, eliminating the risk of continuing with the existing concrete under-sized pipeline that was rapidly reaching the end of its useful life.

The new pipeline had to be built under and alongside the existing one without interrupting its flow, and then the retained section of existing pipe, beyond the connection point, had to be re-lined using a cured-in-place-pipe (CIPP) system that greatly extends its operational life.

The new PE pipe, formed by continuous welding, was laid through a narrow open corridor just 20m wide, and installed within an existing 1800mm diameter pipe duct under the Tauranga Eastern Link (TEL) and KiwiRail's East Coast line, using a trenchless technique.

Connections were then made to the Te Maunga pump-station, the ultra-violet disinfection plant and to the existing Maranui Street outfall.

"Working with our specialist sub-contractor NZ Lining, and with the TCC's operations team, we were able to offer an alternative to the council, eliminating a temporary complex bypass pipeline," HEB Construction's Bay of Plenty Civil Area Manager, Chris Whitham, says.

"The alternative was completed well within the three-day shut-down window, and offered a significant price reduction."



The pipe takes the treated water from the pump-station at the Te Maunga ponds to the sand dunes by way of a new 1.7km 1200mm pipeline.

"The project was carried out in a highly sensitive environment, with nearby houses and businesses – including two retirement villages, KiwiRail and Waka Kotahi - potentially exposed to noise and vibration risks.

"The works were also sited right next to sensitive wetlands and around live treated waste-water flows, so we had to put in a lot of planning for our Environmental Management Plan, including preconstruction site trials to check the impact of our equipment on our neighbours.

"We then set up a 2.4 metre noise wall that reduced the noise to an acceptable level."

The trenching from the pump-station to the UV plant passed between two protected wetland area.

"This meant our site crews had to think outside the box to enable the installation of our slide rail trench shoring system, and the methodology to get the new pipeline into the trench," Chris says.





Impact Engineering would like to congratulate Heb Construction on their award. Impact Engineering has been supporting/partnering with a number of locally approved civil contractors over the past decade.

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## Stunning treehouse a winner

#### Richard Loader

■ he construction of a stunning treehouse that blends seamlessly with the Waikato landscape rewarded Cambridge Steel Fabricators with success at the 2023 Steel Construction NZ Awards, winning the under \$500K category.

Amanda Burke, who co-owns Cambridge Steel Fabricators with her husband Hayden, says engaging in the entry process was a catalyst for reflection, learning, and celebration, ultimately propelling the company forward on a trajectory of continued success and innovation. "Furthermore, the recognition has significantly amplified our visibility, attracting potential clients and top-tier talent, thereby fostering new opportunities for growth and

The Treehouse, which sits on one concrete footing, was designed and engineered to be lifted into existing mature trees, minimising its environmental impact while blending in with the Waikato landscape.

"We selected this project as it was a really great example of where our team collaborated with all building partners to create a unique structure that took advantage of the strength and flexibility of structural steel. We also leveraged technology such as Totalstation scanning to ensure a precise fit between the structure and the winding spiral staircase there was no room for error and this provided the precision we required."

Since purchasing Cambridge Steel Fabricators and Engineers Hayden and Amanda



The Treehouse, which sits on one concrete footing, was designed and engineered to be lifted into existing mature trees.

Burke have grown the business from a team of five to a team of over 70 skilled steel fabricators, erectors, project managers and detailers, while progressively increasing the scale and complexity of projects.

"We wanted to focus on being the number one steel construction partner in the Central North Island," says Amanda.

"That wasn't about being the biggest, it was about delivering a quality product. We invested in technology and automation that took the manual labour out of cutting and drilling while adding an extra level of accuracy and efficiency. We also invested in work systems, introducing key production tools to help manage pricing, purchasing, material traceability, production management and detailing of shop drawings. It's very important to get the design right at the start of the project, so we invested in systems that provide us with greater quality and a standardised way of working. We also invested in our key asset — our people. We've built a strong leadership team who live our core values every day. Our people bring passion, expertise and commitment to delivery which has been crucial to the company's success."

Cambridge Steel Fabricators and Engineers were early adopters of the Steel Fabrication Certification, a quality accreditation which provides their clients with a high level of confidence in the quality of workmanship and

"Our clients want hassle free steel construction. They want to trust us that we will do a great job and that it will be fit for purpose.

"We want to be proactive in providing solutions to our clients around buildability, because the easier, and more efficiently we can build it, the more cost savings to the client."



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44 SRS Group REGIONAL DEVELOPMENT

# Bringing a practical, bespoke edge

Kim Newth

ew Zealand's first dedicated architectural rigging specialist, SRS Group, is making a big impact as a valued project partner working with architects, civil engineers and project managers up and down the country.

Supported by an in-house fabrication department and strong industry partners, SRS Group provides a seamless architectural rigging and contract manufacturing service in the civil, commercial, and high-end residential markets

"Our clients work closely with our CAD design team to facilitate the structural design process in collaboration with Ronstan Tensile Architecture and Tensys to make sure the project is thoroughly detailed. Our expert in house riggers and fabricators can take care of the rest right through to supply and install. Having an amazing project management team keeping the client informed the whole way through, sets the standard." says Luke Tempest, SRS Group's Managing Director.

"We have a really good client base. We've been operating since 2014 and last year was our best yet."

Carl Stahl X-Tend® which is custom manufactured in Germany, is a versatile stainless tensile mesh netting, sought after as a strong, durable safety screen solution.

This highly transparent structural mesh is available in a natural stainless finish or in a range of colours and is ideal for architectural applications, such as barriers to protect against falls from walkways, bridges, and other spaces.

"We have completed X-Tend® tensile mesh barrier installations on various Auckland pedestrian bridges over motorways as individual framed panels or continuous seamless mesh panels held in place by filigree cables. Both are visually attractive whilst functioning as robust anti-throw screens that prevent objects being thrown onto motorways. While suicide prevention is a taboo subject, there's no doubt

"Having an amazing project management team keeping the client informed the whole way through, sets the standard."

these screens are also contributing to a safer city environment in that respect too."

SRS Group's ongoing collaborations with two of the world's most respected names in Tensile Architecture, Australia's Ronstan Tensile Architecture, and the German manufacturer of X-Tend®, Carl Stahl Architektur, ensures a level of quality made possible by their unparallelled technical competence and experience working with tensioned cables and mesh.

"X-Tend® is the only tensile mesh in the world to have achieved the European Technical Assessment (ETA), a rigorous quality and certification standard. This mesh is the very best. We also team up with Ronstan on design and project management and have a unique working relationship with them.

"Combining decades of experience and knowledge helps us to make sure the client has the best outcome for their projects."

Luke says the SRS Group has completed a wide variety of projects

"These cases highlight the range of scope we can bring to your project, for example the acclaimed Tirohanga Whanui Bridge and Kirkbride Road Bridges in direct partnership with Ronstan, both unique in design and display distinctive visual flair and function using X-Tend®. Additionally, SRS was contracted for the design and build of the iconic Barrowcliffe Bridge Project direct to the client."

In 2020, SRS Group was handpicked to join an exclusive panel of design consultants for Auckland System Management (ASM). SRS Group has offered its design expertise on several bridge and transport projects across the wider Auckland area.



SRS offers complete catenary solutions to suspend luminaires in large areas, such as town centres, streetscapes, festivals, or commercial complexes



"Another recent project that we've just completed in Auckland is Wynyard Wharf. Essentially, an old working wharf has been turned into public space for the first time in almost one hundred years. As Head Contractor we manufactured and installed all the stainless-steel balustrades and tensile mesh safety barriers complete with solid steel panels and timber cappings from PFS Engineering and Contrax Greenscapes respectively. It has been a very big project for us, which was completed on time and on budget, with thanks to strong connections to our well-established contractors and suppliers."

For architects or project managers planning large-scale lighting installations to create night-time magic and mood with light in open public spaces, SRS offers complete catenary solutions to suspend luminaires in large areas, such as town centres, streetscapes, festivals, or commercial complexes all over New Zealand. The newest one in Dunedin is due for completion mid 2024.

SRS Group offers a full end-to-end custom service. In 2024, SRS is strategically well-positioned for further ongoing growth in the New Zealand market.

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Founded in 1992, Hamilton-based PFS Engineering has deep roots in the engineering sector and is continuing to grow its reach and reputation as an industry specialist in design, manufacturing, installation and maintenance.

With extensive workshop facilities, PFS Engineering is well-equipped to handle large-scale projects with ease across many different industries. A focus on fostering positive partnerships – and developing an exceptional team - underpins the company's quality track record in both New Zealand and Australia.

In New Zealand, PFS Engineering works closely with fellow industry partners like architectural rigging specialist SRS Group.

"We have worked with Luke and

Alice Tempest, who own and operate SRS Group, for a number of years and have partnered with them in the past to supply and install their products for infrastructure jobs," says Adam Rickit, PFS Engineering Business Development Manager.

"Just recently, they paid that forward when SRS teamed up with PFS on a project that they were leading as head contractor. This is the Wynyard Wharf project in Auckland, for which PFS manufactured solid balustrade panels. We collaborated in designing our bespoke parts before bringing it together and the installation was well-managed to be low impact within a tricky site. We are independent businesses, but we collaborate really well."

PFS Engineering was engaged on

this project in late 2022, with work continuing through to Q4 2023.

"PFS design capability using 3D SolidWorks modelling is a real point of difference for us," says Adam. "We have had several projects recently where clients have requested an ECI model - Early Contractor Involvement - because these clients recognise the value PFS provide with full design, procurement, manufacturing and installation service. That's been a big part of our growth."

Contract manufacturing is another fast growing area for PFS Engineering. Over the past 18 months, the workshop team has been building and assembling side loading wheelie-bin rubbish trucks for distribution into the New Zealand market.

"We're building the truck bodies on behalf of a company in Australia," says Chris Hart, PFS Engineering Manager - Forestry & Waste. "For them, it is a big saving on freight while, at the same time, they can use our expertise in contract manufacturing. We are also building waste products for them like compactor bins and materials handling."

PFS Engineering gained Steel Fabrication Certification in 2021, in line with international best practice. The award winning company meets all relevant ISO standards for their industry.

In 2024, this industry innovator continues to prove its pedigree while also adding to economic growth as a large employer and key supporter of local suppliers.

## Providing exceptional products and service, fast



PFS Engineering Ltd provides specialist expertise in design, manufacture, installation and maintenance. Our aim is to develop partnerships, to understand the needs and requirements of our clients, to ensure their expectations are exceeded.

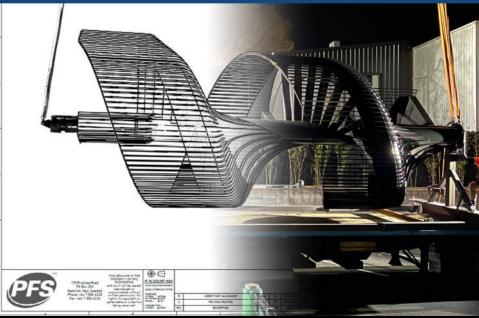
We have the capability to refurbish and maintain energy and process systems and auxiliary plant. This work is carried out using experienced project managers, engineers, supervisors and tradesmen from New Zealand or off shore if required. All refurbishment work is carried out in accordance with strict quality procedures.

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**PFS Engineering** 



# Norfolk Rise townhouses snapped up

#### **Karen Phelps**

s the first townhouses in Tauranga's Norfolk Rise development have been swiftly snapped up, Abron Group is already forging ahead with its final stage, with ten more under construction and newly released to the market.

Abbie Raleigh, the sales and marketing manager at Abron Group, says the freehold title townhouses are a blend of architectural sophistication, practicality and affordability.

Each townhouse boasts a meticulously crafted exterior, featuring a combination of three modern materials - concrete brick, Linea Weatherboard and Axon Panel - ensuring durability and aesthetic appeal. Inside, a high standard of fixtures and fittings is complemented by a modern interior colour scheme, designed to evoke warmth and spaciousness. Abbie says the neutral tones provide a versatile backdrop for homeowners to infuse their personal style through furnishings and decor.

Comprising three bedrooms, two bathrooms, and offering both a garage and a carport, these townhouses stand out for their provision of designated parking spaces, a departure from communal parking arrangements commonly found in similar developments, she says.

Situated in Brookfield, Norfolk Rise's strategic location has drawn interest from a diverse range of buyers, including first-time homeowners, downsizers, and investors. Norfolk Rise is near to key amenities and attractions, nestled between the northern central suburbs of Brookfield and Bethlehem, a mere five minutes from Tauranga's city centre. With easy access to the expressway and close proximity to shops and schools, including the nearby Brookfield Primary School, Norfolk Rise offers convenience and accessibility, says Abbie.

"Totally Dependable"



Situated in Brookfield, Norfolk Rise's strategic location has drawn interest from a diverse range of buyers

Beyond Tauranga, Abron Group is actively involved in several other projects in the Bay of Plenty region, including developments in Katikati. The final stage of Highfield Crossing - featuring 74 sites across three stages - is

nearing completion. It includes a generous variety of easy contour lot sizes ranging from 262m2 to 900m2. The sites are of easy contour, and positioned to enjoy the view of the nearby Kaimai Ranges

Offering a mix of one, two and three-bedroom homes, designed within a landscaped and private community, Highfield Crossing promises quality living with expansive views of the nearby Kaimai Ranges, says Abbie.



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"Adjacent to Katikati's Haiku pathway and Uretara Stream, Highfield Crossing offers residents a serene environment within minutes of the township's amenities. A select range of standalone and duplex properties is still available, with additional townhouses planned for the final stage of development," she says.

Also in the township of Katikati, all earthworks have been completed and civil works are underway at Abron Group's Park Road development. It will consist of 50 brand new architecturally designed homes ranging from duplex two bed room, two bathroom properties to three bed room, two bathroom stand-alone houses as well as townhouses. Abbie says the homes are geared towards the retiree market as well as first homebuyers.

Founded in 1998 Abron Group is involved from the ground up in all of its developments from sourcing land and working with industry professionals such as surveyors and engineers through to civil development (owning its own heavy machinery), obtaining titles, house design and construction. Abbie says this gives good control over all aspects of the project, in particular quality and timing.

Abron Group is family owned, with Abbie's

father Howard taking the lead on the strategic direction of the company.

Abbie takes the helm with the sales and marketing of off the plan as well as completed homes and Howard's son Cameron oversees the civil and construction divisions including a pivotal role in the acquisition of new develop-

Abron Group is about to start work on two boutique developments in Omokoroa including 11 Western Ave, which will begin construction shortly. Seven stand-alone homes of around 160 -180sqm will be on offer later in 2024.

It is also set to begin work on its Manawanui subdivision. Located at 60-61 Western Ave. With a range of home typologies on offer, the first stage will comprise 10 stand-alone homes on approximately 400sqm sections.

The company's Highfields Crossing display home is open by appointment at 13 Mural Drive, Katikati. People interested in finding out more about Abron Group's current house and land packages in the Bay of Plenty can visit www.abrongroup.co.nz Abbie advises people to register their interest on the website to be the first to receive the pre sales information.



Each townhouse boasts a meticulously crafted exterior, featuring a combination of three modern materials - concrete brick, Linea Weatherboard and Axon Panel.









Situated in Karaka Drury, on the water's edge of Manukau Harbour's Pahurehure Inlet. the Auranga township currently covers 160 hectares with the potential to triple in size.

# Auranga development continues apace

#### **Karen Phelps**

uranga is continuing to grow with around 500 homes already built. A major milestone has just been reached with the completion of the boulevard and main road that forms the spine of the devel-

"That's symbolic as it's a long road and unlocks the whole development. It was opened a few months ago," says Auranga developer Charles Ma from MADE Group.

"In terms of land development 1500 sections have been completed with more underway."

Auranga, which means 'a life force that inspires', is the first master-planned community in the rapidly growing region of Drury on the outskirts of Auckland - Tāmaki Makaurau.

Charles says the aim is for Auranga to be both a local and a global benchmark for city

It's a bold vision and one that is defined by inclusive values and innovative practices, and "Auranga is the first movers in terms of new development setting the tone for quality and the kind of life that can be lived out here."

designed around shared, intuitive, and caring spaces to create more liveable communities. Kindness, wellness and connectedness are qualities at the core of Auranga to help people become whole again, says Charles.

Auranga has been designed to bring people together with a network of walkways, cycleways and pedestrian-friendly streets weaving every part of the community together, and open spaces where children can safely play.

It's also a factor in creating affordable living as thought has been given to how people can ditch their cars resulting in more time for fun and more money in their pockets.

Auranga has been designed so that 75% of residents live within 500 metres (5-6 minutes' walk) of local shops.

Existing eco islands will connect to the last stages being developed right now.

"The land of Auranga has direct access to these islands, which will also connect to the coastal walkway. We have replanted the islands to encourage birdlife and wildlife. In the middle of urban space it's about making way for nature," explains Charles.

Auranga will include a village square so people can congregate together and temporary container hubs, while more permanent buildings are being constructed, including a café, Vision Hub, which will tell the immersive story of Auranga, and a Celebration Hub in conjunction with Unitec's School of Architecture a platform of community-based engagement and impact, where people can, for example, hold cultural performances.

Charles is in the process of refreshing these facilities in a project called Fresco.

"Fresco will be a place for the heart and

soul of Auranga to come alive in a time when people need hope most. That's why we aim to do Fresco now to help," says Charles.

As Auranga continues to develop Charles says he is starting dialogue with potential supermarkets for the new town centre, which should commence construction later this year marking another significant milestone for the development.

He says the real estate market in Drury is picking up again after a slow down during the pandemic.

"Auranga is the first movers in terms of new development setting the tone for quality and the kind of life that can be lived out here.

"Developers are re-zoning land and are moving into consenting and construction. The area is really about to take off."

An open day event will be held at Auranga on April 13 in the Sharewater town centre where people can enjoy the lake and glimpse what is coming for the next phase of Auranga as it continues to build to be a place of culture, connectivity and identity.





## **Expert land development solutions**

Auckland land development company McKenzie & Co. aims to make its mark on the future landscapes of New Zealand in a way that maximises investments, while creating better environments. This means the company is the perfect partner for MADE Group on its Auranga project.

"Since our inception we have become a centre of excellence for land development solutions," says one of McKenzie & Co's directors, James Kitchen. "With every project we take on we utilise masterful planning, expert constructed to date. engineering and experienced management to maximise land value and ensure timely delivery. We become part of the client's team and treat their project as if it were our own. We're completely invested in the outcome of every project."

Auranga is a master planned community with over 1300

homes, kilometres of coastal walkways, parks, local retail and a school. It was one of McKenzie & Co's first projects after the company started in 2014. McKenzie & Co. assisted MADE **Group to get Special Housing** Area (SHA) status on the land and then worked with the client team to re-zone it for residential use. Since then they have been working continuously with MADE Group to develop the land with over two-thirds of the subdivision works completed and 500 plus houses

"We helped take the project from an idea to fruition," says James. "It's about helping the client to develop an idea from paper into reality. MADE wanted to create something very special for Auckland, a place that connects people to the land and fosters a strong sense of community through design. Now that the project is mostly constructed we believe that the development successfully accomplishes this. It's a great

McKenzie & Co. has provided all the civil engineering and surveying services for the project. James says it has been a fast paced and rapidly evolving project so by being agile McKenzie & Co. could quickly react to changing needs.

According to James, the success of each stage has allowed the client to progress to subsequent stages. Since the initial Auranga plan change, McKenzie & Co. has worked with MADE on two additional private plan changes including a further 2000 plus lots and a town centre.

Established in 2014 by Clayton McKenzie, McKenzie & Co. was founded on a passion for quality design.

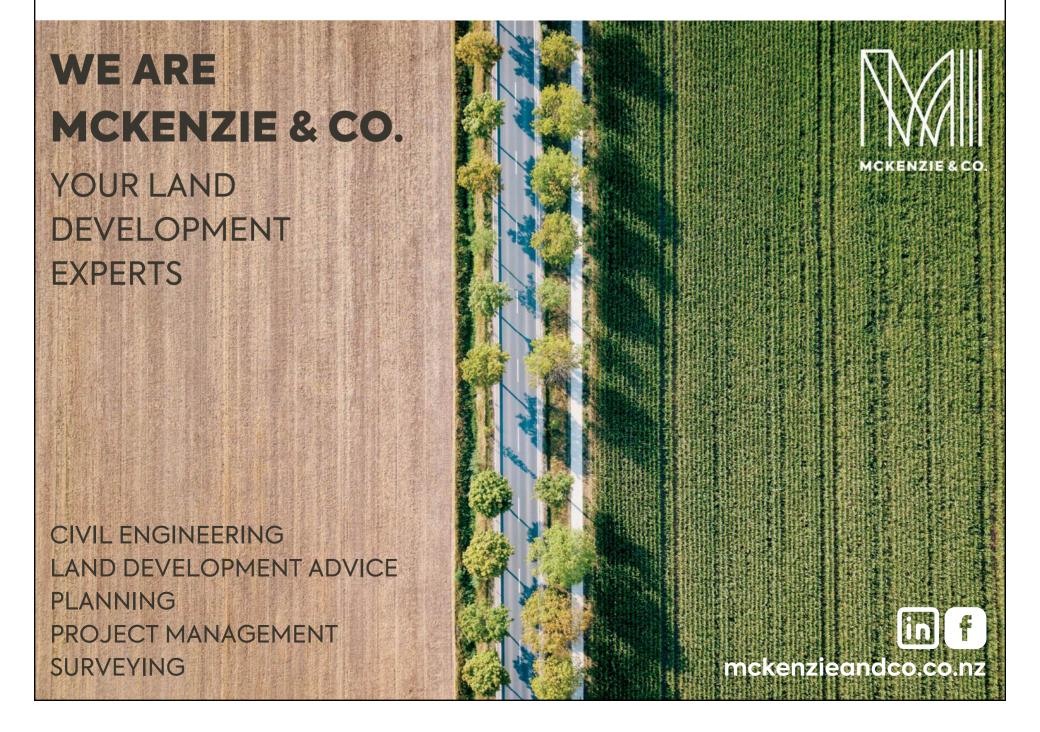
"We wanted to develop great

places that people would love and we were driven to ensure that we built excellent working relationships with key stakeholders along the way," says James Kitchen.

With over 80 staff working across seven offices located in Queenstown, Taupo, Rotorua, Tauranga, Auckland and Warkworth, the business handles over 150 projects each month, predominantly for developers, councils and commercial property owners.

Auranga remains one of the company's largest projects and James is proud that McKenzie & Co. has played a part in such a significant development, unlocking land that provides much-needed homes and amenities for Kiwis.

"Auranga demonstrates that we can build strong relationships with clients and collaborate with them to fulfil their vision."



# Development draws on rich history

#### Karen Phelps

ocated in the bustling heart of Hobsonville Point's waterfront, limmy's Point promises an unparalleled urban lifestyle on the water's edge.

Winton Development Manager Andrew Bere-Adams says the luxurious residential project developed by Winton aims to redefine the standards of opulent living through its impeccable design, prime waterfront location and an array of amenities tailored for the discerning preferences of future residents.

Part of the newest Hobsonville Point precinct the peninsula culminates at Jimmy's Point. It's surrounded by pohutukawa-lined embankments and panoramic views along the estuary offering residents exceptional scenery and green spaces. "Situated near the landscaped Oval and mere steps away from the waterfront boardwalk, residents at Jimmy's Point are spoilt for choice for opportunities to get out into nature and amongst the sea breeze," says Andrew.

Seamlessly integrated into Launch Bay, Winton's master planned waterfront neighbourhood, the development draws inspiration from Hobsonville Point's rich history, transforming an historic landmark military airfield and seaplane base.

Andrew says that Jimmy's Point has been skilfully designed to harmonise with its natural surroundings and reflect the design of the adjacent officer houses with their deep red terracotta tiles. Other architectural elements pay homage to the area's heritage with large aircraft hangars, munitions stores, workshops and officer houses, thoughtfully incorporated into the design.

> to page 52



The apartments are strategically positioned to capture breath-taking views of the Waitemata Harbour.







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 $\label{lem:lemmy} \mbox{ Jimmy's Point has been skilfully designed to harmonise with its natural surroundings}$ 











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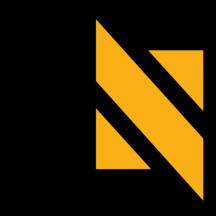
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## Luxury on the waterfront

#### > from page 50

"We've spent a great deal of time with our design team and developed a unique building that sympathetically reflects the environment and the surroundings. The facade showcases terracotta tiles and vertical fins imported from Spain and each apartment has a large balcony or garden to embrace indoor / outdoor living,

The 30 deluxe apartments at Jimmy's Point serve as a testament to the high-end design and construction. In collaboration with Isthmus Winton has curated living spaces that embody sophistication and effortless coastal living. A serene, neutral palette, paired with clean lines, open spaces and cosy textiles embody a refined sense of calm, says Andrew. Celebrating the prime, north-facing location, the obvious, standout features are the floorto-ceiling glass windows framing expansive views of the Waitemata Harbour or across to the Oval. Quality is at the heart of the project including marble benchtops, fully tiled bathrooms and top-quality appliances, reinforcing a commitment to luxury. Andrew says the result is a relaxed aesthetic and understated style that seamlessly merges with the coastal environment, creating an ambiance of timeless elegance.

Ranging from one to three-bedroom apartments from 70-130sqm, there are options for differing preferences. The apartments are strategically positioned to capture breath-taking views of the Waitemata Harbour; with their north-facing orientation ensuring residents enjoy sun from sunrise to sunset. The groundfloor apartments feature spacious balconies and garden areas, with the three-bedroom options having over 200sqm of deck and garden space. The development includes underground carparking on stackers and each apartment comes with one to two carparks and basement storage.

Construction progress at limmy's Point is well underway and the development is on track for completion in July 2024. Settlement is set to occur around six weeks after comple-

Andrew says there has been robust interest and steady sales indicating the market's enthusiasm for the project.

"There has been a recent shift in the market and buyers are now keen to move ahead with purchasing."

Winton is a publicly listed developer that specialises in creating integrated and master-planned neighbourhoods that set the standard for design and quality.

Boasting a portfolio of approximately 6,250 residential lots, dwellings, apartments, retirement village residences and commercial lots across New Zealand and Australia, Andrew says Winton is committed to building sustainable, connected and vibrant urban neighbourhoods and this approach is exemplified at Jimmy's Point which stands as a testament to Winton's ability to blend history and moder-

"The development offers a fresh perspective on absolute waterfront living," says Andrew. "The location is pretty unique and we've created a carefully and thoughtfully crafted lifestyle environment that's reflective and sympathetic of the environment and history of the site. It's something we're very proud of."

Following the completion of Jimmy's Point, the last Winton project at Launch Bay will be its luxury later living project, Northbrook Launch. Thoughtfully and tastefully designed with a wealth of leisure facilities to connect with the wider community.

Andrew says the 140 premium homes and 40 care units will be finished to the highest standards, combining access and activity with a truly peaceful setting



The 30 deluxe apartments at Jimmy's Point serve as a testament to the high-end design and construction.





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## **Launch Bay** the star of Hobsonville

#### Richard Loader

aunch Bay really is the shining jewel in Hobsonville's crown, delivering a range of residential options to suit a diversity of lifestyle needs and all within a thoughtfully master planned environment that embraces the spirit of community on the edge of Catali-

The idyllic harbourfront neighbourhood welcomes community and new life to its shores. Sitting immediately adjacent to the Catalina Bay precinct, the location offers close proximity to excellent cafés and restaurants, great shopping, Little Creatures Brewery and a fabulous weekend farmers market.

"You also have the ferry terminal there as well, so in terms of convenience and getting into downtown Auckland, it really is the best spot in Hobsonville," says Kade Motley, Development Manager for Winton, the development company bringing its vision for Launch Bay to life.

"Across the Launch Bay Precinct is a rich landscape of apartments, townhouses and free-standing homes open to magnificent harbour or district views and ideal northern sun."

The historic landscaped Oval forms a stunning green centrepiece while heritage officer houses have been beautifully converted, sitting along the existing hangar buildings which are to be restored and incorporated into the contemporary new precinct.

"The twenty-five high-end and beautifully appointed townhouses were completed in June of last year, and all but five have been sold," says Kade.

"The architect for the townhouses was Auckland based Paul Brown & Associates, who specialise in townhouses right through to landmark high rise apartment developments.



The Launch Bay Precinct includes apartments, townhouses and free-standing homes open to magnificent harbour or district views.

"The townhouses are around 180-190sqm and include four bedrooms, two and a half bathrooms, and internally accessed double

Townhouse typologies include a block of two-storey houses with a vertical timber cladding, while another two blocks include three-storey houses with brick and timber cladding combination. Kade says Residents will enjoy the considered and generous spaces in homes that are built to last.

"We chose Mike Greer South Auckland as our builder because of its reputation for building a quality product and the ability to build at scale. The townhouses are smart designs with

a focus on quality materials and a great fitout. The majority of the townhouses were sold off plan, with two currently on the market priced at \$1.295 million, and the other \$1.395 million.

Of the twenty townhouses that have already sold there has been a diverse range of buyers from young families, downsizers, and empty nesters. That these are all four bedroom townhouses with generous living spaces in a truly fabulous location means there is very wide appeal."

Also within the Launch Bay precinct is the ongoing development of Jimmy's Point, a five-level freehold apartment building with basement parking right on the water's edge.

Designed by Winton in collaboration with Isthmus, every detail of Jimmy's Point has been meticulously chosen to create a fresh and relaxing atmosphere.

Comprising of 30 deluxe apartments, Jimmy's point offers a range of one to three bedroom options, with views that that face north towards the water and capture sunsets and sunrises.

"A future stage will include our luxury later living project, Northbrook Launch Bay, that will include a combination of 140 premium homes and 40 care units along with a wealth of leisure facilities to connect to the wider community."









54 Kotare Properties DEVELOPMENT

# New duplex options coming on stream

Karen Phelps

otare Properties is set to release a series of duplex home options to the market later this year.

One of Kotare Properties directors John Illingsworth says the aim is to present an affordable option to the market, perfect for first homebuyers, downsizers and investors.

"The advantage of duplexes, where two homes are attached to each other is you can walk down one side of the home to the backyard. With people purchasing a completed home it makes it much more favourable to obtain bank funding," he says.

The duplexes will be freehold titled and span two storeys. There will be three, four and some five bedroom options with the garage, toilet and open plan kitchen/living/dining on the bottom level. Upstairs there will be bedrooms including a master bedroom with walk in wardrobe and ensuite plus a separate bathroom.

The duplexes will be offered in both Kotare Park and Kotare Heights. The Kotare Park duplexes will have views of the gully and the Kotare Heights duplexes views out to Pirongia. John expects the homes will sell quickly.

Both Kotare Heights and Kotare Park have proved incredibly popular and the freestanding homes have virtually sold out with the subdivisions presently busy with people building their homes with a number already completed.

The Kotare Heights development consists of 83 residential and 40 compact housing lots of varying sizes. In close proximity to Te Awamutu CBD and Pirongia Village it has a wide-open reserve and connected street network and offers stunning rural views.



Both Kotare Heights and Kotare Park have proved incredibly popular and the freestanding homes have virtually sold out.

The Kotare Park development consists of 64 residential and 30 compact housing lots of varying sizes. It boasts parks and open spaces and is in close location to the Cambridge main street providing great small town living.

The subdivisions follow on from the success of Kotare Downs in Cambridge, Kotare

Properties first development. The Kotare Downs development delivered residential lots of varying sizes. Situated directly behind Little Einsteins Educare it is just minute's drive from Cambridge High School and the centre of Cambridge.

"We believe we build a very high quality

subdivision in terms of layout, consistency in design, recreational areas, street lighting, driveway access and parking availability, quality of roads, and the consistency of fencing style," says John.

"It's high quality at an affordable price. Kotare Properties vision is 'Kotare Best Value'.



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**DEVELOPMENT Kotare Properties** | 55





The duplexes will be offered in both Kotare Park and Kotare Heights.

The idea is that we deliver sections that are of high quality at a fair price so that they are affordable to first home buyers, young families,

Kotare Properties is Waikato based and John is joined in the directorship by Graeme Lee. With a combined experience of over 40 years, the company delivers successful land developments with a tight knit team of talented and skilled people.

A key point of difference is that Kotare Properties can undertake its design, consenting and construction in-house via sister companies Kotare Consultants and Phoenix Civil giving great control over quality and timing of

"It's about delivering sections of varying sizes to suit all budgets. We sell to both homeowner and local builders alike, with subdivisions carefully constructed around design guidelines and covenants. When it comes to subdividing we organise the whole process from engineering to installation, verification and sign-off."

Next up for Kotare Properties is a subdivision, developed in conjunction with the landowner, located next door to Kotare Park. It will deliver 130 lots to the market and is presently at the consenting stage. Kotare Properties has plans to start earthworks in late March and begin building the first sections over the winter depending on demand. Sections will range from 400-600sgm and all will be level - providing a great building platform – and road fronting. It is envisaged the development will comprise both freestanding and terraced homes and include a café and superette.







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### **Leading Land Professionals through Quality and People.**

Driven by a commitment to quality and people, Kotare Consultants has emerged as a leading force in the profession of land development. With a comprehensive range of services spanning surveying, engineering, and planning; the firm is dedicated to transforming communities and creating practical and efficient outcomes through expertise and innovation.

Led by the trio of Directors, Ciaran Murphy, Julian Thom, and John Illingsworth, the leadership team at Kotare Consultants comprises seasoned professionals with a wealth of experience in the industry. Ciaran Murphy, General Manager, has over 15 years of Land Development experience in Surveying and Civil Engineering. Julian Thom, Taupō Regional Manager and Licensed Cadastral Surveyor, has over 20 years of experience and brings a track record of success in client management, land tenure expertise, and a focus on innovative solutions. John Illingsworth, Chartered Professional Engineer, has over 45 years of experience involving several successful land development, construction and quarry companies within the Waikato.

They support a robust team of 15 land professionals. This team comprises Chartered Professional Engineers. Licensed Cadastral Surveyors, Civil Designers, Land Tenure Experts, Town Planners, Project Managers, and Contract Managers. Together they form a powerhouse of knowledge and experience, navigating land development challenges across the Waikato, Auckland, and Bay of Plenty regions.

The core competencies of Kotare Consultants encompass land tenure and development consultation, civil engineer-

ing and design, civil setout and as-built surveys, topographic and drone surveys, cadastral and land transfer surveys, project management, and civil construction and contract management and project delivery. These competencies form the backbone of the firm's ability to provide successful end-to-end solutions for its clients.

Kotare Consultants takes pride in its utilisation of industry-leading technology in both instrumentation and software. This commitment aims to reduce risk and maximise the quality of outcomes, aligning with best-practice methodologies. For example, the innovative use of lidar and drone surveying and photography allows clients to track progress and manage contract claims effectively. The firm's commitment to construction management involves collaborative work with civil contractors to deliver high-quality residential, commercial, and rural develop-

A distinguishing factor for Kotare Consultants is its personal and flexible approach. As a locally owned and ope company with offices in Taupō and Cambridge, the firm remains accessible to clients. The aim is to assist clients in the best possible way, dealing directly with the company owners, and ensuring an interest and dedication to successful project outcomes.

Members of Survey and Spatial New Zealand and Engineering New Zealand, Kotare Consultants is currently engaged in various land development, subdivision, and retirement village projects, reflecting its commitment to contributing to the growth and progress of the regions in which it

## **Greenhill Park a growing community**

#### Karen Phelps

ith over 600 homes already built in Greenhill Park, the subdivision is rapidly becoming a thriving community.

"The sense of community is a big thing that attracts people," says Chedworth Properties General Manager Brendon Hewett.

"Greenhill Park has been designed to be a walkable development with a lot of the footpaths three metres wide and extensive green areas, pocket parks, playgrounds, a petanque court and recreation (gym workout) stations. A lot of the homes are owner occupied so a close tightknit community is developing."

The development is now at its halfway mark, and one of the major on-going projects is the extension of Webb Drive, set to become the spine road connecting Ruakura in the North to the University in the South, and linking to the inland port.

The expansion of Webb Drive will open up development for an additional 600 plus sections and industrial-zoned sites, forming the eastern part of Greenhill Park.

He says the impending construction of a neighbourhood centre adds another layer of convenience and community to Greenhill

Designed by local Hamilton firm Edwards White Architects, known for its work on iconic buildings such as the NZ Blood building and the new Waikato Regional Council building, the centre will include childcare facilities, bar/restaurant, superette, medical centre/pharmacy and 12 retail stores.

Greenhill Park, spanning 136 hectares of freehold farmland, stands as the first medium-density development of its scale in Hamilton. With over 1,200 lots planned, the suburb offers a variety of section sizes from 210m<sup>2</sup> to over 400m2.

Brendon says the medium-density zoning allows for the construction of at least three-bedroom homes with garages even on the smaller lots with the larger lots accommodating five plus bedroom dwellings.

Brendon says that Greenhill Park stands out as a well-thought-out neighbourhood, with quality homes on various lot sizes, catering to a diverse range of residents.

The development prioritises smart design, providing ample green spaces spanning 16 hectares, adhering to home building guidelines, and ensuring an attractive and pleasant living environment.



Greenhill Park, spanning 136 hectares of freehold farmland, stands as the first medium-density development of its scale in Hamilton.

## "Greenhill Park has been designed to be a walkable development....with extensive green areas"

Conveniently located just minutes from the CBD, Chartwell shopping centre, and Te Awa The Base, Brendon says that Greenhill Park also offers easy access to the Waikato Expressway for quick trips to Auckland, Tauranga or Taupo. The neighbourhood features essential amenities within walking distance, including supermarkets, gyms, schools, and a variety of eateries.

Partnering with reputable builders in the Waikato, Greenhill Park offers personalised home and land packages to prospective

homeowners. With a range of single and two-storey house plans available on a variety of lot sizes a wide range of low-maintenance living options are available for people across all demographics, and at various stages of life.

Buyers can craft their ideal home benefitting from the experience of Chedworth Properties, a trusted developer with a 60-year track record. There are a variety of show homes in Greenhill Park for people to visit to find their preferred building partner and see what is on offer.

People are also welcome to build with their own builder if desired while adhering to the development's design guidelines. All sections have essential utilities such as power, water, wastewater, gas connections, and fibre optic cabling available, meaning that Greenhill Park is setting a standard for modern and sustainable suburban living.

Brendon urges potential buyers to act swiftly to secure their preferred lot.

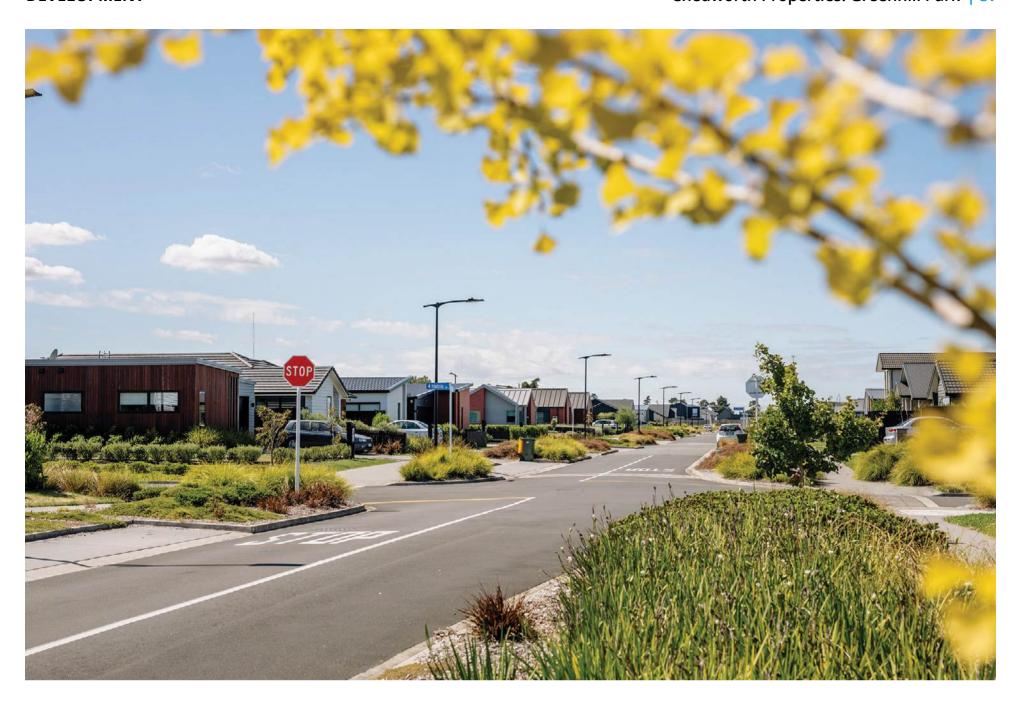
"Land and build prices will only increase and historically we have had wait lists of hundreds of people with new releases selling out before people have had the opportunity to purchase so now is a great time to purchase as demands builds up again."



# Proudly supporting Chedworth Properties and the Greenhill Park development.



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The development prioritises smart design, providing ample green spaces spanning 16 hectares, adhering to home building guidelines, and ensuring an attractive living environment.









58 | Kaitiaki Property DEVELOPMENT

# Unique approach maximises value

#### Karen Phelps

t the heart of the ongoing success of Kaitiaki Property lies its unique range of services and approach to development as incorporated in its name, says company Managing Director Bryan Perring.

"There are very few companies that offer our niche of services" he says. "It gives our clients a chartered formula to deliver projects from ideation to opening," says Bryan.

"At Kaitiaki Property, we are guardians of the land and property we develop. We differentiate ourselves by overseeing the interests of the Nuinga (people) we work with, and the hautaonga (property) we develop.

"Our reason for being is to harmonise these interests in our services and maximise value for our clients."

Bryan says that Kaitiaki Property prides itself on providing clients with a seamless experience in property development through its founding core service development management but has expanded over the last nine years to include town planning/resource consenting and architectural/master planning.

"We believe that through assisting those organisations and people who wish to develop world-class property projects, we can demonstrate what it means to be a Kaitiaki of the land," he says.

Bryan says Kaitiaki Property's comprehensive service portfolio, while partnering with engineering specialists, ensures a holistic approach to every project.

Bryan started Kaitiaki Property in 2015 with co-director Baden Turley. Both have over 25 years of experience in development and project management. Baden has various property and business qualifications with a corporate real estate and business transformation background.

He also owns company Land Development and Engineering (LDE), which offers civil, structural, geotech, environmental services and often partners with Kaitiaki Property.

Bryan has previously held prominent roles in corporate real estate, including with Tainui Group Holdings, which saw him lead the development of the successful project, The Base, in Hamilton. His role in Kaitiaki Property spans managing director and lead development director.

Bryan's wife, Heather, leads the Kaitiaki Property town planning and consenting team, and Nicola Palmer leads the architectural and master planning team, jointly contributing over 50 years of experience, which is development focused.

Bryan says Kaitiaki Property's leadership team and professional staff enable it to be at the forefront of delivering outstanding projects and setting new standards.

Some recent past projects bear testament to Kaitiaki Property's focus on delivering exceptional developments.



The Sands - Stage 1A under construction by Livingstone Building - developed and owned by Bluehaven Group.

Te Ao Nui, an office development for Horizons Regional Council in Palmerston North, tenanted by Inland Revenue and the regions Emergency Operations Centre received various national awards and is an Importance Level 4 office building.

Further projects in Tauranga have included stages 2 and 3 of the Excelsa Suburban Centre in Golden Sands, Papamoa Beach, Whitiora (a Health and Wellness Centre) on The Boulevard in Golden Sands, both for Bluehaven Group, and the redevelopment of Mount Central for Ngāi Te Rangi in Mount Maunganui, which included the addition of new format 4 Square supermarket and a vibrant mix of food and hospitality tenants.

Currently, Kaitiaki Property is working on several large-scale transformative projects, including for the last six years, The Sands Town Centre in Pāpāmoa East, Tauranga, for Bluehaven Group.

The Sands, which involves major planning and infrastructure investment for Tauranga, has a consented commercial gross floor area of over 230,000sqm (including 386 units of visitor accommodation) and 1,287 residential units. It will be delivered over 20 years and underscores the company's ability to add value and contribute to the success of large-scale projects.

Kaitiaki Property has also recently master planned and developed a detailed business case for a new 120,000 sqm town centre development adjacent to Nadi International Airport in Fiji for its client BSP Life.

Looking ahead, the Kaitiaki team are unwavering in their commitment to delivering

world-class development projects that offer excellent returns for clients.

With a focus on innovation and quality, Kaitiaki Property is poised to continue its journey of excellence, shaping the landscape of real estate development in New Zealand and further afield in the South Pacific.





The Excelsa Suburban Centre, Golden Sands, Papamoa Beach, developed and owned by Bluehaven Group .



## Full steam ahead at River Road

**Bernadette Cooney** 

amilton's Ulimate Properties is surging ahead with development at theRiver Road Estate development with six exclusive homes now available in the fifth stage.

The homes are on offer as fixed price house and land packages ready for moving into from April, says Ultimate Properties national sales and marketing manager Greg Petrin.

"We would be about 80 percent through the development now, so you'd be buying into an established area and you can get to know your neighbours around your new home."

Located 10 minutes north of Hamilton at Ngaruawahia, the 3-year-old River Road Estate subdivision boasts the hallmark of Ultimate Builders decade long commitment to delivering stylish, modern homes for Kiwis across the nation.

Greg says one of the advantages of River Road Estate is its prime location. With views of the Hakarimata Ranges and close to scenic walking tracks and the Waikato River, residents enjoy an idyllic lifestyle amidst a safe, family orientated community.

He says commuters will appreciate the convenience of being only seven minutes from the expressway on-ramp, "making travel north to Auckland or south to Hamilton a breeze".

The six, stage five homes available are on flat, sunny, sought after sections some of which border a reserve says Greg.

"The homes are three bedrooms, two bathrooms and about 140 to 150 sq. metres. Open plan living, dining and kitchen and the bedrooms are spacious."

Each dwelling is equipped with modern amenities including dishwasher, stone benchtop, heat pump, tiled bathrooms and attractive fixtures and fittings.

Ultimate Builders' commitment to excellence extends beyond the interiors, with every fixed price house and land package featuring patio areas, fencing, levelled and seeded lawns, clothesline and letterbox.

Greg emphasises the ease of the entire turnkey process.



River Road Estate caters to a diverse, mixed age community, attracting working families, investors and first home buyers.

"We would be about 80 percent through the development now, so you'd be buying into an established area and you can get to know your neighbours around your new home."

"Our fixed price turnkey offer means once you enter into agreement with us, there are no hidden costs. The contract price is the price you pay. No staggered payments, simply pay the deposit and the remainder at settlement

"Moving in becomes a hassle-free experience, requiring only a five percent deposit.

"The banks may require buyers to have a higher deposit but to secure a home we only require a five percent deposit."

He says that River Road Estate caters to a diverse, mixed age community, attracting working families, investors and first home buyers.

Every home comes with the assurance of a ten-year New Zealand Certified Builders Halo guarantee and a 12 month in house defect warranty

For those securing a spot in stage five, the opportunity to personalise their home awaits.

Choose your preferred colour and other customisations by getting in early with the house and land packages.

Seize the opportunity and be part of the River Road Estate community or check out available sections in their other developments; Overdale Estate, Putaruru and The Trails at Wigram, Christchurch.





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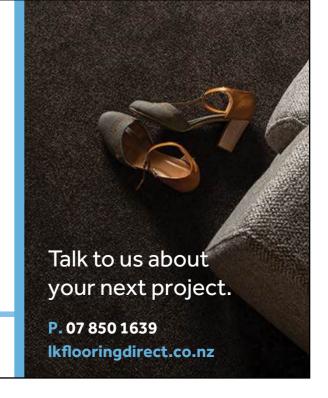












60 | Glasgow Contractors **CONTRACTING** 

# **Environmental focus brings rewards**

#### Karen Phelps

eing recognised at the 2023 Civil Contractors New Zealand Auckland Branch awards for its groundbreaking Portland Road Environmental Improvements project was testament to Glasgow Contractors' focus on environmental sustainability, says company director, Cole Glasgow.

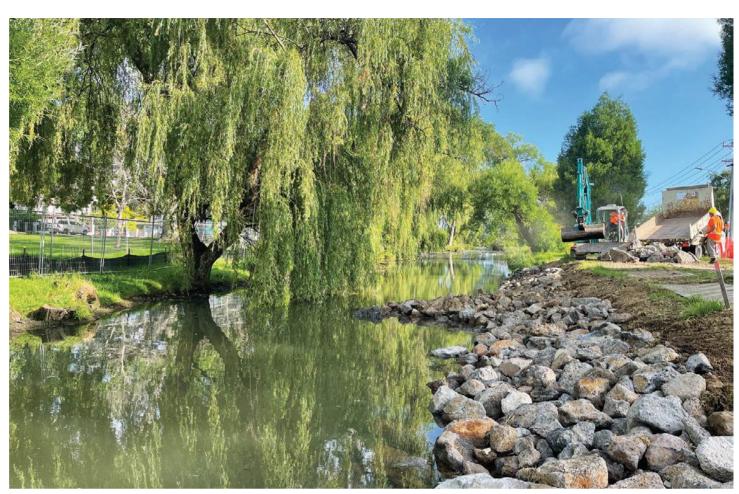
The project not only earned Glasgow Contractors the esteemed Excellence in Sustainability Innovation award but also secured the distinguished Project Category B award, solidifying the company's position as a pioneer in sustainable infrastructure development.

The Portland Road Environmental Improvements project was conceived with the ambitious goal of revitalising a 600-metre stretch of stream in Tāmaki Makarau.

The project sought to move 6000m³ of silt that had built up in the stream/estuarine environment and dispose of that silt. At the helm of the project was Glasgow Contractors' dedicated team of engineers, environmental specialists, and project managers, whose collective expertise and ingenuity drove the development of an innovative, sustainable approach to stream remediation, which significantly reduced the waste and carbon footprint of the project, says Cole.

He says the project's methodology centred on the adaptation of a suction dredging and dewatering technique from European wastewater dredging practices. This innovative approach, tailored to suit the unique environmental context of Aotearoa New Zealand, offers a more environmentally friendly alternative to conventional dredging methods.

"A typical dredging method for a stream of this width would require a 20t+ excavator with a long-reach, loaded to a dumper or hopper and trucked away from site," explains Cole.



The Portland Road Environmental Improvements project was conceived with the ambitious goal of revitalising a 600-metre stretch of stream

"The traditional digging method was forecasted to total approximately 65,000 kg CO2e."

Central to Glasgow Contractors' solution was the strategic utilisation of an amphibious dredge powered by a compact engine that not only minimised carbon emissions but also significantly reduced ecological disturbance, says Cole. By harnessing the power of this lightweight, efficient machinery, Glasgow Contractors was able to achieve unprecedented levels of precision and efficacy in sediment removal, all while operating within stringent

environmental regulations.

The environmental benefits of Glasgow Contractors' approach were manifold, with the method boasting an impressive 90% reduction in carbon emissions compared to traditional dredging methods.



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The project's methodology centred on the adaptation of a suction dredging and dewatering technique from European wastewater dredging practices

The innovative dredging process also facilitated the reutilisation of dredged silt for on-site landscaping, eliminating the need for costly disposal and further reducing the project's environmental footprint.

Cole says it saved the Council \$1m in cartage and tipping fees and native plants are now growing in the silt.

"The change in method developed by Glasgow Contractors is now used to de-sludge dozens of ponds around New Zealand marking a massive success for the civil industry in our country, and is seeing huge savings in carbon footprint for public works projects, and private projects alike," says Cole.

However, Glasgow Contractors' journey toward environmental innovation was not without its challenges, he says. Working with consent conditions and stakeholder hesitancy required a concerted effort, with the company conducting extensive trials and collaborating closely with regulatory bodies to demonstrate the efficacy and safety of its methodology.

"It's very important on every project we ensure what we're doing is improving the environment...."

Established in 2006, Glasgow Contractors has emerged as a trusted leader in Auckland's civil and drainage industry, with a diverse portfolio of projects spanning stream restorations, stormwater renewals, and more.

Led by directors Cole Glasgow and Kade Glasgow, the company has earned a reputation for delivering quality outcomes while upholding the highest standards of health, safety and environmental responsibility.

"It's very important on every project we ensure what we're doing is improving the environment," says Cole, "while working within it and giving a positive outlook for the future of silt and water management."

















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## Working hand in hand with forestry and farmers

Kim Newth

**HS Drainage & Roading Contractors** Ltd, based in Te Kuiti, provide high quality forest road engineering, rural site clearance work and a range of farm drainage and maintenance work.

The family owned and operated earthworks company has two busy crews servicing their forest and farm clientele across the King Country and beyond.

Machinery, transport and roading is in the DNA for Jono Sheehan and Erin Brookes, founders of MHS Contractors Ltd. Iono gained his experience working as a machine operator for 17 years with Erin's father's business before he and Erin decided to start their own company in 2017.

"A big motivation for us, as we got older, was wanting our children to have something later in life - MHS is named after them," explains Erin. "The 'M' is for Marshall, who is nearly 18 now, the 'H' is for Heath, 15, and the 'S' is for Sheehan."

Heath often lends a hand with moving machinery or work like grass seeding on his breaks from boarding school. Marshall is studying at university, but still enjoys catching up with the MHS crews whenever he's home.

MHS Contractors offer a versatile range of rural earthwork services. Local landowners often turn to MHS if they want to clear a site for a new house; MHS will get the site ready for building and do the driveways/entranceways. Many local farmers rely on MHS for their stock race maintenance, drainage work, land contouring and fence line requirements.

"At the moment we're doing some work for a client who is wanting to rotate some of his less productive land into native planting instead, which will also help offset the carbon footprint," says Jono.

MHS is a trusted roading partner on forest rotation projects when farmland is converted to forestry with everything mapped out in advance including the best sites for cutting

"Once the road has been marked, we strip, cut and build the new road to the skid site where the logs will be produced. Like everything today, all the work is done to the engineer's specifications. Having the right gear is imperative. Forestry roading has to well-constructed so it can handle the volume of timber coming out of the forest."

Investing in quality forest road engineering is a good long-term investment as it can serve the owner through multiple harvests. As Jono observes, there is also growing awareness



Investing in quality forest road engineering is a good long-term investment as it can serve the owner through multiple harvests.

that well-planned and well-executed forestry infrastructure is better for the environment. "We have certainly seen an attitude change in that respect over the last 10 years."

MHS Contractors run a modern, well-maintained Caterpillar fleet of excavators, bulldozer, roller and loader as well as two truck and trailer units and transporter. Having reliable machinery is a must in this industry and Jono and Erin know they can rely on Jake Poole, of JP Mechanical, when repairs and services are

"If something breaks down, we ring Jake and he comes straight away and gets us up and running again," says Erin, noting that there is often just a narrow window of time to get their work done.

This year got off to a flying start for MHS

Contractors with their forestry crew winning PF Olsen's Most Improved Safety Award. PF Olsen is a market leader in the forestry sector. "Our staff are really chuffed with this award. They are doing a fabulous job and it's great that their hard work and dedication has been

MHS is currently working for PF Olsen on a five-year forestry project in the Kawaroa Forest, involving roading and maintenance services. The long running project has enabled MHS to improve their health and safety systems while also building a strong working relationship with PF Olsen.

MHS Contractors were also nominated for an award last year at the annual Central North Island Forestry Awards, acknowledging their quality road construction track record.

Employing local people is a focus for Erin and Jono, who often train young people from scratch.

"It can be very hard to find the right person," observes Jono, noting that the lengthy and expensive process for getting a truck driving licence can be a deterrent for those wanting to enter the industry.

Nevertheless, they like to help keen young people get their start and gain some experience while they decide on their next steps.

In 2024, Erin and Jono say their business and team are tracking along nicely. Their main goal this year is to continue taking care of all their many loyal clients.

"We don't mind doing a bit of everything and we never turn anything away!"

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### JP Mechanical for prompt, reliable service in the King Country

Jake Poole founded JP Mechanical in August 2019 to provide responsive diesel and machinery service and repair solutions for heavy transport, earthmoving and forestry operations in the King Country.

Prior to starting JP Mechanical, Jake worked for a Cat dealer based in Hamilton. Jake was also based in the Waitomo district during that time and says the experience of organising his own work and dealing directly with customers stood him in good stead for running his own business.

JP Mechanical's workshop and yard is in the small King Country town of Benneydale and the team also provides mobile hydraulic hose repairs and other services. As well, the company offers equipment hire with two trucks and two diggers available.

"Most of the truck repairs and bigger machinery jobs are done in the workshop," says Jake. "A lot of the time our other mechanic, Steve, is in the workshop while I manage the call-outs. We also employ an apprentice, Lachlan.

Along with two utes set up for field service repairs, JP Mechanical has a BOApod hydraulic repair and maintenance trailer unit. This all-weather, all-terrain mobile hydraulic repair unit is very well equipped and enables JP Mechanical to make and repair hydraulic hoses.

"We're the only ones in this particular

area who offer this mobile hydraulic repair service, so it's another string to our bow. If you take something like an excavator, practically everything in it is run by hydraulic hoses so having a good mobile repair service is pretty essential."

Jake enjoys strong working relationships with local companies like MHS Drainage & Roading Contractors Ltd which provides high quality forest road engineering and various earthmoving services.

"I've known Jono [of MHS] since I was at the Cat dealership and his last employer had Cat machinery. We do all their servicing and repairs and look after their earthmoving gear - you've got to be responsive, because if their gear stops then everything is dead in the water.'

Jake has built up a good stock of parts and spares, as he knows how frustrating it can be when parts need to be ordered in, sometimes from overseas. "As we're remote, it can take some time for parts to arrive so you need to think ahead."

JP Mechanical's local clientele also includes logging contractors, Crusader Meats and Inframax Construction.

#### **CONTACT JP Mechanical**

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## Specialized TM proud to serve as 'the Kings of Traffic Management'

Leading King Country's first and only **Specialized Traffic Management company** with respect and integrity, Vineet and Roma Shiriwastow are a caring couple whose fast-growing business has a reputation for safety and professionalism.

As well, the Waitomo-based company is a proactive local employer offering opportunities to young people to grow their skills and develop productive careers

Vineet has an extensive background in road safety and traffic management. Since 2022, he has worked hard as CEO with the backing of Roma, Director of Specialized TM, to position the company as a leader in the traffic management industry while also creating opportunities and development pathways for local people. With the help of the Mayors Taskforce for Jobs, Vineet and Roma have provided sustainable employment for a number of local rangatahi.

"One young guy who worked for me for two years has since gone on to finish his apprenticeship as a mechanic," says Vineet. "Being here helped him get on the right track. We aim to give young people a good foundation that they can take forward into their future lives. They start out as traffic controllers but over time can progress to senior roles like site foreman, and the ones with qualifications can access roles with local councils or NZTA or even start their own company."

Over the past two years, Specialized TM has grown rapidly and today boasts a fleet of 15 vehicles and a 30-strong team. Specialized TM works closely alongside other locally owned and operated businesses, such as MHS Drainage and Roading Contractors, as well as delivering traffic management services to local councils and state highway projects.

"Jono [Sheehan, of MHS], is good to work with. MHS Contractors Ltd is another local company putting in the hard yards to support New Zealand and we like to look after each other. We do a lot of 'stop-go' traffic management on their forestry projects to ensure safety at all times, and prepare and deliver traffic management plans for some of their other projects, such as rural driveways.'

For Vineet, success isn't just based on results, but how these are achieved. Core values for the business are reliability, empowerment, respect, transparency and integrity. For Specialized TM, these values are always front of mind, whether it's providing traffic management solutions for minor works or a major infrastructure project.

"We also believe that if you have a business, you should give back to the community. Here at Specialized TM, we are passionate about giving back to help our community and creating a better future for our people."



64 Dutton Stormwater CONTRACTING

# Keeping systems up to the mark

Ange Davidson

here there's water, there's drainage. This could take the form of a river catchment or an inner-city stormwater drain.

Drainage keeps our cities from flooding in heavy rain. Ensuring stormwater drainage keeps up with the pace requires regular maintenance. This is where the team at Dutton Stormwater come to the play.

Ed Dutton, director of Dutton Stormwater says run off from roads and other impervious surfaces wash into stormwater drains where filters intercept any rubbish that is washed into the drains. Like any filter, they block and need to be regularly maintained.

"We service stormwater filtration devices to ensure they function properly and keep New Zealand's waterways clean and free from pollutants. This helps protect our natural environment.

"We employ over 40 staff across our Auckland and Christchurch branches, and we provide comprehensive maintenance for some of New Zealand's biggest commercial clients such as Auckland Council (Healthy Waters), Foodstuffs, Caltex and Gull and Goodman," says Ed.

"But it's not just the big guys. Many residential clients also rely on us for the regular maintenance of their stormwater devices."



Ensuring stormwater drainage keeps up with the pace requires regular maintenance.

Since starting Dutton Stormwater in 2009, Ed says New Zealanders attitude to maintaining their stormwater systems has improved.

While developers and businesses require a stormwater management plan and contract, this is often designed without engaging with the people who will be maintaining a system.

"We invite more developers and engineers to talk to us about the maintenance requirements before they put in a system as there's often awkward places that require metres of hose or are difficult to get into.

"A little more awareness at the design stage would make it easier for us to carry out maintenance and be more cost effective for the developer," believes Ed.

"We'd love to talk to developers and consultants before a stormwater system is installed as it's of benefit for all the major stakeholders and the receiving environment. Far too often we are engaged after a system is installed and that can require the property owner to carry out more expensive maintenance."

Different water quality standards throughout New Zealand's cities and towns can make it difficult for Ed to educate people about stormwater maintenance.

Due to budget constraints, many cities and towns have very old infrastructure which

needs constant patching and repairs. Ed is also aware that many businesses have installed good filtration systems but are not maintaining these.

"We all need to take responsibility for our beautiful waterways and if you have a stormwater device on your property, it is your responsibility to ensure it is functioning as designed. We will manage this concern for you and work with you to ensure the frequency of maintenance is correct for your site," says Ed.

Stormwater management is a growing business as Dutton Stormwater's nationwide network suggests and New Zealand is a world leader in stormwater management.

"It's all positive," believes Ed.

"We are committed to helping you keep your stormwater system operating as it was designed.

"Our stormwater system maintenance proposals are site-specific and are always designed for the customer's benefit."

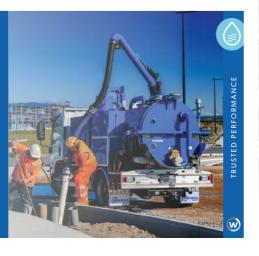




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CONTRACTING Entec Services Ltd | 65

# Further expansion on the cards

#### Bernadette Cooney

ntec Services Ltd is celebrating just over a year since the inauguration of its Taupo branch and the company is thrilled by the enthusiastic reception to its services.

The positive response has inspired Entec to gear up for further expansion and employment opportunities in the region.

Specialising in supplying, installing and servicing electrical equipment, instrumentation, gas detection systems and mechanical components, Entec caters to a diverse array of industries across New Zealand. These include oil and gas, power generation, petrochemicals, manufacturing and processing and more.

Additionally, the company designs and constructs prefabricated plant rooms to meet the specific needs of its clientele.

Reflecting the company's pivot toward the renewable energy sector, Entec Services entry into Taupo makes sense says its managing director Bob Weston.

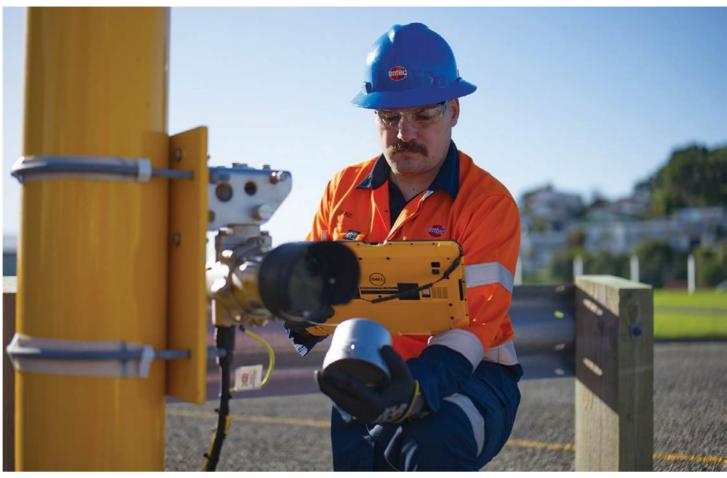
"Taupo region has a flourishing geothermal energy sector, with promising prospects in solar and wind energy generation," he says. "As well as established pulp and paper industries in nearby Tokoroa and Kawarau and of course dairy processing plants, so there is plenty to be getting involved with."

The company also actively participates in the EV charging station sector, contributing to the infrastructure for electric vehicles.

The addition of the Taupo branch brings the total number of Entec's branches in the North Island to three. It's Taranaki branch in New Plymouth is by far its largest says Bob, employing 100 individuals while its Auckland and Taupo branches each have a workforce of 15.

"Our company DNA is very much in the oil and gas and petrochem industries so hence why we have a larger workforce in Taranaki," says Bob. "However, we have also been deliberating diversifying from oil and gas to renewables for several years as we have much to offer them as well."

The expansion into Taupo also presents promising employment prospects, with Entec actively seeking industrial electricians and instrumentation technicians.



Entec specialises in supplying, installing and servicing electrical equipment, instrumentation, gas detection systems and mechanical components.

Bob highlights the company's commitment to apprenticeships, welcoming both qualified professionals and young individuals aspiring to pursue a career in electrical or instrumentation fields.

"We're really strong on apprenticeships at Entec. I'd be surprised if many other businesses have as many as we do as a proportion of their total workforce," says Bob.

"We have between 12 to 15 apprentices at any one time, so that's at least 10 percent of our total workforce are in an apprenticeship program."

Entec collaborates with Te Pukenga and the Electrical Workers Registration Board to provide comprehensive training and certification for apprentices.

Bob underscores the importance of nurturing young talent and creating meaningful career pathways within the company. "Our offer helps attract good people and, in my experience, good people want to work alongside other good people, so we support that with good opportunities."

Entec's core ethos revolves around ensuring the smooth operation and safety of its clients, achieved through the deployment of proven



technologies sourced from reputable international suppliers. Established in 1982 as a gas engine and compression distributor by Bob's father, David Weston, Entec continues

to evolve and adapt, expanding into emerging sectors while upholding standards of quality, safety, and compliance in partnership with industries across New Zealand.



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66 Green Acres CONTRACTING

# **Excellence in property maintenance**

Kim Newth

ew Zealand's annual Westpac New Zealand Franchise Awards are the ultimate 'Battle of the Brands', recognising true excellence and achievement.

Hire A Hubby Auckland's Craig Burrowes received the top accolade last year to win the 2023 Supreme Franchisee of the Year title, along with the Home & Lifestyle Franchisee of the Year.

Since joining Hire A Hubby – respected as one of the most recognised property maintenance and home improvement brands across New Zealand - Craig has taken full advantage of 'the big business pathway' open to franchisees. Since 2011, he has not only doubled the size of his original Mt Eden-based business, but has also taken on six North Shore territories that he services with a number of staff and trusted contractors.

Last year's award judges were impressed by Craig's well-considered and planned approach to business, coupled with a clear strategic direction. They described his entry as being exceptionally strong and well substantiated, reflecting 'a very professional, planned and structured approach, which is achieving outstanding performance'.

Back in 2011, when Craig left a senior management role in the corporate world to put his practical skills to use as a Hire A Hubby franchisee, he did not expect it to grow into such a sizeable company. The Hire A Hubby pathway has enabled him to make the most of his project management skills, expertise in quoting, planning and strategy and experience in leading teams.

Flexibility is one of the key advantages of the Hire A Hubby franchise model. Every franchisee is given the tools they need to be their own boss and the autonomy to truly run their



Hire A Hubby Auckland's Craig Burrowes received the top accolade last year to win the 2023 Supreme Franchisee of the Year title, along with the Home & Lifestyle Franchisee of the Year.

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# and improvement

own business. Rather than having to offer a restricted set of services, franchisees are free to focus on their own core skills

This is why so many different trades and skills can be found within the Hire A Hubby group, from landscapers and kitchen & bathroom specialists to builders and playground

"My success has been because I have elevated my business beyond being a home handyman," says Craig.

"We collaborate closely with our customers to protect and enhance their most valuable assets. This is one of the best aspects of being a Hire A Hubby franchisee, as we are not confined to a narrow set of services. Instead, we can focus on being the problem solvers. This rewarding model allows me to continually seize new opportunities and contribute to the growth of my business."

Hire A Hubby is a sister company of Green Acres, another leading New Zealand brand that provides quality home and commercial cleaning as well as lawn and garden services.

Elaine Chan, of Green Acres Christchurch, also won national recognition for herself and the Green Acres brand, at last year's awards, being named the 2023 Small Business Franchisee of the Year.

Since joining Green Acres in 2021, Elaine has made the most of the opportunity to be her own boss and run her own business with one of New Zealand's most recognised home and commercial services brands.

Three years ago, Elaine was at an impasse and looking for a fresh start: having previously worked long hours in hospitality but, with a new baby and a husband working as a chef, she needed an option to provide her with better work-life balance and more control over her time.

After looking into running a café together with her husband Gary, she instead decided to buy a Green Acres Home and Commercial Cleaning franchise.

A year after joining Green Acres, Elaine was named their Rookie of the Year and a year later won Franchisee of the Year.

Now, she holds top honours across New Zealand as the 2023 Small Business Franchisee of the Year.

The award judges noted her evident energy, enthusiasm and drive, while also praising her entry submission for its strong detail that showed her business was delivering highly

This year, Elaine is focussed not just on the business, but also on herself and says she plans to invest more time in continuing to grow her business knowledge.

Green Acres General Manager Jason Hill is thrilled with Elaine's success, which showcases how far determined people can go with a Green Acres franchise, using the brand's well-designed tools and systems to grow their business, their way.

"Green Acres is dedicated to making franchisees successful, enabling them to run their businesses efficiently and achieve financial independence," he says.

For Elaine and Craig and their fellow franchisees, buying a franchise with Hire A Hubby or Green Acres has been a great stepping stone into running a business. Every franchisee receives comprehensive training and ongoing support, backed with award-winning systems.

Personal Business Advisors are available to help people grow their business, with the freedom to 'work your way' around existing lifestyle or family commitments.





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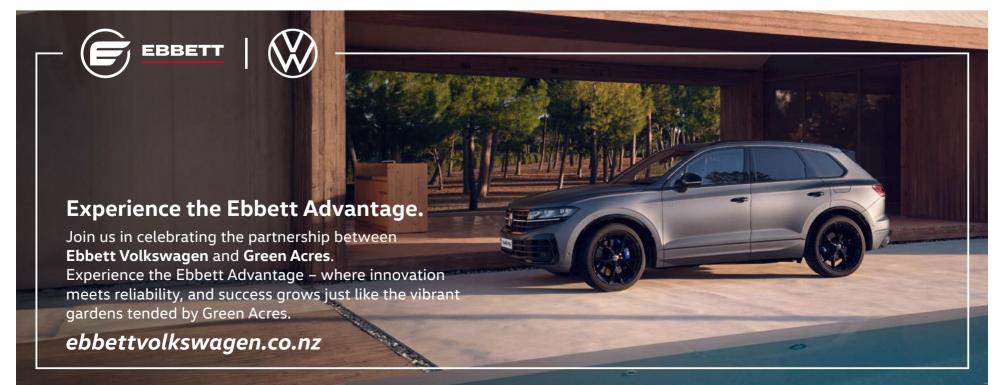
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## A proactive approach to maintenance

#### **Bernadette Cooney**

s autumn approaches, it is crucial to prioritise the care of your roofing to ensure it withstands the upcoming winter months without any issue.

Total Roof & Property Maintenance Ltd, serving Auckland and Bay of Plenty stands ready to provide exceptional service with an emphasis on preventative maintenance.

Maintaining and repairing both concrete and metal tiles as well as long run profiles. All bases are covered.

"We often only think about our roof when an issue arises," says Total Roof and Property Maintenance owner Mike Stuart.

A proactive approach ensures that your roof remains in optimal condition and indicates whether immediate attention is needed or if maintenance can be deferred for a few years.

Mike emphasises the importance of avoiding the chaos that follows severe weather events, citing the overwhelming demand for their services after Cyclone Gabrielle last year.

"We had over 800 urgent leak incidents to service in the 3 or 4 days after the cyclone," he says, "It was crazy, and from there it was 250 leak calls for the next few months with the relentless weather," he says.

"While all roof leaks are important, we had to prioritise where to attend first, focusing on flooded homes first with manageable drips being attended when able."

Avoiding such emergencies by addressing roofing vulnerabilities beforehand not only saves you money but also time and ensures peace of mind.

Total Roof & Property Maintenance specialise in providing comprehensive advice and solutions for homeowners, property managers and insurance companies. From leak detection and repairs to spouting maintenance and moss control treatments, their services encompass all aspects of roofing care.

By addressing issues promptly and professionally, they help clients avoid costly repairs down the line.

"Honest advice is essential when it comes to roof maintenance," says Mike.

As the transition from summer to winter rolls on, the risk of roof damage increases. "Movement of homes through the dry season



Mike emphasises the importance of avoiding the chaos that follows severe weather events.

#### "Movement of homes through the dry season can expose weaknesses in the roof."

can expose weaknesses in the roof."

Invest in the longevity and resilience of your property. It is recommended that you have your roof booked in for a clean and inspection every year or two.

Even new home roofs need inspecting after five years and moreover, regular maintenance is not only recommended by manufacturers, it is also a requirement to uphold manufacturer warranties. Mike and the team pride themselves on their expertise, professionalism and integrity and have a crew of six in Auckland and two in the Bay of Plenty. They carry full public liability insurance and are experienced roofing contractors with current working from heights certification in line with Worksafe compliance.

Their commitment to transparency extends to providing detailed inspection reports and clear communication at every stage. Mike and his team provide regular maintenance sched-



ules for homeowners and property managers.

In addition to maintenance and repair services they can refer clients to their sister company, Axiom Roofing – specialists in re-roofing solutions.

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## **Bulging order-book no sweat for Haydn**

Hugh de Lacy

eing the only builder of half-round shed-housing north of Auckland, as well as operating a busy roofing service, Whangarei company Hammer Time Contracting has entered 2024 with a bulging order-book thanks to the rapid population growth in Northland.

With a staff of six, Hammer Time does roofing, roof repairs, re-roofing re-roofing while meeting strong demand for its halfround barns that are used for everything from housing to boatsheds and storage units, light industrial buildings and equipment stores.

Another main aspect of Hammer Time Contracting's builds are shed-houses.

These are large wooden gable or mono-pitch sheds which incorporate a house within them with top-of-the-line products custom-built to clients' needs.

Hammer Time Contracting acquired the barn designs when four years ago owner Haydn Tomason bought his father, Ivan Tomason, out of a company called Rod Douglas Construction that Ivan had owned and operated for 32 years.

With the acquisition of Rod Douglas Construction, which had been operating since 1965, Haydn acquired all the designs that company had developed over the years for a range of barns, especially half-round ones, as well as all its equipment.

Hammer Time's roofing work is carried out mostly around Whangarei, while the demand for the half-round barns has lately seen the company working from Kaitaia and Wellsford to the Coromandel and Great Barrier Island.

"Timber's our game," Haydn Tomason says of his company's barn-building which involves a range of designs of which the wooden gables are a specialty.

He says Hammer Time handles jobs big and small, along with emergency work no less than projects both standard and complex.

The company's staff includes licensed building practitioners (LBPs), and staff training includes health and safety, especially in relation to working at heights.

Haydn's been in the building game since he left high school at 16 and went straight into a building apprenticeship with local company Sunshine Homes.

He was just 20 when he came out of his time, and set off across the Tasman for four and a half years of highly varied overseas



With the acquisition of Rod Douglas Construction, Haydn acquired all the designs that company had developed over the years.

experience in the remotest parts of Australia.

He worked on building and roofing projects in the Northern Territory, welded camel cages and built structures on islands in the Gulf of Carpentaria.

Haydn returned to New Zealand in 2013, and worked for his brother Jake Tomason for six months at Apex Roof and Cladding, the biggest company of its kind north of Auckland.

But though the brothers work in the same Northland market, Haydn says they're not really competitors.

"We don't even cross paths: we've both got heaps of work on because our parents were in the industry so long and, as a result, we know a lot of people," Haydn says.

He's accordingly putting in bids for a couple of extra big shed-building contracts that could see him expand his staff and business this

"This is all underwritten by the big flow of

people out of Auckland and up into Whangarei and Northland, which shows no sign of slowing," Haydn says.





70 | Steadfast Scaffolding CONTRACTING

# Top 50 'shocks the socks off'

#### Bernadette Cooney

earning they were the 38th fastest growing company in New Zealand last year, as ranked by the Deloitte's Fast 50 Awards - came as a pleasant surprise to Steadfast Scaffolding NZ says its director, Korin McKillop.

"It really shocked the socks off us. We did not expect to make the top 50. We thought if we made it into the top 1000, we'd be happy with that," she says.

Taking out the 38th place in the Top 50 Awards is deserved acknowledgement for this resilient scaffolding company, which in just five years has transformed from a husband and wife start up to a fully-fledged company with a 20-strong scaffolding crew led by five qualified team leaders, an operations manager and its founder as managing director.

Established in 2019 by Anthony and Korin McKillop, Steadfast Scaffolding NZ is scaling new heights with projects across the residential and commercial construction sectors in Auckland and Northland.

Korin credits the steady growth of the business to the invaluable guidance and support from business partners, friends, and mentors. Plus, the dedicated-on site efforts of their experienced scaffolding teams, 90 percent of whom are trusted family and friends.

"For us, It's all about the people. Surrounding yourself with supportive like-minded people elevates the dynamics of teamwork to a new level," says Korin.

The McKillops two eldest daughters aged 21 and 18 are scaffolding riggers on the Steadfast team and enjoy giving their male counterparts a run for their money on site says Korin.



Established in 2019 by Anthony and Korin McKillop, Steadfast Scaffolding NZ is scaling new heights.

Steadfast Scaffolding encourages its team leaders to obtain their advanced scaffolding tickets and its non-ticketed staff to complete a Skills Apprenticeship.

By 2022, Anthony and Korin successfully bought out their shareholders, gaining sole ownership of the company. In December 2023, they opened a second branch in Hikurangi Northland to complement their existing yard in Drury.

From these two locations they service the construction industry throughout Auckland

"Surrounding yourself with supportive likeminded people elevates the dynamics of teamwork to a new level."

and the Coromandel and Northland including Whangarei, Kerikeri and Mangawhai.

"We've started small in Hikurangi but already we've begun a 72-house apartment block," says Korin.

Steadfast Scaffolding NZ Ltd are masters of safe, professional scaffolding for the residential and light to medium commercial construction sectors. They have the capacity and equipment to scaffold hundreds of homes at any given time.

Steadfast Scaffolding NZ's prior achieved projects include Drury and Pokeno Villages, Pahinui Park in Manukau City and the Kotuitui development.

Working efficiently and effectively within commercial sector has seen Steadfast scaffold

commercial office blocks, malls, churches, and historic buildings. They also offer additional services such as the supply of safety nets and temporary fencing.

Anthony's decision to start his own business, backed by over 20 years of experience, inspired Korin to pursue a two-year business diploma at Te Wananga o Aotearoa. This knowledge has proven invaluable when applied within the day to day of the business.

Overcoming the odds has been the hall-mark of the McKillop family journey. From their beginnings as teenage parents in Mangere, South Auckland, Anthony and Korin have triumphed against the challenges to establish Steadfast Scaffolding NZ as a flourishing enterprise.





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## Top advice to each client

#### Ange Davidson

perating between clinics in Te Kuiti and Piopio, King Country Vets is a mixed animal practice that covers much of Northern King Country.

In what is largely sheep and beef country with some dairy, the six- vet team provide large and small animal veterinary services and advice that's specific to each client and farm.

Michael Catley, co-director and vet, says King Country Vets will tailor their advice and care to a person or farm.

"Farming businesses work in all sorts of ways, and we try to work with people to promote farm productivity and animal welfare."

"Vets have always been integral to rural communities, and we see ourselves as support to the farming industry. "Our vets spend time getting to know our clients and are attuned to their needs. We realise that one size does not always fit all. We work alongside clients to help them achieve their goals".

How often people engage with veterinary services completely depends on the business, family or farmer and can range from the odd phone call once a year to getting in touch every two weeks.

As a business spread over a large rural area, the vet team work out of both clinics, with a rostered working dog and companion animal vet at both Piopio and Te Kuiti, and caters for a diverse range of species and their associated medical and surgical requirements.

Both clinics have extensive showrooms stocked with everything from drench, dips and dairy products to bird food and all pet accessories.



King Country Vets caters for a diverse range of species and their associated medical and surgical requirements.

Northern King Country's wet and warm climate is a haven for bugs and diseases and creates challenges specific to the area for both farmers and vets.

"Common animal health issues like round worms, fly strike, liver fluke, trace mineral deficiencies, yersiniosis and facial eczema occur regularly in these conditions and keep farmers on their toes," sasy Michael.

"The wet weather this year has also affected pasture quality which can keep animals from thriving," he says.

Staffing a rural veterinary practice also has its challenges but these are not just specific to the Waikato.

Covid highlighted the difficulty in finding staff and in particular vets, as people worked out how to run a practice during lockdown

restrictions and with people on sick leave. It was difficult to find temporary vet cover if someone left and clinics around New Zealand were left to manage with reduced staff.

"We need to keep attracting and keeping people in the veterinary industry, not just vets but all staff.

"We are fortunate to have a stable and strong base to our team who continue to work and develop any new staff members. We work with student vets, nurses, vet techs and new graduates to try and help secure their future in the rural workforce."

"Our team all live in the community and are involved with young kids, sports teams, and community events. We really care about the people we work for and with and try to give them a great service."







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72 Purekraft Boats MARINE

# Punching above its weight

Hugh de Lacy

t's perhaps no surprise that PureKraft Boats is punching above its weight in the highly competitive New Zealand boat market, given that the manufacturing arm grew from a marine design and naval architectural firm, Hall Marine Design.

Jarrod Hall started Marine Design in 2007 before setting up a second company six years ago to manufacture a range of aluminium boats.

Since then PureKraft Boats has enjoyed outstanding success in the prestigious Hutchwilco Boat Show held annually in Auckland.

The 800HT model won the Open All-Purpose Family Boat of the Show Award in 2023, following a similar achievement in 2021.

PureKraft produces a small number of boats compared to the high-volume production outfits, but it's more interested in crafting high-quality and custom craft, with designs driven by innovation and customer satisfaction.

The PureKraft models currently range in size from 5m to 10m, with the 7m-to-9m trailer boats being the most popular.

PureKraft Boats and Hall Marine Design work from the same Reynolds Avenue, Papamoa, premises, with Jarrod running the design company and Shannon Frost the manufacturing arm.

Jarrod works with another qualified marine architect and designer in the office, while the manufacturing arm has a staff of seven.

The latter operates in two adjacent sheds, one of 400m2 where the hot-work – the aluminium welding – is carried out, and the other of 430m2 where the fit-outs and finishing are done.



The PureKraft models currently range in size from 5m to 10m.

Jarrod and the team had been designing a wide range of watercraft for clients around the country and overseas for many years before setting up PureKraft, everything from custom and production trailer-boats to big world-class motor yachts and commercial boats.

Besides New Zealand, boats to PureKraft's designs are making waves all over the world, from the United States to Europe and Asia.

PureKraft Boats' reputation is built around hull designs that provide a notably soft and smooth ride even through rough waters, and visibility is maximised by the company's industry-leading one-piece glass windscreen.

The company has about 18 standard designs, including three big diesel-powered trailer-boat models ranging up to 10m in length, with a new launch range from 12m to 15m currently in design development.

PureKraft also builds a 12m amphibious craft in partnership with Sealegs, with current builds under way for customers in New Zealand, Norway and the United States.

The smaller boats, of five to seven metres, offer a choice between a centre console, designed for the fisherman, and a hard-top, and they're easy to launch and can be retrieved single-handedly.

The seven-to-eight-metre models are de-

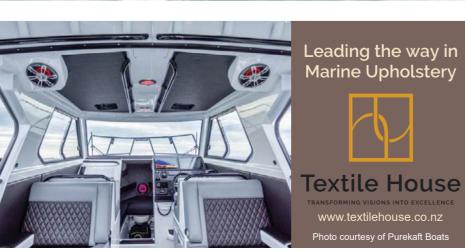
signed for the blue-water fisherman wanting to venture a bit further off-shore, and they feature a good-sized and comfortable cockpit with generous storage space while being towable by a ute or SUV.

The most popular design is the 770HT, 7.7m long and boasting all the PureKraft design and comfort features.

Most of the company's business comes from word-of-mouth recommendations, often followed up through its comprehensive website.

It's on the expansion path with plans for bigger premises over the next few years.









### Only the best for the best

#### Richard Loader

ith an impressive list of customers that include Whale Watch Kaikoura, the New Zealand and Victorian Police, NZ Customs, Fullers360, and Auckland Transport, Q-West Boat Builders can be justifiable proud of the reputation it has earned over the last three decades, taking it from the builder of fishing boats, to large scale state-ofthe commercial vessels.

The company's evolution stretches back to the 1960s when it commenced building steel barges on the banks of the Whanganui River. Overtime the business transitioned into building high-speed aluminium catamarans designed by emerging Sydney based designer Incat, later becoming Incat Crowther.

When Doug Wild, the driving force behind the business was accidentally killed in the mid '80s, boat building went dormant for a number of years, until the business was rekindled by Whanganui Engineering in the early '90s to build a commercial fishing boat for a client.

Myles Fothergill, an ex-employee and skilled boat builder, was brought into the fold to lead and drive operations, establishing Q-West Boat Builders, which he later bought.

Another ex-employee, Colin Mitchell, returned from working abroad in 1994 and the business went through a period of restruc-

"With each successful contract, we started to build a name within the industry as a builder of commercial vessels up to 35 metres," says Colin, now Q-West's Chief Executive. "We met an extremely talented and capable designer called Nic Dewaal who has a company

called Teknicraft. He designed an innovative foil assisted catamaran that no one had ever seen in New Zealand before, and that changed everything for us.

Since 1997, Q-West has built over fifty vessels with Teknicraft — everything from 10metre boats right through to 24metre quad engine Foilcats for Whale Watch Kaikoura. We ended up building three diesel powered 35m ferries for Fullers360 in Auckland, working with Incat Crowther."

Colin acknowledges that while you don't go out to measure yourself by the size of the boats you build, you do end up building bigger and bigger boats because your capability and experience leads you that way.

Underpinning the company's success was an early decision to capitalise on external design capability, rather than employ its own in-house design team, enabling it to build a diverse range of large-scale commercial vessels.

"Design diversity and using different designers is a cornerstone of our business. We build commercial fishing boats, patrol boats for the New Zealand and Victorian Police, NZ Customs, pilot boats, mussel harvesters, search and rescue vessels, coast guard boats, ferries, barges and everything in between."

Q-West has a global list of clients from Australia, Bahrein, Samoa, Fiji, Alaska, and at one stage 50% of all boats built were exported. A vessel is currently under construction for the

"They have vessels from VP01 all the way up to VP25 and we have already built VP01 which is the big boat in Melbourne Harbour — and VP09 which we're now building a replacement for. These are not insignificant projects. We offer a unique package that's



Underpinning the company's success was an early decision to capitalise on external design.

very attractive to organisations like the Police, including Incat Crowther's design, our reporting systems, professionalism, quality of vessel, and the price. If you look at our customers, Whale Watch Kaikoura – five boats, Pine Harbour - six boats, Fullers360 - three boats, New Zealand Police - three boats; you don't come back if you have had a bad experience."

Also under construction are two Incat Crowther designed 32 metre hybrid passenger ferries destined for Auckland Transport. The first ferry is slated for completion April 2025 with the next commissioned by the end of

"One of the reasons that we got these contracts was our past experience building 35 metre ferries to a robust commercial level. The difference with these boats is the more complex propulsion system. Rather than one big diesel engine on each side, on these boats you have four electric motors driving four

Currently located on the banks of the Whanganui River where it all began, a new purpose-built facility is currently under construction at the old Whanganui Port.

"The first phase of that project will include a large concrete pad with a runway that goes out to the river and we have purchased a 380-tonne travel lift for that. That phase should be operational by October. Phase two includes a new set of buildings."



74 Smuggler Marine MARINE

# Family firm thriving on and off the water

Kelly Deeks

ew entrants into the boat building trade can expect training in a multitude of disciplines, a variety of career paths to choose from, and high demand from other construction-based industries for multi-skilled, practical, technical, and problem-solving marine apprenticeship graduates.

Smuggler Marine is a family business in West Auckland run by passionate boaties David and Pauline Pringle.

Building top quality fibreglass trailer boats, RIBs, and amphibious craft, Smuggler Marine fills orders around New Zealand and the world.

David and Pauline have employed their latest apprentice courtesy of Marine and Specialised Technologies (MAST) Academy's School to Work programme. Said apprentice has spent the past 12 months working one day each week at Smuggler Marine, getting a feel for the business and the industry, while the Smuggler team got a feel for him too.

A boat building apprenticeship will take about four years to complete the Level 4 qualification. "There is a lot of learning that goes on," Pauline says. "Even after completing the apprenticeship, a boat builder probably needs to work in the trade for 0 years before they know the job completely. There are many skills to hone and many problems to solve."

Marine apprentices really do start at the bottom, doing what needs doing in the workshop while learning their tools and materials before moving on to laminating, cutting, and rolling fibreglass, then building structural components, then fitting up consoles and stainless work, engines, and electrical components.



Smuggler's Strata Amphibious models are growing in popularity with Kiwi boaties.

"It's a comprehensive apprenticeship and multi-skilled. We also do a lot of repairs and that requires a really high level of problem-solving. The building trade loves our graduates because they're so multi-skilled and solutions-focused."

Smuggler Marine has four different markets: amphibious craft, trailer boats, rigid inflatable boats (RIBs), and super yacht tenders. Apprentices learn how to construct all of these craft, as well as periodic repair and maintenance on Smuggler boats. "Even after completing the apprenticeship, a boat builder probably needs to work in the trade for 10 years before they know the job completely."

During this recession, the effects of which the boat building industry is one of the first to feel, and while demand has dropped on all of the lower value craft for Smuggler, the amphibious craft and super yacht tenders are still seeing solid enquiry and sales.

Smuggler's Strata Amphibious models are growing in popularity with Kiwi boaties with demand soaring during Covid travel restrictions. One of Smuggler's most popular models, the Smuggler Strata 800 Mid Cabin combines the proven 27 degree Smuggler hull with Anura amphibious technology for a superior engineered amphibious RIB.

"Getting on and off the beach is no longer a drama, no trailer, no tractor, just up and go," Pauline says. The wheels retract behind specially designed D-tubes and are completely hidden from sight, while the Mid Cabin gives crew a comfortable completely dry ride, and with the added bonus of a separate forward lounge area.

Smuggler Marine has also built a reputation over nearly 20 years for building high quality superyacht tenders.

As the final aesthetic flourish for the ultimate in maritime fashion, Smuggler's superyacht tenders are more than just a means of transport and include different features for carrying passengers, crew, or supplies.

The whole extensive range of Smuggler models is known for their great ride, efficient hulls, and quality build, with every boat beautifully finished and customised, then tested to ensure the best possible outcome.







## Commitment to sustainability enriches design

### Karen Phelps

AUA Architects has emerged as a versatile practice covering a broad spectrum of projects across the Waikato and Coromandel regions.

With a commitment to sustainability in design and crafting environments that enrich lives, the firm has established itself as a leader in the field, leaving an indelible mark on the communities it serves for over twenty years, says PAUA Architects Business Development Manager Phil MacKay.

PAUA Architects seeks to integrate environmental sustainability strategies within its designs. A good example is its work on the Clean Energy Centre in Taupō. By including technologies such as photo-voltaics, solar hot water, passive ventilation, ground-source and passive solar heating, rain water collection, grey-water recycling, concrete with recycled content, and straw bale insulation, the centre set a precedent for environmentally conscious design practices when it was built in 2010 and still serves as an example of innovation in clean energy solutions.

"Sustainability is a key strength and on every project we're thinking about what we can do in this area. A lot of innovative technologies, which were used on the Clean Energy Centre, are now being looked at today by companies keen to introduce aspects into their builds."

The firm's collaborative approach has seen it place strong emphasis on working closely with Māori organisations.

Phil says that by engaging clients as partners, PAUA Architects ensures that cultural values are seamlessly woven into the fabric of every project, fostering a sense of ownership and belonging within the communities it serves. In particular its expertise in urban design and masterplanning for neighbourhoods, subdivisions, marae and papa kāinga has been highly sought after.

It has recently completed a successful master planning and design project for a whānau group on maori land in Tauwhare ensuring



PAUA Architects seeks to integrate environmental sustainability strategies within its designs.

the papa kāinga was arranged so all the houses worked well together taking into account orientation, and outdoor spaces.

Another example was the completion of the Cambridge Police Hub, a collaborative venture with Tainui Group Holdings and the New Zealand Police. Phil says this project exemplifies the firm's ability to marry functionality with cultural sensitivity and sustainability.

Drawing inspiration from water and Maori symbolism, the hub stands as a testament to PAUA Architects' capacity to create spaces that honour heritage while embracing the future, he says

Under construction at the moment is a wharenui on a new marae at Hamilton Boys High School.

Based in Kirikiriroa Hamilton PAUA Architects is proud to be an award-winning Te Kāhui Whaihanga (NZ Institute of Architects) practice providing a comprehensive range of design services for commercial and residential architecture, urban design, and heritage work.

As the region braces for significant popula-

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tion growth in the coming years, Phil says that PAUA Architects stands ready to play a pivotal role in shaping the city's future.

"With a diverse portfolio and skillset the firm is uniquely positioned to address the evolving needs of a rapidly changing land-







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The project showcased DMA's innovative spirit.

## The art of listening

### Karen Phelps

aniel Marshall Architects (DMA) stands out for the real attention the practice plays to each client's brief:

"Every project is very different. Our approach is to really listen to what the client wants and let this drive the direction of the project," says practice owner Daniel Marshall.

A case in point is the practice's recent project Marine Parade Piha Kitchen, which earned the distinction of being a runner-up in the prestigious APT Awards 2023. The practice designed the entire home and Daniel says that the client's brief called for an elegant family home that paid homage to the humble New Zealand bach's history. DMA's meticulous attention to detail resulted in a residence where materials and design seamlessly reflect this historical narrative.

Elevating the living areas one story to maximize views, DMA strategically arranged them around two court areas to provide shelter from the wind and amplify the scenic outlook. The kitchen, integral to the living space, serves as a pivot point for family and social activities, connecting the lounge, dining, and outdoor room. DMA opted for Corian and Fenix materials to achieve a sophisticated yet utilitarian

"The choice of Fenix in Nero Ingo, with its matte finish, beautifully mirrored the expansive black West Coast sand visible from the living spaces," explains Daniel. "The integration

of Fenix, Corian, and a brass bench upstand elevated the kitchen into a luxurious environment, with Corian also finding its place in the bathrooms with exceptional results."

He considers that the project showcased DMA's innovative spirit, as it was one of the first applications of Fenix at the time. The kitchen's design, anchored to an insitu concrete wall that threads the length of the house, seamlessly tied together various cabinetry elements, including an AV cabinet with a rising TV.

The philosophy at DMA revolves around the belief that architecture is a three-dimensional art form that responds to context and living through the organization of space, sculpting of form, and the materiality of that form, says Daniel. Believing in architecture as a 'generalist' profession, DMA engages with all components of a project, employing both digital technology and traditional drawing and modelling techniques. Daniel says that this holistic approach ensures that every design solution encapsulates the client's vision and seamlessly integrates into its surroundings.

Reflecting the diversity of projects the practice undertakes DMA has just completed a home in Hawkes Bay and is working on a 1600sqm project on Takapuna Beach. With a keen eye for detail and a commitment to exceeding client expectations, Daniel says the practice planes to continue to leave an indelible mark on the architectural landscape of New Zealand.

### Design flair shaping unique spaces in Tauranga, Mt Maunganui

### Kim Newth

striking new multi-storey commercial building on Cameron Road in Tauranga's CBD, designed by Cube Architecture, is quickly gaining recognition as a notable new landmark. The exterior is beautifully lit at night, showcasing the building's distinctive fin design that resembles Mauao, or Mount Maunganui.

This is the biggest project yet for Cube Architecture, a Mount Maunganui-based architectural design practice that has been making a big impact since launching in 2020.

Founder Matt Allen brings a decade of experience in the local architectural design scene to his practice, along with a strong network of industry contacts.

While launching the studio at the height of Covid restrictions in 2020 wasn't ideal timing, Matt says strong ongoing growth in Tauranga has paved the way to exciting projects for him and his small team.

"Tauranga has been so busy; it has only just slowed down a little over the last few months but we still have plenty of work in the pipeline," he says.

In 2017, Tauranga overtook Dunedin to become the country's fifth largest city.

Tauranga's current population of around 155,000 is projected to reach 182,000 by 2032. Cube Architecture is bringing an inspired and forward thinking edge to Tauranga's thriving design and build sector.

Cube Architecture teamed up with professional local developer Wallace Development Company to design the new multi-storey commercial building at 93 Cameron Rd. Internal fit outs are currently underway for the key tenants, the New Zealand Blood Service and Manawa Energy.

Matt says the original brief was for a three-level office building to provide a new base for the New Zealand Blood Service in Tauranga.

When Manawa Energy came on board too, the design parameters shifted. The final design delivers four floors of offices plus an underground parking level, on a prominent corner site.

"When Manawa Energy got involved, we were already 70% through the design process. Fortunately, we were able to extend the whole building and pop in another floor without diverging too far from the original timeless design vision.

"Tauranga has been so busy; it has only just slowed down a little over the last few months but we still have plenty of work."

"Now that it's completed, I've heard a lot of positive feedback from people who say it looks amazing - everyone is talking about it and how good it looks."

While 'the Mauao' façade design is perhaps the building's most striking feature, it is also very well-designed from a functionality perspective being in excess of standard thermal envelope requirements and with rooftop solar

It ensures low running costs and a comfortable work environment for tenants. As the New Zealand Blood Service is a key tenant, the building has also been designed to function as an essential building in the event of a disaster.

Cube Architecture has also made its mark at Papamoa Junction with The Hatch, which was completed some six months ago. T

he developer's brief was to set a new standard for industrial units. This has clearly been achieved at The Hatch, where 23 versatile micro-units combine next-level style with versatility and functionality.

The distinctive fins on the upper level façade are a design highlight.

"The units sold off the plans and it's now a super vibrant place with everything from a superette to a tattoo artist and insurance offices.

"At the time we designed The Hatch, Papamoa was the fastest growing place in New Zealand so we hit the market at the right time with that one.'

Another notable project for Cube Architecture involved designing a high end fit out within an existing building in Tauranga for Da Vinci Clinic, Tauranga

"It was a technically challenging project with a lot of detail needing to be worked through."

Matt has his sights set on the 2024 ADNZ awards. Cube Architecture looks set to be a strong contender in this year's commercial



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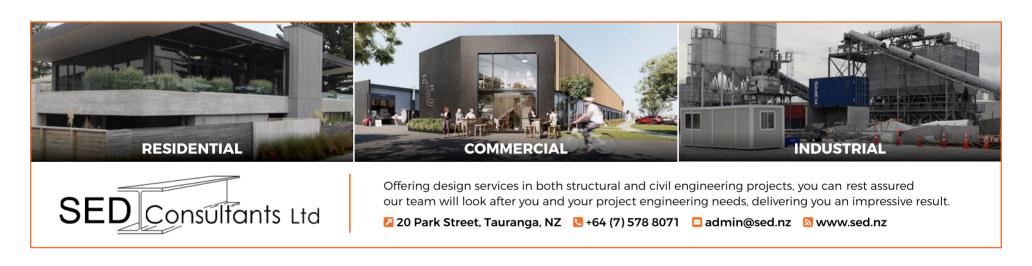




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While 'the Mauao' façade design is perhaps the building's most striking feature, it is also very well-designed from a functionality perspective.





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78 ArchConTech & CL Building



The four new sections have been developed by Ray Yang of Black Row Investments Ltd and architectural designer, Gerrit Olivier of ArchConTech Ltd.

## Improving the Far North housing shortage

### **Bernadette Cooney**

oncrete slabs have been cut to facilitate the construction of four new, two-storey family homes within Kerikeri this year. A development making a discernible stride toward increased housing intensification for the Far North undertaken in response to persistent housing scarcity.

The initiative involves the subdivision and granting of consents for four new sections arising from the partitioning of two larger allotments at 8-10 Aranga Road.

The four new sections have been developed by Ray Yang of Black Row Investments Ltd of Whangarei and architectural designer, Gerrit Olivier of ArchConTech Ltd, also of Whangarei.

Whangarei residential construction specialists, C.L Building Ltd have begun construction of the four duplex dwellings.

The four new homes are high end residential, two-storey open plan living with garaging and separate laundry. Two of the new dwellings will be four-bedroom, two bathroom and ensuite plus study and two dwellings will be

"Ground floor living areas include bifold and stacker doors which open out onto decking and courtyard."

three-bedroom, two bathrooms plus study.

Total area of each home will range between 186sq.metres and 220 sq. metres and sit on sections with an average size of about 315 sq. metres.

"Ground floor living areas include bifold and stacker doors which open out onto decking and courtyard," says Gerrit. "The homes are positioned for the sun and are designed for maximum energy efficiency and are all fully insulated with double glazing throughout."

Entranceways into each of the four duplex dwellings have studs higher than the standard

Taller entranceways which open to nice double volume, open-field interiors.

"The homes are set on floating raft concrete

foundations and are timber framing with gib finish interior and vertical and horizontal Linea and Strai weatherboard exterior cladding

and brickwork," says Gerrit.

High performing, high spec two storey modern homes with all the modern conveniences and aesthetics you would expect from a new

The sections all have service connections to the boundary including water and wastewater and will also include rainwater storage tanks for supplementary non potable water

"They are connected to the towns water supply but also the detention retention tanks will minimise the amount of council water used and supplement that with rainwater collection for non-potable water uses such as watering the garden or doing the washing," savs Gerrit.

The Aranga Road new residential project is typical of the type of house design ArchCon-Tech Ltd undertake.

"New residential makes up about 70 percent of my design work," says Garrit with the remaining 30 percent new commercial and

ArchConTech Ltd is an acronym for Architecture, Construction Technology and was established seven years ago by Gerrit a seasoned architectural designer with a wealth of design and consultancy experience.

Garnering experience from large architectural practices both local and abroad, including Sentraal Wes and Babbage Consultants, Gerrit's venture - ArchConTech Ltd offers an extensive suite of services.

Along with architectural design, ArchCon-Tech services include full land development and resource consent services, along with full project management services including scoping, costings and planning for forthcoming construction projects.







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# Clear communication and trust key

### Karen Phelps

eaky building remediations are projects that require specialist expertise. Sketch Architecture and Build This have created a successful collaboration to deliver both simple and complex re-cladding projects, make restoring a home a seamless process.

A good example is the companies' work on a home in Remuera, Auckland, which has just won an ADNZ regional commended award.

The 285m² Remuera residence, erected in 1997, is situated on a crosslease site along with another property. Representing a common architectural theme of the 1990s, it embodies various styles prevalent during that era.

Tony says the project posed complexities with its three-storey structure, each level set back from the one below. Significant framing replacement was necessary on the ground floor, accompanied by numerous alterations at the mid-level. Collaborating with Build This they were commitment to environmental consciousness, striving to preserve as much of the concrete foundations, plumbing, and drainage as feasible.

Director of Build This Sam Patience says that typically re-clads present an amount of unknown remedial work so when planning methodology of the desired outcome and keeping it to budget it is a moving target that requires clear communication and a trusting and cohesive relationship between client, builder and architect and a focused approach of the vision and expectations. He says being part of a duplex consideration to neighbours and access to some areas was an on-going challenge, particularly as the project required a very structured programme for the building works, sub-trades and finishings.

The home was reclad with vertical cedar and black aluminium cladding with new joinery. Other work completed included glass balustrading, adjustable and vertical louvres, resurfacing the swimming pool and adding a carport.

"It was a brilliant working relationship with Sam and Build This," says Tony. "We collaborated together, with the client, to result in a very successful outcome."



Significant framing replacement was necessary on the ground floor.

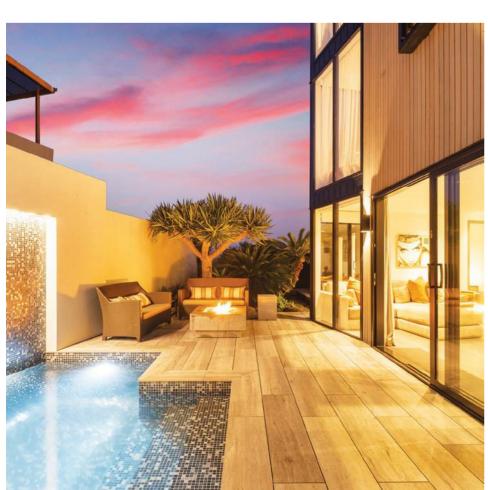
Sam says that as builders who practice craftsmanship - or purposeful practice – this was extremely important on this project. "Because to us, craftsmanship is not a skill-set. It's a mindset, put into action – an attitude in practice," says Sam.

Build This, established in 2010, is owned by Sam. The company completes a range of projects in Auckland including new homes, architectural builds, renovations, alterations, additions, reclads and everything outdoors.

Sam says the team values transparency – an

ethic is closely shares with Sketch Architecture. Founded in 2007 Sketch Architecture has offices in Auckland and Pauanui in the Coromandel and works on projects throughout greater Auckland and urban and regional New Zealand providing personal and unique building designs for residential and commercial projects.

"Working alongside Sketch on multiple projects over the years has proved invaluable particularly on challenging projects such as the Remuera home," says Sam. "Sketch is always available and approachable and has a very firm understanding of requirements in re-clad design limitations providing a design that minimises delays in the consent process and also detailing finishes in a way that builders can achieve efficiently within the code. They are involved in the project throughout and in tune with any extra required detail for council allowing clients to confidently tailor the design without fear of disrupting the critical path or receiving accurate and professional advice when asking questions and exploring new ideas. Together we have successfully completed numerous projects with many more to come."









# Unwavering commitment to quality

### Ange Davidson

elebrating a remarkable two decades in the building industry, DW Homes has excelled in crafting top-quality residences throughout Auckland and Northern Waikato.

Established in 2004, this esteemed home-building company has grown to become Franklin's longest-running volume home builder, successfully completing over 800 homes from Auckland to Waikato.

In an industry where franchises often dominate, DW Homes takes pride in maintaining its independent status. This autonomy allows the company to uphold its unwavering commitment to quality, refusing to compromise on

Emma Walworth, Marketing and Sales Manager, emphasises that they are not the cheapest building company as they don't do things by halves and don't cut corners. "That's what sets us apart. We're renowned for quality and using the best materials and products in the market."

DW Homes serves a diverse clientele, including second or third home buyers, those seeking bespoke design and build services, and individuals transitioning to retirement, looking to downsize from larger lifestyle properties and create a new forever home.

The company offers various options ranging from Turnkey homes they've designed and built and constructing homes based on a client's own architecturally designed plans, to providing a complete design and build service with their in-house architectural team. Recognising the uniqueness of each client's vision, DW Homes collaborates with customers who have their own sections to create personalized plans aligning with their lifestyle and budget.

"We understand that there isn't a one-sizefits-all when it comes to building your dream home," acknowledges Emma.

Over the two decades, DW Homes has garnered numerous awards and accolades, establishing itself as one of the region's most awarded Registered Master Builders across multiple design and build categories. Their homes boast a timeless aesthetic and wellthought-out floor plans, making them easily recognizable as DW Homes in the Franklin region.

Covid prompted a strategic shift for the company, transitioning from a commercial building in Pukekohe to showcase homes as their primary display. The gold award-winning show home in Pōkeno, near the Bombay Hills, was a savvy move, followed by another in Patumahoe, a picturesque village in South

The show home at 1 Trevor McMiken Drive in Patumahoe exemplifies DW Homes' dedication to classic and functional family homes. Catering to couples, families, and older generations, it showcases the latest fixtures and fittings, high-end design, and all elements that define a DW Home as a superior build.

Situated on the edge of farmland, the Patumahoe Hill development offers semi-rural sites with the charm of a small village, just 15 minutes from the motorway and 10 minutes from Pukekohe.

DW Homes maintains a deep connection to the Franklin community, sponsoring various

local clubs in Waiuku, where the company was established. Their support extends to the rugby club, netball club, and the local volunteer fire brigade's annual poker run fundraiser.

"We're committed to building houses that we would want in their neighborhood and supporting the community in the process. We are very loyal to our community and use only local contractors, ensuring consistency and a high standard across all our builds," acknowl-

And customers are loyal to them, and in the past six months, DW Homes have had five previous clients return for another building project.

DW Homes stands out not only for its two-decade legacy of crafting exceptional homes but also for being an independent, non-franchise building company. This distinction holds significant weight, as it ensures that when you choose to build with DW Homes, you are genuinely partnering with DW Homes and not someone merely trading under a bigger brand name, ensuring a direct and personalised experience for clients.











The company offers various options ranging from Turnkey homes they've designed and built and constructing homes based on a client's own architecturally designed plans, to providing a complete design and build service.





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## Clever design fuses with quality build

### Karen Phelps

aking home the 2023 TIDA New Zealand Group Home Builder of the Year title is testament to the high level of quality that Fowler Homes Auckland East & South delivers on every project, says franchise owner

The project, an architecturally designed home in Whitford, Auckland, spans two levels and is situated on a challenging wedge-shaped site. The 347m<sup>2</sup> barn-style home has rustic cladding in a combination of plywood, vertical battens and stone with rural interior elements. It comprises four bedrooms, 2.5 bathrooms and three garages with workshop and garden shed. There is extensive outdoor living with a

Bret says the challenges posed by the site, including a rapid slope to a creek and a restrictive public drain, were addressed through clever design. The resulting layout features two pavilions angled to follow side boundaries, maximising solar gain while ensuring privacy from neighbouring sites. The covered deck remains a focal point, overlooking the creek

The design includes a private master suite positioned away from the road, a guest suite with its own outdoor area, and modern features such as a fireplace, TV structure, and vaulted ceilings.

Fowler Homes Auckland East & South operates with a team of seasoned professionals and works closely with local architectural designer Mia Casa - the firm that designed the award-winning project. Bret says the collaboration has proven fruitful and the architect's thoughtful designs are reflected in distinctive homes such as the Whitford project.

Bret Robinson, a builder by trade, owns Fowler Homes Auckland East & South with his wife Leanne, who manages the administrative side of the business. A local focus remains a cornerstone of their approach and the Robinsons emphasise a very personal connection

with clients, ensuring a single point of contact throughout the entire design and build pro-

Fowler Homes Auckland East & South operates primarily on a design and build model, offering a comprehensive service with clients having the option to build from their own plans. While most projects are full design and build, Fowler Homes Auckland East & South also has an extensive ready to build plan range for inspiration and ideas.

"With over 40 years' building in Auckland, we understand the changing face of the region and the many challenges and opportunities the Unitary Plan brings to building a new home. We guide people through the whole design and build process, work closely with them, asking about their aspirations and requirements and tailoring a package to meet their individual needs."

Currently the franchise is involved in diverse projects, from completing several large homes on lifestyle blocks to finishing off a 380sqm home and working on a smaller

family home of 250sqm. Upcoming ventures include a project in Mt Eden where an existing home will be removed, making way for a new

Bret attributes the success of Fowler Homes Auckland East & South to a combination of competitive prices, ease of dealing with clients and consistently producing quality homes. Word of mouth referrals are common, a testament to the satisfaction of clients. "We have clients recommending us to their friends and family, which is always a great sign we've done a good job for people."

Bret says the 2023 TIDA New Zealand Group Home Builder of the Year award is testament to the team's commitment to achieving high standards while ensuring clients' goals and outcomes are met within budget and on time.

"This award not only recognises Fowler Homes Auckland East & South's exceptional achievements but also solidifies its position as leaders in the industry, dedicated to turning dreams into homes that stand out and

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The covered deck is a focal point. Stone is used to good effect inside and out the award-winnig home.





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84 Nixon Homes **BUILDING** 

## Demand the driver for rapid growth

### Sue Russell

rothers Cameron and Mike Holmes have their sights set on delivering high end residential homes in the Waikato while providing a personalised service for all their

Following a sluggish start in 2019, business gained momentum during the economic upturn post-COVID, and there has been no turning back since then. "The construction surge during the pandemic provided us with a chance to demonstrate our high-quality work and dedication to clients, who subsequently recommended us on," Cameron said it takes time to get your name out in the market but by doing a great job, word of mouth becomes invaluable.

At the end of 2023, they received national recognition at Deloittes' Fast 50 Growth Index. after experiencing 235% growth over a two year period. This effort sat them as the fastest growing construction firm in the region and the 24th fastest growing company nationwide.

"We were thrilled to receive this recognition. It reinforces that we are delivering well and keeping our customers happy."

Nixon (Homes) utilise their boutique size to provide a comprehensive service for clients.

"My brother and I engage with all of our clients. We've found knowing they are dealing with the owners who are directly responsible for the build process works very well for them and its an extremely efficient way to operate," Cameron explains

Cameron followed in his father's footsteps, gaining a building qualification and a wealth of experience across teams in Hamilton, Christchurch and Auckland. After managing a number of sites, he set out to contribute his skill set to the new, family-owned business.

Mike, carries an engineering degree from University and has 10 years experience as a project manager. He has now stepped into Nixon Homes to manage client relations, financing and marketing.

Project manager Brad McCown started in 2019 as an apprentice and moved his way up within the company. Training young, motivated builders has always been a driver for Nixon. Later this year 3 of their apprentices will become qualified with one set to start running a crew of his own.



Nixon Homes received national recognition on Deloittes' Fast 50 Growth Index, after experiencing 235% growth over a two year period.

Nixon has fast obtained a strong position in the Residential / New Build market; with projects dotted throughout the Waikato in the Aurora development, Te Kauwhata, Morrinsville and Raglan's new Rangitahi development.

Asked how 2023 presented Cameron says it was a very positive year, with eight builds and a solid number of projects locked in for the vear ahead

One of their standout projects was recently completed in the new Rangitahi development. Although not particularly large, this house presented a complex challenge due to its location on a sloping site.

Featuring structural steel, block walls, and a combination of timber and concrete foundations, the construction demanded meticulous attention to detail. Offering breathtaking

views of the Whāingaroa harbour and Mount Karioi, the house boasts Abodo cladding, Colour Steel accents, expansive decking. Coming together beautifully to live up to the expansive views. It will be featured by popular building publication Archipro next month.

Cameron says the strategic decision to focus Nixon Homes on higher-end projects makes sense at this stage of the journey.

specialise in high-end, architectural builds, and if I didn't believe DuCo's products and craftsmanship were up to standard for every single job, i







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BUILDING Nixon Homes | 85



The standout home features expansive decking with views of Whāingaroa harbour and Mount Karioi,

"We want Nixon Homes, as a brand, to be connected with high-end bespoke builds but we're also getting involved with some infill development, with newly formed Slate Property Group. We see the benefit and opportunity in this area as housing affordability will still be a big challenge in the future."

Being recognised within the Deloitte Top 50 growth index is something Cameron says is cause for great celebration.

"It means all the work we have done on creating building systems and delivering the type of service the residential market wants is delivering meaningful results for us.

"It's extremely satisfying to be within this cohort, especially because we are a relatively new residential building business in what is, a very competitive market in this region."





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## Lavish, lock and leave townhouses

### Karen Phelps

avid Reid Homes Auckland Central: Pioneering Luxury Townhouses for Discerning Homebuyers

David Reid Homes Auckland Central is revolutionising the luxury housing market with its commitment to delivering the next generation of homes, catering specifically to downsizers seeking smaller, lock-up-and-leave lavish

"Some of these customers are moving from large 300sqm homes. They want to lead simpler lives but they still want to maintain a high quality of lifestyle. It's about delivering the best possible product and great design in the best location," says Brett Christie, Managing Director of David Reid Homes Auckland

The latest release to the market is William Central, a boutique development strategically located in the city-fringe suburb of Greenlane at 23 William Avenue. Brett says the project has been completed to a stunning level of specification and is going to be entered in the Registered Master Builders House of the Year competition.

The five townhouses offer a harmonious blend of luxury and practicality, just minutes away from motorway links, Ellerslie Convention Centre and ASB Showgrounds.

Each townhouse boasts a distinctive floorplan and a personalised colour scheme. The offerings include a four-bedroom layout and three three-bedroom options, with floorplans spanning 182m<sup>2</sup>. Two of the homes even feature lifts, ensuring future proofing for lifelong residents and enhanced convenience in the

Spread across three levels, the three-bedroom options feature bedrooms and a bathroom on the top floor, a kitchen, living area, and deck on the middle floor, and a garage and laundry on the ground floor.

A smaller 172m<sup>2</sup> home introduces a new design concept for David Reid Homes Auckland Central and West, featuring a master bedroom with ensuite on the top level, two bedrooms with a living area on the middle level, and a single garage, kitchen, and second living area on the ground level.

The interiors of the townhouses are appointed with top-notch specifications, including smarthome hubs, high-end Bosch appliances, walk-in pantries, engineered stone benchtops, and Forte Moda engineered timber flooring. Corner opening slide-away doors seamlessly connect the indoor and outdoor



The five townhouses offer a harmonious blend of luxury and practicality, just minutes away from motorway links, Ellerslie Convention Centre and ASB Showgrounds.

spaces, providing an excellent opportunity for eniovable indoor-outdoor living. All homes come with a 10-year Master Build guarantee, ensuring peace of mind.

Brett envisions strong demand for these homes, given their strategic location with views of Cornwall Park/One Tree Hill and easy access to Auckland's entertainment, recreational and adventure activities. Prospective buvers interested in William Central townhouses can contact David Reid Homes Auckland Central directly

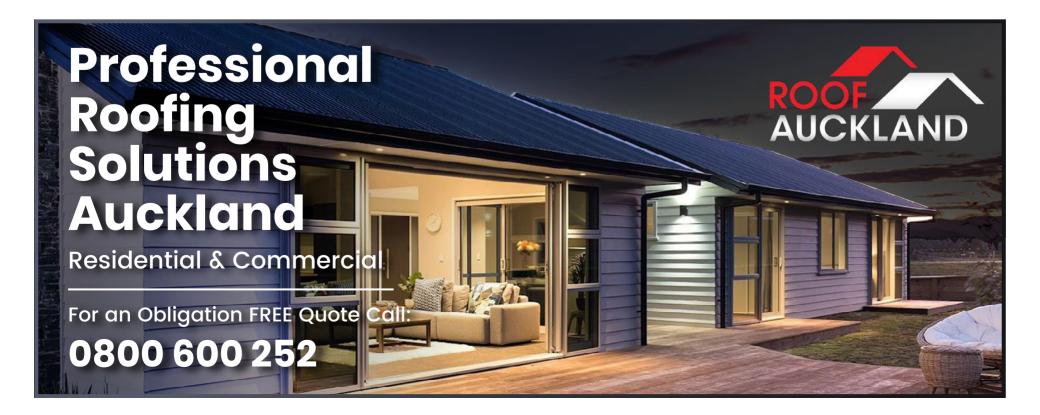
Brett says that David Reid Homes Auckland Central stands out as a unique player in the

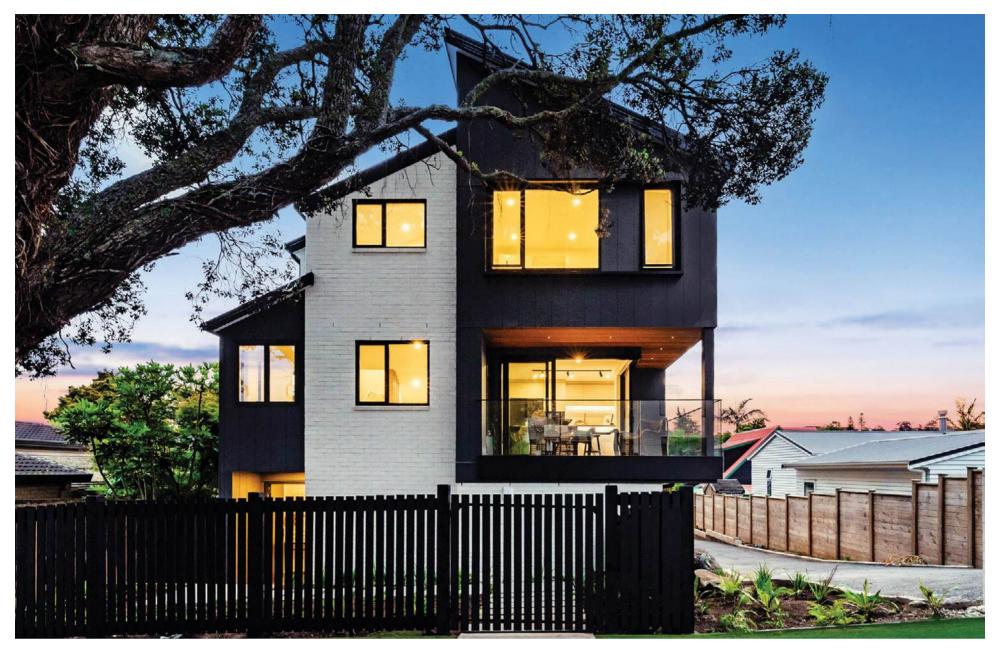
market, primarily focusing on building duplex townhouses and medium-density housing tailored to discerning clientele. It delivers projects to the market as developer or development partner.

"We are delivering the next generation of housing, from modern and sleek exteriors complemented by well-appointed landscaped gardens to the interiors - every element has meticulous attention to detail to ensure a seamless living experience."

In addition to William Central, the company has recently successfully completed a nineunit, one to four-bedroom townhouse devel-

opment at 748 Remuera Road for a client. Other projects currently in progress include a design and build project of 10 units at 246 Kepa Road in Mission Bay for a developer client, a David Reid Homes Auckland development in Howick on Stockade View Lane featuring four townhouses, and two townhouses on Winsomere Crescent in Westmere for a private client. Brett says that each project reflects the commitment of David Reid Homes Auckland Central to delivering exceptional quality and design in prime locations, showcasing the essence of luxurious and contemporary living.





Spread across three levels, the three-bedroom options feature bedrooms and a bathroom on the top floor, a kitchen, living area, and deck on the middle floor, and a garage and laundry on the ground floor.







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Cedar Interiors reach towards vaulted ceilings.

#### Photo: Jackie Miering

### Stylish Kiwi retreats

### Bernadette Cooney

egistered master builder and LBP, Matt Vause has spearheaded several award-winning new homes across the Coromandel Peninsula in recent years including a Tairua beachfront bach and a beach retreat at Waipapa which pays homage to the quintessential Kiwi red shed.

The Waipapa home won regional gold at the Master Builder Awards in 2020. This Bay of Plenty home sports a scoria red vertical corrugate and dark stained cedar exterior. The home blends two zones under a split gable roof – a living zone in the north in dark stained cedar and plywood and a sleeping zone in the south providing respite from daytime heat.

Dark stained cedar interiors reach toward high vaulted ceilings in living zones and the home is designed for natural cooling by way of large overhangs and electronic actuator screens. A functional and stylish kiwi retreat that withstands the climatic extremes of a coastal property.

Effortlessly fitting into its environment, the Waipapa beach retreat was designed by Strachan Group Architects.

They were also the architect on another of Matt's award-winning builds, this one at Tairua Beach on the east coast of the Peninsula. This

four bedroom plus rumpus, two storey home mimics the angles and formations of a canvas tent complete with pleats and folds and sharp build lines buried into the sandy dunescape.

A challenging build says Matt which required walls to slope inwards seven degrees to achieve daylighting angles.

Incorporating cylindrical stairwells and curved walls the home provides connection to the coastline with three distinct views at varying elevations - the sand dunes, breaking ocean surf and a rear view toward the Coromandel ranges.

These two builds were undertaken when Matt had his previous building company North Coromandel Builders. He started this business upon returning home to the Coromandel following two years building high end homes in Colorado, U.S.A.

Today, Matt trades as Vause Construction, a family-owned build company based in Whangapoua where he lives with his wife Susan and their two young children.

Vause Construction offers full new builds, alterations and additions to existing homes.

"Much of what we do is new housing within local developments or architecturally designed residences for the holiday home market the region attracts," says Matt.

### Natural timber creates healthier homes

### Sue Russell

imon Hunt and Amy Bourke established Fraemohs Homes Bay of Plenty in May 2019, bringing to clients in the region all the benefits that come from building environmentally sustainable Scandinavian-inspired

Simon has more than 20 years building experience here and overseas so when the opportunity was presented to establish the brand in a part of the country the couple love living in, they seized the opportunity. Since then, they haven't looked back, juggling a young family, and Amy's catering business, Blank Canvas Catering, into their busy lives.

When Business North spoke with Amy in January she explained that Fraemohs offers two product options; Solid Timber, carbon-negative homes and their Timbermode range which is Fraemoh's take on the classic timber-framed home that you find in 95% of residential construction in New Zealand.

"Our Solid Timber homes are a pretty special product. They are incredibly warm and dry and many studies have found that the properties of natural timber create healthier homes by improving air quality within. In addition, because sustainably grown New Zealand wood is the main construction product used, these homes are carbon negative upon completion," Amy says.

Timber used in the homes store carbon as they grow and once harvested are replaced with more trees that over time will do exactly the same thing. While the build process itself produces carbon, the overall carbon capture during the growth of the trees outweighs these emissions.

"We wanted to be working with the highest integrity toward the environment while creating beautiful, warm, high-quality homes for our clients to enjoy living in for many years. This is what attracted us to the ethos of the Fraemohs brand"

"Our Solid Timber homes are a pretty special product. "

In addition to solid timber homes, the conventional timber-framed (Timbermode) homes in the Fraemohs plan range are cleverly created to incorporate sustainable and Scandinavian design principles.

Fraemohs have an in-house design team, lead by Adam Fairmaid of Green Architecture, who has created a thermal modelling system that considers factors holistically, such as window placement and the orientation of the house on site to make the plans as energy efficient and affordable as possible. This is consistent with Scandinavian design elements, that include the incorporation of natural lighting and connection to the natural world through clever design.

Across New Zealand there are six Fraemohs Homes Franchises, each working independently, but with common values and

The thought of building a new home can be daunting and Amy and Simon strive to make it a positive process for their clients and to exceed expectations.

"Because we are a small player in the group home builder market, our clients deal with us directly and we are heavily invested in making the process as transparent."

Simon lives and breathes building and has exceptionally high standards when it comes to the quality of his builds. He has great relationships with his excellent team of suppliers and subtrades, which is a key factor in a smooth-as-possible build process. Part of this team is their Draftsman Joss Hooker from Design Hub who has great skills in selecting,



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Fraemohs offers two product options; Solid Timber, carbon-negative homes and their Timbermode range. Simon Hunt and Amy Bourke established Fraemohs Homes Bay of Plenty.

tweaking or designing plans that best suit a site (including the tricky ones).

Amy and Simon are very excited about their next project, a 6-Homestar rated bespoke home located in an eco-subdivision in Matakana. They were engaged by a family member to design and Project Manage the build, but with Simon keen to upskill in the Homestar process and because they have a great local contract builder working on their Bay of Plenty projects, they have decided to have an adventure and relocate the family north for 6

"The future of building is moving in a more climate and environmentally friendly direction and we want to learn as much about the Homestar process the design elements and

products that can make a home more energy efficient and sustainable," says Amy.

Amy plans to work with suppliers to help their clients make the sustainable choices with their product selections.

"There are so many choices to make when building a home and we are finding by talking to people who are planning on building or currently building, that they want to make more sustainable choices but get overwhelmed by where to start."

Having the knowledge of the Homestar process will be another 'tool in their belt' that adds value to the build experience of future Fraemohs clients and the inevitable move towards a more sustainable future for the New Zealand building industry.





### Subdivision ideal choice for families

Karen Phelps

rban Homes is offering a range of house and land packages in the Kelly Road subdivision in Cambridge. Urban Homes owner Daniel Klinkenberg says the subdivision is exceptional due to its location walking distance to town and with good access to the new motorway.

Urban Homes is the only builder operating in the subdivision and has 18 house-and-land packages available.

"This means we can have real control over the look, feel and urban design of the subdivision," explains Daniel. "We've architecturally designed all the homes to be functional and low maintenance. Purchasers can make subtle changes, which still complement the streetscape."

Set on sections of around 500sqm, each home is around 190-200sqm and offers three and four bedroom, two living areas and a double garage. Urban Homes also has a show home at 46a Kelly Road, open Wednesday to Sunday 12-4pm. Clad in painted brick and vertical Stria, the show home epitomises modern living, contemporary comfort and style. It offers four bedrooms, two living areas, two bathrooms, a modern kitchen, a double garage and an inviting open-plan main living area, typical of the house and land packages on offer in Kelly Road.

"Designed with meticulous attention to detail, this show home blends form and function. with thoughtful design to accommodate a range of lifestyles. Kelly Road is an ideal choice for families and those seeking exceptional value, ample space, and a place to call their own," says Daniel.

He says feedback on the show home and subdivision has been fantastic and enquiries are starting to gain momentum as confidence returns to the real estate market. All homes come with a comprehensive 10-year guarantee and Urban Homes offers guaranteed fixed price contracts.

Urban Homes has a number of other house and land packages available across Waikato, Hamilton, South Auckland and Coromandel. Daniel says good opportunities exist in Peakedale Drive in Matamata where Urban Homes is offering another eight house and land packages.

"Each plot is strategically situated on level ground and paired with architecturally designed homes, boasting refined design and minimal maintenance prerequisites," says



Urban Homes is the only builder operating in the Kelly Road subdivision and will offer 18 house and land packages.

"We've architecturally designed all the homes to be functional and low maintenance. Purchasers can make subtle changes, which still complement the streetscape."

Urban Homes is also a preferred build partner for the first stage of residential development in the Ruakura Inland Port in Hamilton called Tuumata Rise.

Urban Homes Opens Up Franchise Oppor-

Urban Homes is set to establish its first franchisee in the Coromandel with others to follow. "The Coromandel franchisees are long standing staff members who have relocated

to Whitianga. It's exciting for us to see them step into this opportunity," says Urban Homes owner Daniel Klinkenberg.

As a business marks 20 years in 2024 Daniel says franchising was the next logical step.

"We have a lot of learnings and systems we have developed over the years that inform how we do what we do. We are now rolling that out in our franchise offering. It gives franchisees the backing of a business that has been around for 20 years with the right systems to leverage the growth of their business. We want to empower our franchise owners to grow and reach their potential."

Urban Homes will partner with franchises to provide proven systems and support. Initially focusing on South Auckland and Bay of Plenty, Daniel says franchises will be eventually offered nationwide.

"We're looking for like-minded people to partner with and grow their business to ultimately reach their potential.," says Daniel.

"We welcome enquiry from builders or industry professionals who want to join us."

20 Year Celebration Tour - page 92



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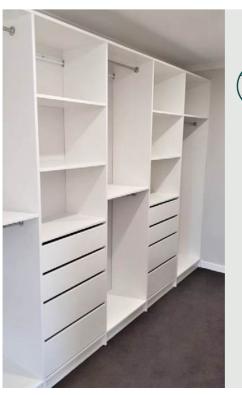


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# Tour to celebrate 20 years

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Celebration Tour offering limited tickets
so people can step inside 10 stunning Urban
Homes Waikato builds in a single day on May
3 from 10am-4pm to see the craftsmanship
that has been the hallmark of the company for
20 years.

All proceeds from the tour will go to True Colours Children's Health Trust and can be purchased by visiting urban.co.nz/celebration-tour Company owner Daniel Klinkenberg says its an example of the constant drive for excellence and improvement that has been a hallmark of the company for 20 years.

"We're always looking to do things differently and better," he says.

Based in Hamilton, Urban Homes was started by Daniel and his wife Bronwyn in 2004. Twenty years down the track it is a multi award winning company specialising in quality new homes, from classic first homes right through to luxury designer homes.

Daniel says a highlight was winning the Master Builders House of the Year Platinum Award in 2022, awarded to a builder that's won five or more national titles.

Urban Homes' six national titles were 2021 GIB National Show Home of the Year, 2019 Special Award (received for exceptional creativity, workmanship and innovation), 2019 GIB Show Home of the Year, 2019 Altus New Home of the Year (\$750,00-\$1million), 2019 National Show Home of the Year and 2014 Builders Own Home.

"It's a real accomplishment especially as we were the first Waikato housing firm recipient of the award," says Daniel.

"It's a real testament to our quality and team and showcases our consistent achievement of quality and that we are consistently raising the bar. At Urban Homes we treat each build project like our very own masterpiece because we demand and expect the best."

With head office in Hamilton, Urban builds across the Waikato, South Auckland and



As part of its anniversary festivities Urban Homes is undertaking a 20 Year Celebration Tour offering limited tickets so people can step inside ten Urban Homes Waikato builds in a single day on May 3.

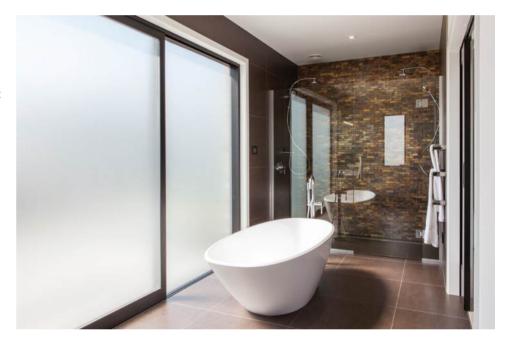
### "We're always looking to do things differently and better."

Coromandel and boasts a team of around 40. Daniel says having the right people in the right roles along with establishing the right systems and processes has played a key part in the company's growth, which in 2021 saw it make the Deloitte Fast 50.

"It is very exciting to see where the company has come from and where it is going.

"We have a great team and exceptional culture. Every staff member has really bought into our mission, which I believe is key to our continued success. We look forward to showing people through our standout homes on the Celebration Tour on May 3."

- Urban Homes 20 Year Celebration Tour
- Friday May 3, 10am-4pm To purchase tickets go to urban.co.nz/celebration-tour/











### Joinery division expands

### Karen Phelps

hawn Williamson Building is not just growing; it's evolving. The recent expansion of the joinery division, relocating from 165 to 205 Jellicoe Street, has tripled its

It has a new showroom featuring kitchen, bathroom, and wardrobe setups and investment has been made in state-of-the-art equipment resulting in a 25% increase in output, necessitating the hiring of additional staff.

The company's painting division has also experienced growth, welcoming a new manager and additional staff to cope with increased

Based in Te Puke Shawn Williamson Building spans four divisions: construction, kitchen, ioinery, painting and plumbing. The building, painting and plumbing divisions operate from the company's King Street base while kitchen and joinery work from Jellicoe Street. The recent expansion across various divisions underscores the company's holistic approach to construction, providing clients with a one-stop-shop for their building needs, says company owner Shawn Williamson.

For Shawn, choosing Te Puke as the base for his operations was a strategic decision. The town's central location to major centres has facilitated the company's reach and projects extend over a large geographic, from Hamilton, Cambridge to Thames across all forms of building activity including residential, commercial, industrial, rural, new builds alterations and repairs.

"We're the largest company by far in this town, and we've been operating so long now that we've built up a strong core of clients."

Shawn attributes the success of his company to two fundamental principles - hiring the right people who align with the company's

culture and maintaining excellent client relationships. The commitment to high standards and client satisfaction has been a driving force behind the company's longevity and reputation, he says.

He is proud that the company he has created has become hub of employment opportunities for the local community. Shawn highlights the numerous job opportunities available with current position available for a quantity surveyor and programmers in the joinery division to builders and plumbers. This diverse range of roles reflects the multifaceted nature of the construction industry and demonstrates the company's commitment to supporting various skill sets, he says.

In response to the industry-wide shortage of qualified staff, Shawn Williamson Builders is helping to train the next generation of builders and tradespeople. With a constant presence of apprentices within the staff, the company recognises the importance of nurturing talent to sustain the growth of the construction sector, says Shawn.

The company is currently involved in several significant projects, including Ministry of Education jobs and kiwifruit packhouse projects. The latter involves lab upgrades, refrigeration enhancements, and improvements to the RSE (Recognised Seasonal Employer) facilities and canteens. A project for AFFCO has seen the construction of a substantial concrete pad, exceeding 3000 square metres, facilitating the loading of export containers.

As Shawn Williamson Building continues to shape the region's landscape, Shawn himself remains dedicated to steering the company forward. With a strong team and a sense of accomplishment in what has been achieved, Shawn says his focus remains on ensuring a responsive and timely delivery of services to meet the demands of the company's growing



Shawn Williamson Building spans four divisions: construction, kitchen, joinery, painting and plumbing.



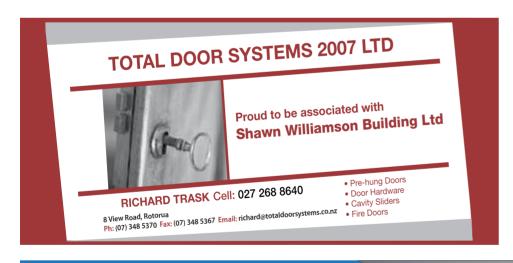
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94 Ashwood Construction

BUILDING

# Watering hole with a difference

Sue Russell

aiwaka-based builder Lee Branford has been in the construction business since he finished school and for several years contracted his skills to another builder when he returned from working in the UK.

He established Ashwood Construction in 2017 and says the journey has had its ups and downs but he's pleased with its current situation and reputation the business has gained.

"At one stage I worked with upward of 10 subbies but these days we're a team of four," Lee says.

When the cyclone wrecked havoc up north Lee says he came through relatively well compared with many in the district, some of who are still waiting to have the necessary Council sign-off to rebuild or repair their damaged homes.

When Business North spoke with Lee at the start of the year work was underway on a new build in Kaiwaka and the crew had just completed a rather unusual project at Te Arai Links golf course.

The build involved digging into a hill on the course to create a 'bunker-bar', a project involving working with signifiant amounts of concrete.

"It's a really neat space, only 140m2 but it has everything in it for a watering-hole on the course. We still have other projects ahead at Te Arai Links."

Looking ahead Lee says he's in the process of quoting off plans for a 700m2 home.

"That's going to be an amazing build when we get underway."

Ashwood Construction offers an array of building services, from complete new builds from the foundations up through to renovations and rebuilds as well as outdoor decking, fencing, landscaping and with popular Mangawhai just 20 minutes away Lee says



The 'bunker bar', dug into a hill at Te Arai Links Golf Course

the region is in a positive situation in terms of future work

"I try not to go any further south than Wellsford and I have a worker who lives in Whangaparaoa so he does work for us around that area."

Another project Lee remembers enjoying the restoration of the Waipu bank, a catergory 2 listed Heritage building of historic and cultural significance.

"Working with the original joinery was a highlight and the owner invested a lot into restoring it in a very fitting way."

One of the team is undertaking a building apprenticeship and Lee says it can be challenging to find young people with the right work ethic needed to be a successful builder.

"I'm 33 years old and there's a big gap of people younger than me who know what they are doing and have the drive to learn and work hard. It's a real shame that so many young people at school don't seem to carry a will to work hard. There's a huge gap of knowledgeable builders between 25 to my age."

He also thinks that the apprenticeship path-

way should come at no cost for people from school leaving age up to, say 21.

"In England it is free up to 20 years of age and it just takes the burden of cost off the individual or the person employing him or her."

Lee is hoping that as demand for his services grows he will get to the situation of having two teams, each led by a qualified and experienced builder and each with apprentices in training.

"I'm at the point where I want to grow but there has to be enough ongoing work to justify taking another staff member on."









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BUILDING Bay Homes NZ | 95

# Quality coastal classics

#### Bernadette Cooney

ay Homes NZ Ltd is a family owned and operated building company based in the picturesque Bream Bay area of Northland. Specialists in providing beautiful new homes perfectly suited to the region's natural coastal environments.

High quality residences you'll adore coming home to, from a local building company that know the meaning of authentic personable service, quality craftsmanship and care in every build.

Entering its sixth year in business, Bay Homes was established by local Bream Bay builders Dave McCully and Adam Bowden in 2018. Together with their respective wives, Kathy and Deborah, Bay Homes live and breathe bay life, so they understand the land-scape and the lifestyle.

Bay Homes specialise in all types of residential new builds, renovations and extensions in the wider Bream Bay area including One Tree Point, Ruakaka, Waipu, Langs Beach, Mangawhai and Whangarei.

With over 40 years of combined building experience Dave and Adam are skilful, knowledgeable builders and both are Licensed Building Practitioners and members of New Zealand Certified Builders Association.

Whether you're looking to build a luxurious waterfront retreat or modest first home Bay Homes are committed to offering transparent pricing and fixed price build contracts.

Bay Homes understands that your home is the single biggest investment you will own so they work with you to deliver a new home, renovation or extension that exceeds your expectations, not your budget. "We are a small, local building company and not a large franchise, which means you deal directly with



Bay Homes' Deborah, Adam, Dave and Kathy in front of the new Marsden Cove build.

the people who are building your house," says Adam.

They've built within local housing developments including Kowi Lakes, Paradise Shores, The Landing and the unique maritime environment of Marsden Cove Marina, close to the entrance to Whangarei Harbour.

Bay Homes have recently finished a 260 sq. metre, beautiful new canal front home within Marsden Cove Marina. A contemporary boatshed style four-bedroom family home with two bathrooms and powder room, open plan living opening out onto a deck with pool and walkway down to your own private jetty.

Two-tone contrasting dark and light colours define the exterior. The interior features polished concrete floors, high stud ceilings and spectacular kitchen with granite benchtop with infinity edge waterfall feature. Clad in vertical shiplap cedar, this smart canal front home offers effortless living within a unique coastal neighbourhood dedicated to recreation on and in the water.

No matter the size or scope of your next project, you can't go past Bay Homes, who are consistently described as friendly, helpful, honest, skilful and communicative by their many happy customers.

Trev and Fay Meiklejohn of Auckland are one such customer who said Bay Homes delivered for them in all areas. "We love our Ruakaka bach and it's quickly becoming our special home away from home. If you want to have your dreams become a reality with exceptional craftmanship, genuine care with a family feel, Bay Homes is the company for you."

Experience the difference a dedicated local build team can make, get in touch with Bay Homes to arrange your free consultation and no obligation quote.









96 XCEL Builders BUILDING

# Mahi at maraes recognised

### Bernadette Cooney

utting in the mahi at maraes across the Bay of Plenty has earned accolades for a Rotorua building company at the 2023 Rotorua Business Awards.

Delivered each year for the past 20 years, by the Rotorua Business Chamber, last years' awards saw 62 finalists compete for a category win.

Xcel Builders Ltd took out the Bilingual Business Category sponsored by BNZ, in recognition of the improvements they had made to 13 of the region's maraes over the past two and a half years.

Xcel Builders are contracted to rebuild, repair and renovate Bay of Plenty maraes as part of the Oranga Marae programme, funded by Te Puna Kokiri and the Department of Internal Affairs and another scheme which started under the former government's Provincial Growth Fund.

The building company are pleased to be recognised for their work, and add they are also rewarded by seeing the transformation an upgrade brings.

"Maraes are the heart and soul of Māori culture and it's not just the build that has a transformational effect. It's the economic, social and cultural transformation it results in for iwi, hapu, communities and whanau that really is its own reward," says Xcel Builders founder Asher Nikora.

"Our purpose is to assist community, iwi, hapū and whānau with marae and social papakāinga housing development building projects which make a generational difference."

Established about 2015, Xcel Builders are certainly making that difference, including helping local rangatahi start building apprenticeships and obtain pre-trade tickets and licences. "We have partnered with Toi Ohomai polytechnic to ensure building apprenticeships are available and Vertical Horizon NZ to



The Xcel Builders team celebrate taking out the Bilingual Business Category at the 2023 Rotorua Business Awards.

obtain their pre-trade Level 3 working from heights tickets," says Asher.

Xcel Builders are a Māori owned and operated company that works alongside marae trustees to complete projects. Ashers son, Chaye is the operations manager while Ashers daughter Reana, has recently joined the management team upon completion of her business degree.

The Bay of Plenty region has 224 maraes within its boundaries, the highest number in New Zealand says Asher.

One of which is Te Mapou marae at Maungapohatu, in the heartland of Urewera and affiliated to Tamakaimoana and the Tuhoe iwi.

"Logistically it is one of the most challenging areas in the whole country. It's an extremely

isolated marae," says Asher. Its remoteness meant the building site had no power supply and the weather was dramatically changeable. "No power, no hot water and then at one point it was literally snowing" says Asher.

Xcel Builders quickly established a power connection by way of diesel generator and solar panel system, plus they installed gas hot water heating and established a satellite wi-fi connection through the governments marae connectivity initiative.

"It's all infrastructure that was gifted to the marae community and left behind after the build," says Asher. Te Mapou marae received a complete ground up rebuild of its tipuna whare – Tanenuiarangi.

First built in 1914, the meeting house also

had its carvings restored. "The lead carver on this project was Marnie Te Are."

Ngahina marae, another Tuhoe marae, received a \$1.5m upgrade through Oranga Marae and PGF fund, from Xcel Builders. This is located in Ruatoki, 22km from Whakatane.

"This was a structural rebuild of the wharekai and dining room," says Asher. "A small conference room was also built and a new toilet block. The lead carver on this project was John Rua, who restored the whakairo on the tipuna whare Tawhaki."

The marae revitalisation projects are professionally and personally satisfying, and Xcel Builders is aiming to continue transforming maraes with upgrades planned for Gisborne, Rotorua and Tauranga.





# MITRE 10 TRADE

## Kerikeri build 'an exciting challenge'

**Kelly Deeks** 

erikeri building company Black Rocks Construction has worked its way through the unprecedented industry challenges of the past few years with a new focus on commercial construction and a milestone residential project currently underway.

Established in 2016, Black Rocks initially focused solely on residential projects, specialising in architecturally designed homes and offering fixed price turn key options, as well as house and land packages directly through developers.

Black Rocks is owned by Sam Corbett who primarily works on the tools, while general manager Sam Polovnikoff has more than 35 years of experience in the construction industry, primarily in project management and supply chain management, as well as developing project specific health and safety systems.

His input and excellent communication skills have helped Black Rocks to smoothly transition into the commercial construction space and tender for Government work as soon as residential demand slowed down for the recession.

With the lead times on most products now back to pre-Covid levels, and price increases now fewer in general, and as volume based group housing companies are stills lowing down in Northland, competition for jobs in the marketplace is increasing.

Black Rocks has grown to a team of eight builders, and residential enquiry is back on the rise since the election. Black Rocks is planning multiple residential and commercial projects for 2025, and further expansion is still possible as demand stays down for volume based group home builders, and Northland builders are looking for work.

After a year and a half of planning, Black Rocks is now working on a milestone project of scale and value with a 640sqm architecturally designed home right on the Kerikeri coast.

A high-performance home designed by Arcline Architecture from Kaitaia, this home features a traditional decorative weatherboard exterior, an infinity swimming pool, spa and sauna, full solar and battery storage, zone controlled underfloor heating, and expansive views over the Kerikeri Inlet out towards the Black Rocks Islands

The property includes a rebuilt 180sqm shed to match the main house, and a custom caravan shed



The Black Rocks team is currently working on a high-performance home on the Kerikeri coast which includes full solar and battery storage, zone controlled underfloor heating, and expansive views over the Kerikeri Inlet.

The building platform is positioned on top of a lava flow, so loose volcanic rock had to be removed from site. Service trenches were broken into solid rock with a 13 tonne hydraulic breaker, then filled with more than 80 truck loads of compacted metal to form the building

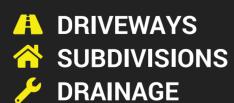
As a culturally significant site, an archeologist was present to monitor excavation.

This will be a 16-month build. Frames are currently up on stage one, the slab is poured on stage two, and stages three and four are at foundation stages

"It's an exciting challenge for us," Sam says. "Now that we are out of the ground, it's starting to take shape and from a builder's perspective, we're lucky to have the opportunity to build something like this. It will be a real milestone project for everyone involved once completed."



Siteworx Northland Ltd is a locally owned and operated firm with a depot in Waipapa that carries out Drainage, Construction, Earthmoving and Landscaping mainly within the Bay of Islands area, but also anywhere in the Far North.





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98 | The House Company

BUILDING

## National award 'a real accomplishment'

### Karen Phelps

n the world of design and build The House Company stands tall having recently secured the prestigious 2023 National Category for New Home \$1 million - \$1.5 million at the Registered Master Builders House of the Year competition.

The recognition is a testament to the unwavering commitment to excellence and innovation displayed by the company, led by owner Hamish McArthur.

"I've been trying to win a national award since I started entering the competition 15 years ago and have won the Auckland regional category several times," says Hamish. "So it was a real accomplishment to win the national award this year. At this level, the attention to detail has to be exceptional, so it was a real testament to the skills of our entire team."

Situated between Matakana and Leigh, overlooking an estuary, the winning home spans 175sqm and seamlessly integrates durability with charm, creating a haven that harmonises with its natural surroundings. Clad in aluminium and dark-stained vertical cedar, the house is nestled among native trees and decorative feature screening.

The journey from conception to completion was no small feat taking 1.5 years to obtain building consent. The site itself presented numerous challenges including coastal inundation issues, the presence of asbestos from an old tram, a protected tree, and restricted site coverage. Hamish and his team found solutions to each obstacle, including raising the house one metre above ground level to address future coastal inundation concerns. constructing the garage from materials that could handle floods and ingeniously placing water tanks beneath the structure, anchored so they didn't float up out of the ground when spring tides occurred. Other challenges included finding out after drilling piling holes that at high tide they filled with water, so foundations were poured at low tide and that the client's large fridge freezer had to be installed using a special hovercraft.

The House Company's commitment to meticulous planning and attention to detail was evident throughout the process. From conducting investigative reports and securing resource consent to designing the house, obtaining building consents, and completing the



Situated overlooking an estuary the award-winning home spans 175sqm and is clad in aluminium and dark stained vertical cedar.

build, the company provided a comprehensive and personalised service. The design features an integrated Engel fire and louvre system, ensuring year-round warmth and alfresco cooking opportunities. A 16m long steel beam across the front entrance ensures uninterrupted views, while the use of environmental sustainability measures, such as underfloor ducted recovery heat pump and low-E glass, adds to the home's overall appeal.

Consistency in delivering high-quality finished products has been a key factor in the company's success at the House of the Year competition, where it has consistently won awards since 2003, says Hamish. He empha-

sises the increasing difficulty of achieving recognition in a competition where the standards rise each year.

"The house has to be special and combine a high level of difficulty with exceptional finish as well as other features such as future proofing."

Based in Silverdale The House Company employs a team of eight professionals offering a range of expertise from design, quantity surveying and project management to colour consultation and administration meaning a comprehensive service for clients and allowing for great control over time, cost and quality of each project.

"We have everyone needed to create the most complex of homes right here under one roof. As a team, we work together to ensure the process of designing and building a home is a seamless, stress-free experience that exceeds expectations and results in homes being delivered on time and on budget, every time."

The House Company, now in its 35th year, continues to push boundaries, currently working on diverse projects ranging from a two level home clad in colorsteel and macrocarpa in Mangawahi to a \$4.5 million design-build project in Greenhithe. With a commitment to offering a full design and build service, in-



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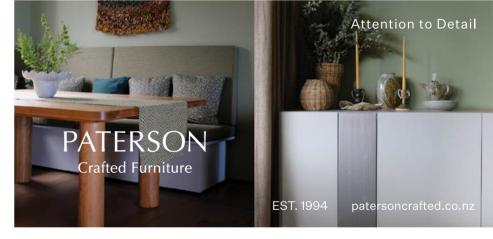
The house is nestled among native trees and features decorative screening.

cluding free site assessments and fixed-price contracts, the company ensures its clients receive the highest level of professionalism and quality.

"Crafting bespoke homes is a collaborative process involving the client and a range of specialists. The most successful homes begin with an idea and are shaped by experience, collaboration and shared goals," says Hamish. "We make sure we are always there for our

clients and really value repeat clients and seek to nurture long term relationships. For example we have just built one client's fourth home.

We've built over 400 homes now and the recent national award win is not just a feather in the cap for The House Company but a symbol of our unwavering dedication to excellence, innovation and client satisfaction."







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# Design and build focus for award-winning team

#### Sue Russell

ales and Business Development Manager at Landmark Homes North Shore/Rodney, Jarrod Angove, has been associated with the business 11 years, though his association with the franchise, owned and operated by Paul and Debbie Brett, stretches further back

Landmark Homes North Shore/Rodney is at its heart a design and build enterprise. Clients may look at standard design options but this overwhelmingly is simply a way to inspire discussion and give ideas to tailor a bespoke design for each client.

"We typically build from scratch and in all the years I have worked for the company we have never built two homes with the same floor-plan. Paul is a builder himself as I am so we're able to really come at discussions from the perspective of buildability, design flair, practicality and with many years experience in understanding how best to discuss and inspire our clients with lots of ideas," Jarrod explains.

Debbie oversees the business, handles much of the administration and compliance and together the three each contribute their strengths and passion to the award-winning business

COVID years were punctuated by initially being very busy followed by a period where demand slowed a little. "We are seeing a bit more interest coming back now that we have the election period behind us and a sense of a little more certainty within the market."

Asked just how busy Landmark Homes is at the start of 2024 Jarrod says they have approximately 15 builds underway with a further four or so planned to get underway in the first quarter of the year.

"Warkworth is coming on-line as a satellite town with several thousand sections opening up, so we're predicting the market and demand will continue to strengthen for some time to come – particualrly as we build several homes each years in Omaha, Matakana, Pt Wells and surrounds."

Asked to articulate the reasons for its success, in such a competitive market, Jarrod says there are several clear factors. Being 'builder heavy' is, he says, definitely key to its positive situation

"The best building companies are those that have an innate understanding of the building process. Also, having a really adaptable team, with cross-over as to how we each input adds strength and makes for dynamic conversations that deliver for our clients."

Another factor is the ability to focus really hard in the design and build space.

"If you really push into a specific sector as we have done with design and build, then you gain incredibly valuable experiences that add value for the business and especially to our clients. We know what we're talking about and how best to engage in those early conversations with them."

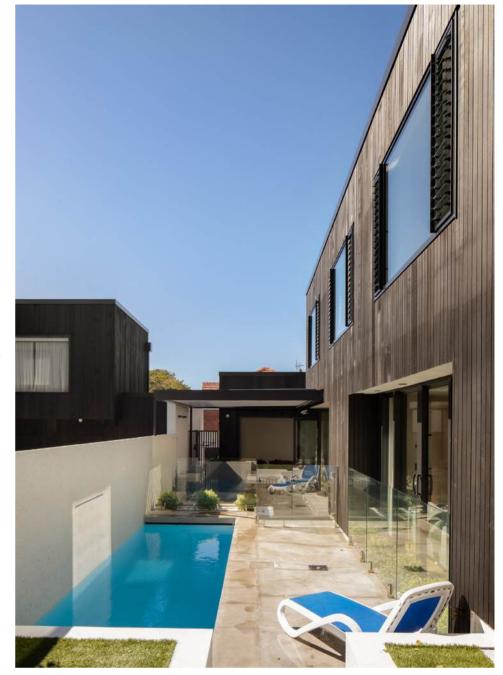
Another strength is having an award-winning interior designer working in the company, in the form of Shannon Pepper. Her ability to understand and interpret the life-style that owners seek in their homes adds another positive element to clients whole experience of the build process.

Last year, Landmark Homes North Shore/Rodney received a nod from the industry in the form of being named runner-up in the Group Homes Builder category of the TIDA (Trends International Design Awards), an accolade Jarrod says he feels was thoroughly deserved. "It's always great to receive industry recognition. We all work very hard to provide clients with the best possible build experience. The TIDA awards are a prestigious event to gain recognition in and we were really delighted that our beliefs in the company were acknowledged in this way."

At the same awards, a kitchen designed by Shannon took out the top award.

"A fitting tribute for Shannon's eye to detail and design flair."

Landmark Homes North Shore/Rodney is about to embark on a very large project at Vaughans Ridge, overlooking Long Bay.



"The best building companies are those that have an innate understanding of the building process," says Jarrrod Angove, sales and business development manager at Landmark Homes North Shore/Rodney, Jarrod Angove.

Desinged in conjunction with Trevor Wilson of ARCreate, the home will sit on the most sought after section in the development, and comprise multiple livings spaces, 2.5 kitchens, 4.5 bathrooms servicing 5 bedrooms, and an underground wine cellar; in a total floor area of 650sqm.

The team at Landmark Homes North Shore/ Rodney are looking foward to another positive year seems poised to unfold.

"We know we have our systems very well organised. The brand has a strong reputation in the market and we're proud of what we have achieved."





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## Second dwellings offer 'a great option'

#### Bernadette Cooney

n today's world, where land and living costs are on the rise, second dwellings offer housing solutions that are cater to various societal, economic and environmental needs.

Adding a second dwelling to an existing property is a good way to maximise land value and provide opportunity to generate rental income or accommodate family members says Versatile Homes Cambridge franchisee Julie MacFie.

"The cost of land has skyrocketed. You could be paying more now for a blank section than what some people have in mind as the budget for their entire new home project, including the land. So, if you or your family already have the land and it can fit a secondary home on it, it's a great option," say says.

"Yes, there might be some costs and hoops to jump through with the council, but its still the cheapest piece of land you'll be able to get."

In an era marked by changing family dynamics and an aging yet active population, there is growing demand for multigenerational living arrangements. Second dwellings offer families a way to support one another while maintaining privacy and independence.

As family circumstances change, the house remains an income-generating asset.

Versatile Cambridge has built a 70 sq.metre, two bedroom display home at 57 Albert Street, Cambridge. Julie invites everyone to explore these stylish, functional, contemporary homes complete with quality fixtures and fittings. "People come in and they're surprised at how spacious 70 sq.metres is. I've often heard things like 'we're downsizing from a really big home and I was worried, but I can see us living in a place like this now.' It makes a big difference for people to be able to see a 70sq.metre space. Come and have a look through, and lets have a chat about what your needs are," says Julie.

Each council has a different set of rules pertaining to secondary dwellings and sometimes



Addding a second dwelling a good way to maximise land value and provide opportunity to generate rental income or accommodate family members, says Versatile Homes Cambridge franchisee Julie MacFie.

those rules can seem quite restrictive, which can be a barrier. "I always say, don't be discouraged yet, let's start by talking about what you'd like to do. We'll try to figure a way to do it within the rules, but if we can't, we might just need a resource consent. Which usually isn't as expensive and difficult as people fear it's always worth asking," says Julie.

Versatile are a national brand that has been designing and building quality homes, garages, sleepouts and farm buildings for over

Versatile Cambridge is a locally owned and operated business with friendly and experienced franchisees, Julie MacFie and Jason Reid at the helm, taking care of every aspect of your build.

"We're a small local business, and we really care about the relationship we have with our clients. But we're also part of and supported by a bigger brand, so there are all the benefits that come with that too.'

For example, Versatile has an extensive range of home designs ranging from 30 to 340

Versatile Cambridge can suggest a home plan that works for your circumstances and section, with each design able to be tailored to meet your individual needs.

"If its close but not quite what you are after, we can modify it to ensure its function and components are just as you want them," says

Versatile Cambridge assists clients with all required building and resource consents for second dwellings. They cover the southeast Waikato district bordered by Cambridge, Morrinsville, Te Aroha, Matamata and Putaruru.

Also members of Registered Master Builders, Julie and her partner Jason Reid have been serving satisfied customers for seven years. Clients consistently praise their excellent service, communicative and enjoyable build process and top-notch workmanship.





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102 Kane Build Group BUILDING

# Multiple awards for Palm Springs-style stunner

#### Karen Phelps

ane Building Group, a boutique residential building firm based on Auckland's North Shore, has been rewriting the rules of construction with its innovative approaches to building design and execution.

Led by Anthony and Anna Kane, the company has garnered widespread acclaim for its commitment to architectural excellence and craftsmanship as evidenced by its award winning home at the 2023 Registered Master Builders House of the Year competition.

The company received multiple awards for the stunning Palm Springs-style home designed by Jack McKinny Architects in the Auckland / Northland / Coromandel New Home over \$4 million category: Supreme House of the Year, Category Winner, Plumbing World Bathroom Excellence, Outdoor Living and Gold.

It also took out the National Kitchen Excellence award and was named in the Top 100. The 385sqm mid-century-style home offers four-bedrooms and cuts no corners when it comes to impeccable craftsmanship with exposed bricks with bagged and plaster finishes bring an artisan touch to the exterior. Anthony says one of the most challenging aspects of the build was getting out of the ground – a 5 ½ month process.

"It was due to sand but also two different water tables – salt water was within a metre of the surface and there was also water from the lake. We had to have very good systems in place when building the foundations to mitigate water as we drilled about 60 piles down to the sandstone.

"There was also a lot of boxed formwork. A lot of steel in the project meant the foundations had to take quite a bit of weight," explains Anthony.

The project is very indicative of the challenging builds Kane Build Group loves to undertake

Established over a decade ago, Kane Building Group rapidly emerged as a frontrunner in the construction industry, owing to its dedication to pushing boundaries and exceeding client expectations.

Anthony, with over 15 years of building experience and a background rooted in real estate, leads the charge with a vision for architectural distinction and finely-crafted construction is supported by his wife Anna, whose financial acumen and administrative prowess keep the company running seamlessly.

Anthony says Kane Building Group is passionate about quality, which has led to the company building up considerable expertise in the innovative use of Structural Insulated Panels (SIPs) and modular construction techniques.

Anthony says that SIPs, a high-performance building system, have revolutionised the way homes are built, offering unparalleled thermal efficiency and structural integrity.

"SIPs eight years ago was 15% of our work, now it's 85%. It's gaining momentum.

"Our expertise in SIPs allows us to deliver homes that are not only environmentally sustainable but also cost-effective, saving clients up to 60-70% in heating and cooling costs when combined with the right joinery," he says.

Kane Building Group's foray into modular construction has further cemented its position as an industry leader. With a range of predesigned, prefabricated home plans, the company offers fixed-price, energy-efficient homes that can be tailored to meet individual needs. From compact 18sqm units to expansive five-bedroom residences, Kane Building Group's modular homes are a testament to





The company received multiple awards for the stunning Palm Springs-style home designed by Jack McKinny Architects.

their commitment to innovation and sustainability.

As the construction industry evolves, Anthony says that Kane Building Group aims to remain at the forefront of innovation, reshaping

the way homes are designed, built, and lived in. With a focus on high-performance homes, multi-unit developments, and sustainable construction practices, the company continues to push boundaries and challenge conventional construction practices.





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# Builder brings dream home to life

#### Rosa Watson

hen Nic McIndoe of McIndoe Construction took on the build of his family's home, he and his wife knew exactly what they wanted.

The eye-catching 374sqm home built on a subdivision near Hamilton was dreamed up by the couple during the COVID lockdowns.

"It's sort of a black barn style. An amalgamation of some cool houses we've built over the years," Nic told Business Central.

The house was built to fit the section with a narrow entranceway that opens up to the back of the section.

The couple had been watching the sections at the subdivision for a while.

They found a design and layout they liked and that suited the section that needed just a few alterations, and flicked it off to a draughtsman.

The couple had spent a lot of time during the COVID pandemic perusing plans online and flicking through magazines.

"We sort of knew the way we wanted to go pretty quickly."

One of their favourite features is the easy flow from the kitchen and living room through to the outdoor area - ideal for alfresco dining.

Another stand-out feature of the home is was the loft above the garage that is the family games room.

In all, the build took nine months, and was completed at the end of 2021.

"We had a lot of other jobs on the go at the same time."

His knowledge of costings had helped to keep to budget, he said, which they came in just a little over.

They had made cuts where they could in order to achieve this.

"We might've thrown a few more tiles at the bathroom, but that's probably it."

The house had attracted attention from passers-by.



The 'black barn' style home is amalgamation of some cool houses we've built over the years, says Nic McIndoe.

"I've already had enquiries from people wanting us to build them a house similar, so that was cool."

Some could find it difficult building their own home, but Nic said he enjoyed the pro-

Nic started McIndoe Construction in 2009 having worked in the industry for 10 years. With business quickly taking off, they took on their first employee within three months.

That has now grown to a team of five – three qualified and two apprentices - and Nic expects that to grow this year.

"We're pretty chocka (in 2024), which is pretty good."

It was a fine balance taking on apprentices versus qualified builders, he said.

"If you get all qualified guys, the wages are massive. Sometimes if you invest in some young fellas, they do pretty good within a couple of years, and I suppose you've got a lot of responsibility to train new guys because there is a trade shortage."

He said the Waikato region was growing, with many making the move south from Auckland.

Although material costs were stabilising, building was becoming increasingly expensive, and he predicted there would soon be more people buying existing homes than building.









04 Kiwibuilt Construction Ltd BUILDING

# Whangarei is 'really pumping'

### Sue Russell

he way Whangarei builder Ash Chisnall describes business is to coin the phrase 'maxed out'. It's a situation, however, he is happy with, as he knows it's not the case for all builders in the region.

He established Kiwibuilt Construction Ltd in January 2013 and in the 11 years its been operating the company has grown to a team of usually 4 builders, including an experienced foreman and apprentices. Ash says if there were more young people, willing to work hard and learn, he would take them on, but sadly that's not the situation.

"I am not sure that the apprenticeship pathway these days is suited to everyone. When I did mine, there was a strong connection between the person learning and the boss and the training provider. Now it's gone on-line, which for some can work well, but it means the responsibility for ticking off the units rests with the apprentice and not everyone is motivated enough," Ash explains."

And on the occasions when Ash has taken on school leavers or young adults on work experience, at times it has been disappointing with a general lack of common-sense and drive to learn.

While based in Whangarei, Ash and the team take on projects up to Kaitaia. The business also has a contract with Te Wananga o Aotearoa, maintaining their campasses in Northland. And most recently, Ministry of Education contracts.

"Whangarei is really pumping. Right now we're doing a great coastal project right on the beach-front. Before Christmas we did a ren-



While based in Whangarei, builder Ash Chisnall and his team take on projects up to Kaitaia.

ovation for a young family, so there's plenty of variety of project type and size to keep the team engaged. It means those learning are getting plenty of good experiences."

Commercial work is undertaken for selected clients. Kiwibuilt Construction Ltd recently undertook maintenance and interior fit-out work at Ballance Fertilisers Whangarei Hub.

"I also do shop fit-outs in town and in between all our regular and one-off projects I'm also building my own house and minor dwelling for our family. I've done this mostly in my own time due to being commited to clients projects".

At the end of 2022, Ash and fellow tradesman Scott & completed a timber boatshed; a project Ash says they thoroughly enjoyed.

"The different challenges due to delays in materials etc, we built our own frames on site to speed up the process of supply issues at the time.

"The challenges were under ground engneering with the split levels and working on the side of a hill. Once out of the ground every thing was working at heights which made the body feel tired after a long day ."

Asked what advice he would offer to those considering stepping out on their own and starting a business Ash says there are some things he thinks are really important to get right. Communication with the boss is one of them.

"If I was working for someone else and thinking of starting my own business I would be absolutely upfront about that to my boss.

"They will be pretty chuffed about that because they have been the one to provide the opportunity to learn to the point where you feel capable of going out on your own." Another benefit in communicating your thinking about starting up a company is that the experienced boss can offer valuable advice and has established relationships with others in the trades.

"It's about not burning your bridges and accepting advice and support in those early days."

Ash says he's also had a lot of support from Whangarei ITM. Business advice from past and present owners through to working with myself to get the jobs hitting the critical milestones and timeframes.

"I still keep in touch with a former employer from Auckland who gives me really good advice.

"It's a case of having someone to run ideas past or get advice on commercial contracts and project management.

All in all Ash says he's pleased with where the company is positioned a decade on from establishing. Also the amazing clients that have trusted me with projects and solid friendships along the way.

"This is a wonderful region to be working and living in. I moved back up here for lifestyle reasons and haven't looked back."







# Creating beautiful spaces

Kim Newth

ased in Kerikeri, JK Builds Ltd brings a personal approach to every new project, whether it is a new architectural home or a residential renovation or alteration.

Company founder Joe Kiff and his skilled team work closely with like-minded architects and sub-contractors to achieve the best for their clients.

"Over the past two to three years, we have expanded quite heavily and currently have a team of 10," says Joe. "Up in Kerikeri, it has been really thriving and the work keeps coming in."

Much of that is down to JK Builds' reputation for quality craftmanship, as well as their positive, can-do attitude.

"We believe that transparency and good communication are essential to project success; I like to say that once we have a set of working drawings then we'll jump in and engage and work alongside them to get it through the council. We try to have good relationships with our clients and everyone else we work with."

Joe has deep roots locally, having grown up in the Kerikeri area. He founded JK Builds in Kerikeri in 2017 and is proud to call Kerikeri home. Alongside his partner Georgia and their three young children, he embraces the Bay of Islands lifestyle. "I coached my son's under-7s rugby club last year – we try to do as much as we can around the community."

Projects featured on JK Builds website include stunning architectural homes, such as a gorgeous dwelling on Riddell Drive. The clever design, by Living Architecture, ensures ample room for socializing while also providing well-defined private spaces. This home, the first that Joe built for himself, is a beautiful blend of design, style and practicality.

JK Builds' portfolio includes other inspiring homes, such as the Goldie House. Designed by Lindholm Design, this beautiful modern home is situated on an elevated site with



The Riddell Drive home is a beautiful blend of design, style and practicality.

spectacular views over the Kerikeri inlet. The stained cedar and black exterior delivers pleasing contrast and texture, while the generous window design opens up the home to sun and views. Polished concrete floors contribute to the chic, modernist home interior.

Another architectural gem built by JK Builds - also designed by Lindhom Design (Karin Lindholm) - is a striking pavilion-style family dwelling on Spoonbill Drive that combines expansive open-plan living with an abundance of natural light. The resulting atmosphere is spacious and inviting.

When the New Zealand housing market slowed last year, the flow-on impact was felt in the building sector with the brakes going on the new home market. Added pressures have come from high interest rates and inflation. Nevertheless, JK Builds is moving forward positively.

"It does impact us when people can't sell their existing home and have to put their new home plans on hold, but on the other hand we're definitely streets ahead with renovation work," says Joe, noting that local demand for home renovations and alterations is on the rise as people look to improve or extend what they have

"We're doing a nice renovation at the moment, where we're adding a new deck to start with and they also want us to renovate the kitchen area. We've got another one starting where they are wanting to increase the footprint of their house to create more space."

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JK Builds is a go-to builder for special projects of all kinds, such as decks to extend outdoor living or for cabin-style dwellings.

Another project featured on JK Builds website is a tiny home on Koropewa Road, designed by Joe to deliver a light and spacious feel along with all the practical functionality needed for modern living.

In 2024, JK Builds continues to build on its local reputation for reliability and flair in creating beautiful spaces.



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106 Transbuild BUILDING



# Medium density housing perfected

### Karen Phelps

ransbuild's newly released two-storey option is set to redefine the building experience, says company sales and business development manager Shamil Gujarati.

"It's the perfect option for medium density housing, for developers both large and small. It let's them get on with the process of developing the land while we build the homes at the same time. The result is significant project time and cost savings with a dramatically improved bottom line."

Transbuild's two-storey homes offer duplex and standalone options with configurations ranging from two to four bedrooms. The homes are fully finished in the Transbuild factory, complete with a Code Compliance Certificate (CCC) and a Master Builder guarantee. All that is necessary is to drop them on site, connect to services and finish off the final

"We offer a fixed-price contract, all within a controlled factory environment—a very streamlined process."

aspects of the project such as landscaping.

"We offer a fixed-price contract, all within a controlled factory environment—a very streamlined process," says Shamil. "By creating efficiencies we can really help speed up the development process for clients. So if a normal development was 12 months, we can nearly halve that time, saving the client significant finance and holding costs."

Founded in 2012 by Sam Paterson, Transbuild has become a force to be reckoned with in the transportable building industry.

Specialising in architecturally designed homes up to 150 square metres, the company's commitment to off-site manufacturing has positioned it as a leader in efficiency, reliability

and customer satisfaction.

Shamil says that Sam brings a passion for off-site manufacturing and a wealth of experience in the building industry. Starting with a small team of three staff, Transbuild has grown exponentially, now boasting a team of about 60 staff and contractors, including up to 35 builders and various tradespeople. The

purpose-built factory in Drury, South Auckland, facilitates the simultaneous construction of 26 homes at a time.

Transbuild's approach to off-site manufacturing involves fully finishing each home before delivering it to the site.

The company's portfolio includes 28 different floor plans, offering a range of layouts to suit diverse preferences and site suitability.

With a focus on maximising the benefits of transportable homes, Transbuild recommends choosing from existing layouts, providing the flexibility to flip or mirror floorplans to optimise the site.

The homes are perfect for any type of residential project but have particular benefits for homes in locations tricky or remote to build in.

▶ to page 108

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Transbuild's two-storey homes offer duplex and standalone options with configurations ranging from two to four bedrooms.



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108 Transbuild BUILDING

# Medium density perfected

> from page 106

"Many clients seek a simplified footprint without compromising on design for a holiday home. Transbuild's ability to deliver high-spec transportable homes aligns with this trend, providing cost-effective solutions with a focus on sustainability and energy efficiency," he says.

Beyond residential offerings, Transbuild extends its expertise to commercial projects. The company's ability to customise solutions for offices, ablutions, showrooms, accommodation and medical centres has positioned it as a go-to partner for businesses seeking efficiency and reduced onsite disruption.

"The commercial buildings can be anywhere from 65m2 to 160m2. Our range of plan options can be fully customised to suit the business. By utilising our solutions getting a business operation up and running quickly can be a reality."

Awarded as the Fastest Growing Construction Business in Auckland and Upper North Island by Deloitte Fast 50 in October 2022, Transbuild is recognised for its capabilities and commitment to delivering modern, affordable spaces. As a proud member of Master Builder, the company emphasises professionalism, duty of care, and responsibility toward its people, clients and the environment, says Shamil.

For those looking to see what Transbuild can offer the current showhomes, located at 250B Sutton Road, Drury, South Auckland, and Cambridge, offer a preview of the quality and versatility of Transbuild's designs. These homes, ranging from two to four bedrooms, highlight the company's dedication to providing options that suit various preferences and site requirements.

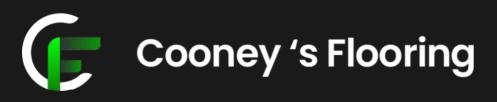
"Prefabricated homes have been around for many years, but until now they have been sometimes perceived as the cheap option," says Shamil. "But when people come to see our show homes they are surprised by the



Transbuild take real pride in manufacturing modern, affordable spaces that optimise design functionality.

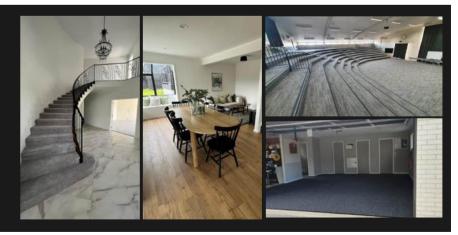
specifications and quality. Our homes are designed by our team of in-house architects with space optimisation in mind and built in a controlled environment with sustainable construction methods for energy efficient homes. We take real pride in manufacturing modern,

affordable spaces that optimise design functionality with cost-effective outcomes for our customers."



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## Company well established and regarded

Sue Ruissell

rrol and Diane Furze own and operate
Totalspan East Waikato, based in Waharoa, near Matamata.

The business has been operating for more than15 years, is part of Spanbuild NZ network. Diane describes the company as a real family affair, with Errol the business roles with their son and daughter now working in working in the business full time as well.

Diane takes care of the administration and marketing day to day management of the business. She says it is good to be at the place now where the company is well established and regarded.

Like many businesses we are experiencing a "slowed down somewhat since the giddying days of COVID". Challenges getting access to supplies was very difficult causing delays to construction, but now we are very much back on track and looking forward to new projects this year."

With now regular product supply available this means, Diane says, they are in a very good position to be able to provide potential customers with pricing and provide a good lead time of 16 to 20 week, depending on their nature and size of the project, instead of six months in some cases 12 months to complete.

Some buildings mainly "Open farm" buildings and small garages do not require building consent, however council regulations must still be met, for compliance purposes.

The couple came to purchase a Totalspan Franchise through building a garage themselves during a time when Errol was running his own Timber construction business he still remained a licensed building practitioner, but was ready to come off the tools and undertake a new type of construction business.

By taking on the franchise, this was a way for Errol to step off the tools, and re-establish a new business venture.

Diane says many benefits flow from building using steel framing, starting with the trueness of the lines and the absense of mold and condensation.

"You get straighter lines with steel. All the pieces work and fit together perfectly and they are strong, requiring minimal maintenance once built. Our designs are flexible as well, so we can design to fit absolutely each client's wisher."

An important element to the business is the training the company provides to its employees, something Diane says is critically important to its strength and continued success.

"It means all our team know exactly the standard of workmanship expected of each and every build and as employees it gives us the flexibility to move them around depending on the nature and timing of the project."



The couple purchased a Totalspan Franchise after building a garage themselves, during a time when Errol was running his own Timber construction business.

Last year, the business received accolades from within the Totalspan network of companies in the form of being named winners of the Commercial Building of the Year Award, something Diane says everyone is very proud of. It's just one of several awards garnered over recent years.

"This project involved constructing a truck inspection station not far from us here. It involved tilt slap concrete with a Totalspan building and includes a massive pit for servicing trucks. Construction went very well and it was a little bit out of the box for us."

Looking ahead Diane says 2024 has got off to a positive start with projects booked ahead. With the political arena now settled, following the protracted election process, she says people are feeling more certain about making enquiries.

She is concerned about the sky-rocketing rise in cost of materials and hopes that legislation will soon bring some sense of containment to this problem for all involved in the construction sector.

With a focus and expertise on Design & Build, Diane says part of the service is to help clients find the best design possible to work within budgets.

"It's very important we ask the right questions when we begin to talk about design wishes, with the aim to ensure our clients get

the very best build outcome."

Totalspan East Waikato extends across an area which includes South Waikato, Matamata and Piako district to just past Tokoroa, through to the edge of Morrinsville.



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WAIKATO MASTER PLUMBER OF THE YEAR 2021





110 Laurenson Building BUILDING

# Skilled team delivering excellence

#### Bernadette Cooney

aurenson Building Co. Ltd, is a construction firm based in Titirangi, Auckland, offering unparalleled benefits for those seeking remarkable architectural new homes, renovations and commercial builds.

Established in 2011 by Josh and Emma Laurenson, this family-owned company has flourished into a skilled team of 20 builders and apprentices, dedicated to delivering excellence across a diverse range of projects in Westmere, Point Chevalier, Herne Bay, and throughout the city.

With over two decades experience in the industry, Josh, a Licensed Building Practitioner, is known for his expertise in crafting bespoke architectural marvels. From multi-million-dollar new homes to contemporary commercial spaces.

"Our most recent projects in the commercial space include a Medical Centre at 333 Remuera Road, The Metro Countdown in Herne Bay and the Steelfort-Miele show room in Penrose to mention a few, ahead of many other successful commercial projects through Auckland.""

Josh's journey into construction was first sparked by a love for surf lifesaving while at high school.

"My coach at the time had his own concreting company and he was kind enough to give me a job throughout school holidays to save for competitions," says Josh, "that's how I was exposed to the trades at a young age and progressed in to building, became a trade qualified carpenter and never looked back."

In its 13 years of operation, Laurenson Building Co. has been involved in over 50 successful projects Auckland wide and have found their niche in architectural homes, extensions and renovations. Taking particular pride in being able to do a complete job from foundations to finishing lines.

Their ongoing projects, such as the architectural new build at Oliver Street, Point Chevalier and the extensive remodel of a 1930s bungalow in Westmere, demonstrate their ability to tackle diverse challenges with finesse.

"The Point Chev project is a design from



Established in 2011 by Josh and Emma Laurenson, this family-owned company has flourished into a skilled team of 20.

CAAHT Studio Architects," says Josh, "a three storey, 240 sq. metre build on a 400 sq. metre section with subterranean basement. We have the first level complete and expect to finish about October."

A large-scale remodel and modernisation of a 1930's bungalow in Westmere is another current project, designed by Bureaux Architects, also looking to finish later this year.

Most notably, a current masterpiece renovation at Marine Parade in Herne Bay from Fearon Hay Architects, exemplifies their skill in blending old-world charm with modern sophistication.

The result is a breathtaking waterfront property that marries tradition with luxury. "This is an extensive interior remodel and renovation of a multimillion-dollar waterfront property overlooking the harbour," says Josh, "the original home was first built in 1893."

Today, it's an extensively modernised concrete villa across two levels complete with swimming pool and tennis court pavilions. With over 650 sq. metres of living, spread over multiple floors, this renovation is an internal strip out and rebuild, started in 2022 and due for completion this year.



From leather-wrapped staircase handrails to Italian chandeliers and marble benchtops, every detail is meticulously curated to ensure a wow factor finish.

Laurenson Building Co. prides itself on high-quality craftsmanship, transparent communication, and unwavering integrity, making them the ideal choice for your next construction project.







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# Renovation project shows off all company's skills

#### Karen Phelps

ewis Build has forged its reputation for constructing high quality homes on trust and a personal build experience, says company owner Ben Lewis.

Given the nature of the projects Lewis Build completes, the relationship can extend over some months or years, which makes the process especially important.

"We build trust early on by taking a bespoke approach.

"At Lewis Build, our clients deal with the business owner and meet our whole team so they know who will build their home and that creates confidence and certainty," he says.

It's been a recipe for success and seen Lewis Build expand and grow since its inception in 2010 to recently move into its own offices in Penrose, Auckland and employ an in-house quantity surveyor. Ben's talented wife Francie who takes on the marketing side of the operation rounds out the family-run business.

Specialising in custom builds and renovations, the company has established a significant presence in the high end of the market.

The team includes skilled and experienced designers, architects, contractors, carpenters and tradespeople, allowing Lewis Build to manage the entire build process from start to finish.

This experience is backed by the fact that the company is a member of New Zealand Registered Master Builders and has won multiple awards at the House of the Year compe"We kept the historical elements intact by restoring original features where possible or creating exact replicas, while maintaining a high level of finish."

tition, including Gold in 2022 in the Auckland/ Northland/Coromandel region in the new homes \$2m-\$4m and over \$4m categories. Building on this success, Lewis Build is entering the competition again this year with two stunning projects: a renovation in Freemans Bay and a new build in Paerata.

Ben says that the Freemans Bay build was a mammoth project involving two 1920s villas that were fully renovated simultaneously.

"We kept the historical elements intact by restoring original features where possible or creating exact replicas, while maintaining a high level of finish.

"Outside, both backyards were fully excavated, with lap pools (10m and 15m), cabanas, landscaping and outdoor dining areas.

The larger house was lifted up and two storeys were added underneath, turning it into a brand new six-bedroom, six-bathroom home.

Next door was built as two separate properties, the lowest level as a fully self-contained two-bedroom, two-bathroom unit, with the top two levels featuring three bedrooms and two bathrooms."



Specialising in custom builds and renovations the company has established a significant presence in the high end of the market.

The Paerata home was a new build on bare land, in rural South Auckland. Ben says the design was unique, offering modern amenities while maintaining the charm of a country home. The use of three different types of cladding – brick, larch and rock – added depth and character to the exterior.

At present, the Lewis Build team is working on two significant projects.

In Takapuna, work is underway that will see an existing two-level house be completely knocked down and rebuilt from scratch, with only the garage remaining.

The home will have four bedrooms and three bathrooms plus a study and rumpus, maximising the sweeping views of the city.

It will feature a pool and decking area at the front and a spa and outdoor living at the back.

A huge project in Whitford will be the largest home to date built by Lewis Build. Spread across 1100sqm, the beautiful architectural home comprises three houses in one, spanning three levels with an elevator. T

he home will have seven to eight bedrooms and bathrooms, dual triple garages, and unique features like a walk-in chiller/freezer room, doggy wash room and prayer room.

It will also include two entertainment areas, two sunken lounges (inside and outside), a home movie theatre, a pool, pool house and sauna.







112 Macreadie Builders **BUILDING** 

## Staying positive in Piha

#### Sue Russell

oel Macreadie acknowledges that 2023 wasn't the best of years. The Auckland builder lives in Piha, an area impacted by Cyclone Gabrielle earlier in the year.

By the business-end of 2023 Joel says the family had just managed to move back into their home though he acknowledges others in the district have been more severely affected.

When Business North spoke with Joel he was at home working on large retaining wall foundations.

"It was a tough year with the disruption and having to shift out of our home and I'm glad the year is behind us."

The company has grown over the years with Joel's younger brother Marshal relocating from Rotorua to join the team and with the help of another solo tradie Noah from Total Residential Solutions.

"When we needed a spare set of hands on deck we could rely on Noah to step in which was crucial for the first two builds for us," Joel explains.

Brenna Bishop has recently qualified, while Hannah Stavers has only a few more things to tick off for her apprenticeship.

Brenna was project manager of the first two builds in Oratia and now Hannah is taking on the third build under the watch of Joel and Brenna to gain confidence and learn about organising sub-trades, managing timelines and budgets.

"Having a small team means I can keep staff engaged in what we are doing and learn how to build well but also how to manage a project and a team. We think it is the key to success for this industry."

The Oratia development is a joint venture project that Joel initiated with a past client whom he had built a home for in Kumeu. Joel found the Oratia project during lockdown and worked the numbers to confirm to the partner





Brenna Bishop, left, has recently qualified, while Hannah Stavers, right, has only a few more things to tick off for her apprenticeship.

that the project was financially viable.

"This business model works well for both

Eventually all four sections will have a house built, with similar design but unique orientation to suit each site.

"We actually built the foundations for three homes with the plan to build two at a time because it worked best to do it that way. We gained code of compliance on the first two homes and put them on the market. Currently they are being rented out as we await sale and then we will build the third house to sell."

Joel says the homes are very appealing; large family dwellings, over spec'd with all surpassing the healthy homes standards.

While these builds have occupied the bulk of the company's time this year Joel has committed to a new build for a neighbour at Piha, beginning March or April.

"That build will probably take us six months to complete. Then when I have the opportunity to build the fourth house at Kaihuia Lane, the funds from that will provide me with the springboard to hopefully acquire some more land."

Asked why he's chosen to concentrate on his own builds loel says having the creative freedom and control is a real benefit.

"We build because we love to build and create cool stuff. Being able to make decisions outselves and having that control is really important to me."

Plans ahead are to remain at about the same size in terms of staff. Joel says he feels that what he has, with wife Jess also actively

involved is quite special and with an outstanding architect Mahendra Dahji on board to create the designs, the structure of the business is very sound.

"Mahendra will work on future developments for us as well. He understands the quality and spatial elements we are after."

Joel is very much still on the tools and intends to remain that way. With a young family having a good balance between work and home life is important.

Macreadie Builders are members of NZ Certified Builders.

"It's a very good organisation to belong to because of their entry standards along with the support it provides members. I would recommend any one establishing their own building business considers joining."







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## A shared commitment to exceptional homes

#### Bernadette Cooney

he synergy between BuildtechNZ and fortyone ARCHITECTURE embodies a shared commitment to crafting exceptional homes and spaces throughout Waikato and the Central District regions.

With a construction legacy spanning 27 years and counting, BuildtechNZ have teamed up with esteemed Manawatu architectural designer Nick Harrison of fortyone ARCHITECTURE to bring a wealth of expertise to the table.

"Our recent partnership with fortyone ARCHITECTURE, has enabled us to expand the possibilities of residential design and accelerated our transition to a full architectural construction powerhouse," says BuildtechNZ marketing manager, Heinrich Swartz.

"By harnessing the strengths of brilliant architectural designers and leveraging decades of experience in the New Zealand construction industry, this partnership promises unparalleled benefits for discerning homeowners," Heinrich says.

"The amalgamation represents a fusion of expertise and capability that brings immense value to our clients through the delivery of high calibre architectural projects with absolute cost certainty and design intent.

"The opening of a new architectural design studio in Tauranga signals Buildtech's dedication to regional presence and accessibility for clients as we prepare for our next phase of growth." With plans for future expansion into Waikato, BuildtechNZ is poised to cater to a broader clientele base while maintaining its hallmark standards of excellence.

"We currently operate out of four regional offices," says Heinrich, "with two in Taranaki, one in Manawatu and one in Horowhenua."

He says that as part of the collaboration, a new brand is set to launch in May this year, heralding a fresh era of innovation and integration in architectural construction.

Through strategic brand growth activities and performance driven digital marketing initiatives, BuildtechNZ aim to amplify its value proposition and showcase its design creativity and construction proficiency to new audiences.

"To solidify this partnership and to offer unmatched value and expertise for clients, we are launching a new brand to celebrate this amalgamation of architectural designers and construction experts," says Heinrich. "All will be revealed soon."

BuildtechNZ offers a comprehensive, all-inclusive design and build service tailored to meet the diverse preferences of homeowners.

"Whether you're a design lover, sustainable thinker or statement maker, we are here for you," says Heinrich.

"Whether you're looking for executive family homes, contemporary farmhouses, modern townhouses and high-performance energy efficient homes, we have you covered."

A recent stunning new home completed by BuildtechNZ is a 360 sq. metre executive family home at Maungakawa Road, Cambridge.



BuildtechNZ offers a comprehensive, all-inclusive design and build service.

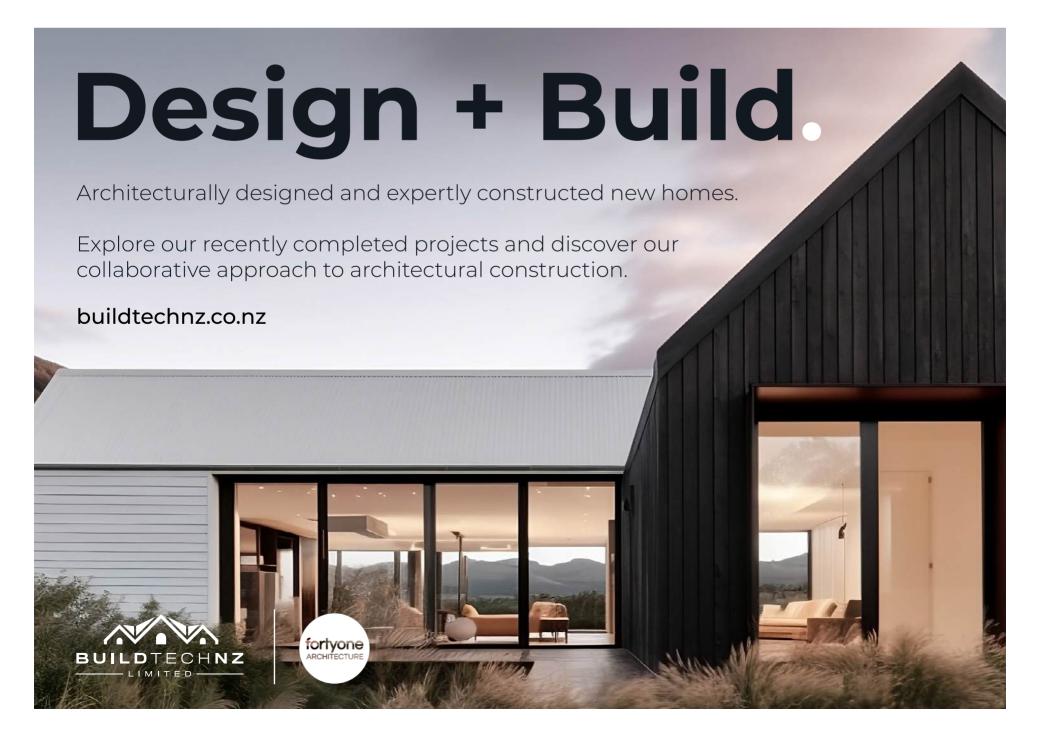
"This five-bedroom, three-bathroom home is designed for entertaining," says Heinrich.

"With three living areas and bespoke kitchen, this beautiful homes' interior has 2.55m stud throughout, high vaulted ceilings, ducted air conditioning and polished concrete floors."

The entranceway includes brick veneer pillars and feature trusses, and the exterior cladding is a mix of statement brick and Graphex Rockcote plaster.

Looking ahead, Heinrich says that BuildtechNZ will soon embark on new projects in Kinloch, Lake Taupo, Maungaturoto, Waikanae Beach, Fielding, Palmerston North and New Plymouth.

BuildtechNZ undertake extensive buildability analysis and site feasibility studies on each new architectural build and offer a 10-year Stamford Build workmanship warranty.



114 Hunt Building Ltd Faulkner Construction BUILDING



Most of Hunt Building's work is focused on the Matamata/Piako district.

## Enjoying the journey

#### Sue Russell

eaving school at 15 and heading straight into learning how to become a builder has been Brendon Hunt's journey to date.

He hasn't strayed too far from familiar soil either, living proudly in Morrinsville in a town he says is a wonderful place to raise a family. Brendon and wife Laurina have carved a strong reputation for delivering exceptional building experiences to clients.

"In the past we've undertaken all types of building work in the residential sector, from renovations and additions to fencing and decking to brand new complete builds. These days we complete a lot of land packages in the local area but still like to ensure we remain available for our existing and new clients to meet all their building needs."

Morrinsville, Brendon says has definitely taken off. It's location, 30 minutes east of Hamilton and close to significant roading infrastructure north and south means the area has become very popular, with new subdivisions establishing. "There are a lot of new residents coming from places such as Hamilton and Auckland to enjoy all the benefits of living in a good-sized town with all the services, yet with a country feel about it."

Today, the bulk of Brendon's time is taken up with project managing their own spec

house developments, with each new build occupying up to 5 or 6 months of his time.

As well as being actively on the tools Brendon has a team of six hard working loyal builders and has esstablished strong relationships to specialised subbies in the area.

"At any one time we've probably got 8 to 10 projects at various stages on the go. We are working on a three lot subdivision in Te Aroha and two 1 lot subdivisions in Morrinsville

"I have to set aside time for planning future projects while Laurina takes care of wages, compliance and general administration."

With three boys at school, aged 11, 8 and 6 family life is very busy with lots of extra activities. "To us, family is everything."

Most work is focused on the Matamata/ Piako district and that's just the way Brendon likes it. "We like to custom design and I have a cou-

ple of great architects I work with on completing the full set of plans."

Brenden says one of the key strengths to

Brendon says one of the key strengths to the company is that they tend to see a project through from the first spade in the ground to completion, including all the landscaping.

"We do as much work as we can. It means I have more control and its a really efficient way to operate when undertaking our own developments."

# Faulkner continues its proud record

#### Kelly Deeks

skilled and dedicated carpentry apprentice Jack Nevines of Auckland's Faulkner Construction has been named 2023 Registered Master Builders New Zealand Apprentice of the Year for demonstrating topclass craftsmanship and extensive knowledge of building code, methodology, and products which all came together in the final leg of the competition in Auckland in November.

Eight regional Apprentice of the Year winners competed at a two-day event at CONZ-TRUCT Auckland North, and were challenged with a six-hour practical skills test and a 45-minute interview with the judging panel.

This year's highly technical practical component was the crafting of a work bench which was then donated to early learning centres through Evolve Education Group.

Throughout the competition, Jack showed his natural ability to lead, and faultless project management, and a great interest and understanding of the industry.

Faulkner Construction managing director Ross Faulkner says he is incredibly proud of Jack's well-deserved success. "Jack showcases exemplary dedication and skill. He is committed to his trade and is genuinely passionate about building."

Faulkner Construction is as passionate about building award winning homes as it is about nurturing award-winning builders. Since 1981, the company has been helping homeowners make their architectural building plans come true, thriving on the 'tough jobs' that other builders can't or won't take on.

A regular winner of Registered Master Builders House of the Year awards, Faulkner Construction is among the most decorated Master Builders in New Zealand.

Its carpentry apprentices have also featured heavily at the Apprentice of the Year competition, taking out first (2010, 2023), second (2017, 2020, 2021), and third (2012, 2020, 2022) in the regional competition.

"Our multiple House of The Year awards are a testament to the quality of our craftsmanship, and we consistently set the bar high in the construction industry."

Ross says the journey to excellence begins with identifying and unleashing the potential of young building apprentices.

"At Faulkner Construction, our legacy of excellence speaks for itself," he says. "Our multiple House of The Year awards are a testament to the quality of our craftsmanship, and we consistently set the bar high in the construction industry.

"However, what truly distinguishes Faulkner Construction is our commitment to developing the next generation of builders. We recognise the construction industry's future rests in the hands of today's apprentices, and we spare no effort in guiding them toward success."

Faulkner Construction takes an holistic approach to mentorship, instilling values, work ethic, and a sense of pride in one's work as well as teaching technical skills.

Jack's journey from apprentice to Apprentice of the Year is a shining example. "He was not only taught how to build structures, but also how to build a career in construction. We have provided the tools, opportunities, and support needed to thrive in this demanding industry."

Faulkner Construction's commitment to unleashing the potential in its team, especially young building apprentices, is a model for the industry.

"Our legacy of excellence and mentorship is about constructing award-winning homes, as well as award-winning careers. Jack's success is a testament to the nurturing environment and the culture of excellence and mentorship fostered by Faulkner Construction."



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A regular winner of Registered Master Builders House of the Year awards, Faulkner Construction is among the most decorated Master Builders in New Zealand.

As the construction industry evolves, Faulkner Construction believes it's crucial to continue to mentor and guide the next generation of builders. In doing so, it aims to ensure the future of the industry is built on a foundation of skill, passion, and unwavering commitment to excellence.

Behind every successful person or project is a dedicated team, and Faulkner Construction takes pride in its 'building family'. Experienced

project and financial management staff based at the head office in Howick share their expertise across all projects, and this collaborative approach ensures each project is completed to the highest standards, maintaining the company's reputation for excellence.

"Congratulations to Jack, and kudos to all of our team for their dedication to unleashing the full potential of everyone around them, and the industry as a whole."









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King Construction undertakes residential building work throughout the Bay of Plenty.

## No regrets in the Bay

#### Sue Russell

rodie King, of Mt Maunganui-based King Construction says the past few months have been steady, with overlaps of work keeping the team busy.

Looking ahead, this year is stacking up well, with extensions, renovations and a couple of new builds

It's a small, nimble team working in the business, with four on the tools, and administration support from his wife Megan.

Asked what prompted him to step out on his own, Brodie says simply it came down to a question of not wanting to have any regrets, looking back, at this building journey.

"I didn't want to think I had lost the opportunity to run my own business and I haven't regretted the decision at all, though naturally there is a lot more at stake and you have responsibility for the team you employ as well."

King Construction Ltd is coming up 5 years of age and undertakes residential building work throughout the Bay of Plenty

Brodie says its a region where those who may have a bit of land are building their 'dream home' or making alterations to an existing property they're happy living in, but just want modernised or extended.

When Business North spoke with Brodie he had just handed the keys over on a major renovation, which saw a house completed gutted, with full refurbishment and extensions as well.

"Delivered on time and to budget, it was a great project for the team to get involved in. Projects of this nature and size, always have a degree of uncertainty to them so it was really pleasing to see it come together so well for our clients."

Being actively on the tools means that Brodie puts in long hours as he also handles sales and engaging with clients throughout

"We pride ourselves on three core values -Trust, Respect and Attention to Detail."

"We know that our reputation is based on the quality of our last project. We always strive to give our clients the most positive building experience possible."

## Setting the standard for excellence

#### Karen Phelps

est Nest Building Company focuses on ensuring that clients know exactly what is happening with each aspect of their build every step of the way. It's a completely transparent approach that has been specifically developed to foster trust and a great end result, says one of the company directors Luke

Founded in 2016 by Luke and James Bird, the company has quickly established itself as a leader in the Auckland building scene, with a reputation for excellence in design and build, renovation and commercial projects. Undertaking around six projects each year it offers a bespoke and highly personal service.

"Our vision is to stand out in New Zealand in the construction and building industries with unique attributes, characterised by quality workmanship, services and customer care,"

"We strive to be at the top of the construction and building industries. Best Nest Building Company provides the highest level of quality work through professional competence and conduct at all times with honesty and integrity

"We also strive to provide a growth orientated, secure, and positive environment for our employees and remain on the cutting edge of the industry.'

Transparency is at the heart of the way each iob is approached. Luke says the company's practical approach starts with the initial introduction to the client where it provides an information pack so clients have an understanding of what Best Nest Building Company offers them and a pricing package where they can see the actual cost from suppliers.

This complete openness continues throughout the entire construction process where clients are kept informed every step of the way, ensuring peace of mind and confidence in the final result.

The company even has a 'key to confidence' guarantee that covers quality, communication, timeline, professional service and transparency around pricing. A complementary 10-Year Master Build Guarantee on every job over \$30,000,

**BUILDING** 

"All of this shows we care about each project and we want to build for great clients that trust us," says Luke.

Best Nest Building Company's commitment to quality encompasses every aspect of each project including a focus on safety, leadership, and teamwork. The company prides itself on its online project management system, ensuring efficient communication and collaboration among team members.

"My construction manager and business partner James is on-site twice every week with the site supervisors and our onsite team uses our custom 300 point quality control checklist," says Luke. "This all ensures that our projects meet the highest standards of quality and safety."

Current projects showcase Best Nest Building Company's expertise and dedication to excellence. It is working on a new build in Muriwai, an 114sqm home and a high-end 65sqm garage. Another project in Muriwai involves the renovation and extension of a property, highlighting the company's versatility and craftsmanship.

Best Nest Building Company is gearing up for a significant project in Remuera - a 2-1/2 year renovation of an original homestead.

The project needs to stay within the council character constraints and will see Best Nest Building Company build a second level pool and do a full renovation of the home inside and outside including installing a lift.

Best Nest Building Company are qualified Master Builders, New Zealand Certified Builders, BCITO Certified and Licensed with the New Zealand Building Practitioners Board. With more than 22 years of experience in the Auckland building industry, Luke says that Best Nest Building Company continues to set the standard for excellence with dedication to transparency, quality, and customer satisfaction ensuring that every project, whether a small renovation or a large-scale new build, exceeds expectations.

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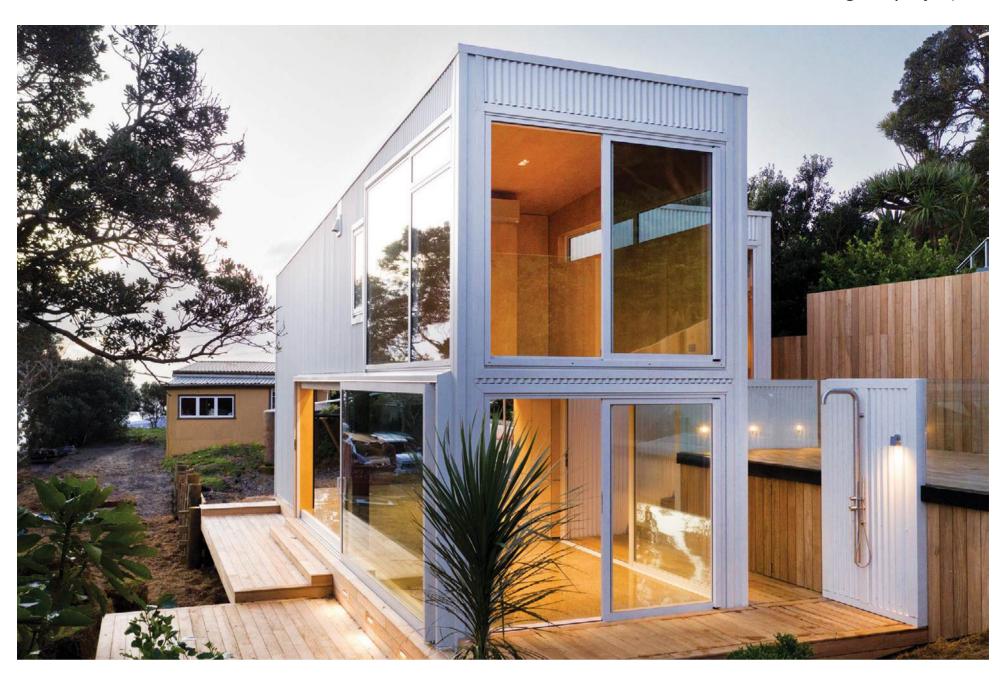
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Best Nest Building has quickly established itself as a leader in the Auckland building scene, with a reputation for excellence in design and build, renovation and commercial projects.









18 D.E.C Construction BUILDING

# Renovation specialist set to shine

#### Bernadette Cooney

pecialising in high-end, large-scale renovations and bespoke new residential builds, D.E.C Construction Ltd work throughout Auckland, North Shore, Warkworth, Matakana and Mangawhai.

With a track record synonymous with superior craftsmanship across a diverse array of projects, D.E.C Construction is set to shine in the upcoming April edition of New Zealand Certified Builders magazine, Revere. This feature spotlights their remarkable refurbishment of a vintage mid-century Kiwi bach in the picturesque locale of Mangawhai Heads.

Founder and director of D.E.C Construction, Darren Ettritch, says the completed project was chosen as build of the month which was a bit thrilling.

"That's pretty good to be picked for build of the month," Darren says. "The project itself was neat too - a complete overhaul of an old, pokey, bach right back to bare bones. We relevelled the house and re-plumbed throughout. We did the whole section. Even reclad their sleepout to match the house."

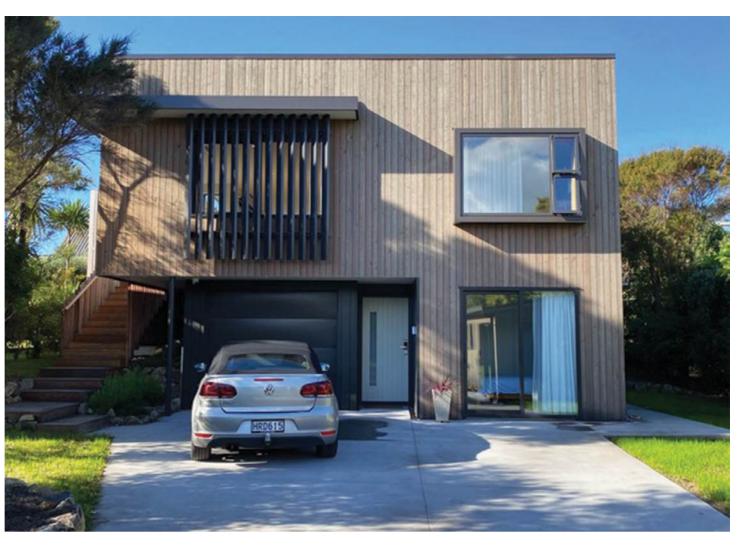
The result of the 12-month project is a modern, light-filled, two-storey home with indoor-outdoor flow and outdoor decking.

The Dey Street project epitomises the passion D.E.C Construction has for transformative renovations and extensions. Their expertise and adaptability extend seamlessly to new home builds, Villa refurbishments and light commercial ventures.

"We also did an extension of the Mangawhai butchery and carpark area," says Darren. "We have a build crew in Auckland, two in Matakana and soon to be two in Mangawhai."

The Kaipara District is experiencing a surge in development following improved connectivity and

D.E.C Construction is poised for an enhanced role within the community.



D.E.C Construction has a passion for transformative renovations and extensions

"We've restored and renovated Auckland villas and bungalows in Ponsonby, Grey Lynn, Herne Bay, Remuera and Devonport."

"We've lined up several exciting ventures, including renovations and a new build in Mangawhai, along with projects in Waipu.

Another shining example of their transformative power is the revitalisation of an old, tired bach at Rainbows End, Matakana.

Last year they completed a metamorphosis; converting a nondescript bach into a modern,

airy family retreat nestled amidst a lush bush clad setting and offering beautiful panoramas.

Established in 2006, D.E.C Construction thrives on recommendations and repeat business which is testament to its solid reputation and reliable service. "I'm fortunate to lead a stellar team of 16 builders and site managers, including one that marked 10 years with me last November. He's exceptionally good and makes sure everything is done to a high standard," says Darren.

His project manager, Shaun Steffener was also given meritorious mention for his third year managing projects alongside Darren.

"He had his own building company for 12 years before coming to us, and he's a stalwart, sharing the load on all jobs so nothing gets missed."

Embracing the challenge of Villa renovations, D.E.C Construction has revitalised historic properties across Auckland, preserving their inherent charm while introducing modern comforts.

From Ponsonby to Devenport, they've breathed new life into iconic villas and bungalows, seamlessly blending tradition with contemporary luxury.

"We've restored and renovated Auckland villas and bungalows in Ponsonby, Grey Lynn, Herne Bay, Remuera and Devonport," says Darren.

Consistently delivering high end quality to every renovation or new build, D.E.C Construction stays at the forefront of its industry by delivering forward thinking solutions to every project.



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# Delivering quality and satisfaction

Bernadette Cooney

uckland's Steadfast Construction is dedicated to building homes that reflect the unique vision and lifestyle of each client, earning a reputation for unparalleled quality and client satisfaction.

Established in 2012, the design and build company with a reputation for skilled architectural builds and a portfolio to match – is led by licensed building practitioner's Matt Munro and his business partner and project manager Josh Dickson.

Matt's wife Jenna brings creative flair as the company's architectural designer and together the team have built many unique homes, perfecting the art of high-quality home construction.

An architect's builder, Steadfast Construction firmly believe the creative process is the key to a well-defined, unique, and personal home. Key to its actualisation is a skilful and cohesive team.

"We work in with a couple of Auckland architects, TT Architects and Four Walls Architecture of Herne Bay, " says Matt, "and we can provide detailed costing at an early engagement working with architects' plans.'

"We use a core group of subcontractors that we've been working with for 10 years and we trust their work."

Steadfast Construction offers fixed price builds and a 10-year Master Builders Guarantee. With meticulous attention to detail, they transform concepts into masterpieces that stand the test of time.

Steadfast Construction has a thorough and enjoyable design process and they provide accurate and competitive pricing.

"Maximising value for the client's budget is a focus for us whether we design it ourselves or they have plans already."

A high-end bespoke build project Steadfast are currently building, is a four-level heritage themed home on Summit Drive at the top of Mount Albert.

"This is a future-proofed, contemporary home that is designed cohesively with traditional architecture, set into the hilltop with 270-degree views across Auckland and out to Rangitoto Island."

The grand home features internal lift to traverse floors and twin-level balconies with steel staircase to cast concrete swimming pool. The home is clad in Accoya weatherboard and capped with Metalcraft Espan roofing.'



Rustic charm meets contemporary design in this executive family home.

"This is a future-proofed, contemporary home that is designed cohesively with traditional architecture, set into the hilltop with 270-degree views across Auckland and out to Rangitoto Island."

Noteworthy among their other completed projects is the executive family home at Duck Creek Road, Saltwater, where rustic charm meets contemporary design.

"This client came to us with some great design ideas and worked closely with Jenna, to create a four-bedroom family home with expansive open plan interior with exposed floors and five-metre-high vaulted ceilings."

Smartly clad in brick and iron with an industrial style finish and plenty of room for activity

and entertaining with a BBQ area and internal access double garaging.

The Steadfast build team have also completed several other stunning showcase homes, including utilising innovative imported Siberian and Scandinavian timber products, within Riverhead subdivision northwest of Auckland.

"These design and builds are remarkable new homes including a two level five-bedroom home with Truwood and Siberian Larchwood cladding and another one which is a three level four-bedroom home using Lunar wood, a thermally treated Scandinavian timber product with knotty features."













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# A one stop shop for building

#### Bernadette Cooney

proponent of highly functional, performing home and efficient building, Blackstone Project Management of Mellon Bay, Auckland are now offering a full range of services from renovation, addition and alteration and new home builds.

Project manager and company founder, Bobby Prajitno has 25+ years' experience in the industry and is a Licensed Building Practitioner for site and project management.

He is a firm advocate for SIPs panel building systems for a diverse range of applications from new residential homes to investment properties and multi-unit community housing.

"Structural Insulated Panel building systems are an excellent choice for new builds or remodelling as they provide very good insulation which means cheaper operating costs for the life of the home. Plus, they are quicker to build and there is less on-site build waste," Bobby says.

New Zealand manufactured SIPs panel building systems are a smart solution for many building types says Bobby whether a traditional family home, apartment, or townhouse complex.

Blackstone Project Management offers full build and manage services across Auckland. From full new builds to extensions and remodelling of existing homes to garage conversions and minor or secondary dwellings, Bobby and his team can do it all and do it right.

"We build traditional timber framed homes too. We can do alterations to existing homes - like adding on a bedroom, office or converting a garage," he says, "and we're very good at building additional dwellings in existing section and can take care of everything from the consents to the construction."



Blackstone Project Management offers a full range of services from renovation, addition and alteration and new home builds.

"Whether people are in need of more living space for the family or considering an Air B&B, Blackstone Project Management are the one-stop-shop for full-service builds, conversions and extensions."

An excellent builder for landlords and property investors, Blackstone has extensive experience in re-cladding, refreshing and remodelling apartment blocks and rental properties.

"We're currently refreshing the exterior plaster facade of a Parnell apartment block. Removing the old, scalloped plaster cladding and replastering for a modern look exterior," says Bobby, "Plus refreshing the balconies and balustrades for an overall fresher appearance"

Re-cladding and remodelling is an excellent way to retain property value over time and that's the purpose of another premium re-cladding project underway in Mt Eden. "This is a premium reclad of an architecturally designed family home using cedar timber and Abodo© patio entrance."

Trusted building contractors, Blackstone Project Management offer fixed price contracts and a 284-point quality control checklist upon project completion – one of the most comprehensive checks on the market.

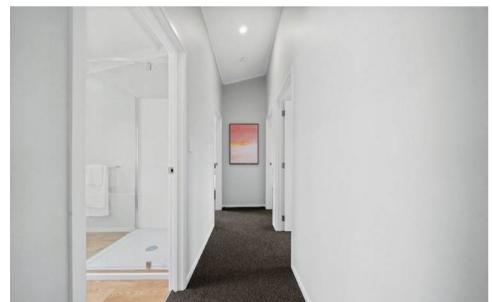
"We're not just about building homes, we're

about building trust," says Bobby, "We stand by our quotes, offer fixed price contracts and consult with you regarding any variation before committing to the work."

With the move toward offering entire new home builds Blackstone Project Management are anticipating a busy year and have put the call out for new apprentices.

"We are planning for expansion in 2024 so we are looking for some good apprentice builders or junior project managers and quantity surveyors," says Bobby.

The two most important characteristics he seeks in any apprentice is teamwork and a willingness to learn.









## Striking the perfect synergy

#### Karen Phelps

onstruction company Macro Construction has earned its reputation with a commitment to excellence and a highly personal building experience.

Led by directors Simon Mustard and James Borck, the focus is not just about erecting buildings but rather about crafting homes that stand the test of time.

"We employ our own staff, including apprentices, so everyone is trained with us to be high-quality builders. This tight-knit team approach ensures that every project maintains impeccable standards," says James.

Simon and James bring a wealth of experience and a shared passion for craftsmanship to Macro Construction. Simon spent ten years honing his craft with a local Waihi Beach builder before heading to Queensland to work on multi-level residential constructions returning to New Zealand in 2016. Likewise James ventured abroad after his apprenticeship to further his experience and qualifications in Western Australia.

His time in WA solidified his expertise in high-end residential construction. The pair thrives on challenging architectural builds and high-end renovations and with an emphasis on communication, quality assurance, integrity and transparent pricing James says that Macro Construction ensures that each client's building experience is positive and stress-free.

"We are a small local, family-owned and operated building company. We bring a personal approach to all aspects of each project and work together with our clients throughout the whole process, guide them through from start to completion of their home."

The company offers full-scale building services, including design and build packages and tackles new homes, renovations and additions as well as light commercial projects.



Macro Construction offers full-scale building services, including design and build packages and tackles new homes, renovations and additions as well as light commercial projects.

The team comprises skilled carpenters and apprentices, who bring professionalism and expertise to every project, guaranteeing customer satisfaction, says James.

One defining feature of Macro Construction is a commitment to sustainability in builds. The company aims to utilise sustainable materials and offer specialised building techniques, all while staying within the client's budget. James says this translates into longer-lasting, higher-quality homes that benefit not only the homeowners but also the planet.

This might mean opting for natural timber like cedar, Weathertex hardwood and wax cladding along with wool insulation instead of environmentally harmful materials, ensuring

energy efficiency and reducing the carbon footprint of the homes.

James says Macro Construction is exceptionally busy. It is undertaking various projects including a new build on Loop Road, Waihi Beach. The stunning 316-square-metre home boasts four bedrooms, four bathrooms, two living areas, an office, and a retreat off the master bedroom. It utilises high-spec insulation, cedar cladding, and board-and-batten siding

Additionally, the company is working on another project on Seaforth Road in Waihi Beach, consisting of two co-joined dwellings with four bedrooms, three bathrooms, two kitchens, and three lounge areas between

them. It is also renovating Waihi Beach Primary School, involving recladding, interior refitting, and building new decks and ramps.

Macro Construction works throughout the Bay of Plenty and even further afield, depending on the project.

"Our business is 100% locally owned and operated and we are proud to have established strong and trusted industry relationships with architects and subcontractors to make our clients' building process a rewarding

"After over 30 years in the industry, we believe we've struck the perfect synergy between delivering cutting-edge building services and superior client experiences."









**Euro Pools POOL INDUSTRY** 

## **Turning** dreams into reality

#### Ange Davidson

ransforming dreams into reality is Euro Pools owner Venny Prokopiev's model for his premier swimming pools and spas.

Based in Auckland's North Shore, the model appears to be working as repeat customers and new clients are keen to realise their dreams with a custom-made concrete pool.

"We use concrete for all our pools as it allows us to play with shapes and forms, and we can incorporate a spa into a pool or vice versa. Our most popular pool is the cocktail pool which is a hybrid between a small swimming pool and a big spa. We build extended seating underwater for people to enjoy a relaxing time with friends and family," says Venny.

The cocktail pool is popular for central Auckland properties that don't have a lot of space and for customers looking for something beautiful that they can relax in while their kids play. The average size of a cocktail pool is less than six metres long and two to three metres wide. Pools can be heated through a mix of electricity, solar and gas, depending on what's available at a client's property, and there's a variety of pool covers to keep the heat in and stop evaporation.

"Right now we're working on a project that requires us to install a pool two and a half metres above ground. The architect designed the pool for the second level of the house which required us to build a supporting structure under the pool to hold it. You could only do this with concrete," believes Venny.

Euro Pools are the only New Zealand company to be importing Beach Feel, a soft to touch and beautifully sculptured pigmented quartz that captures the beach vibe with organic shapes and a graduated descent that simulates entering the sea.

"People overseas love this concept as it's friendly to kids and animals. We use concrete to shape the pool and plaster natural sand mixed up with specific resins on top of the concrete," he says.

"You don't need tiles or decking as the bonded sand is used as the surround. People are very interested in this concept and are asking lots of questions. We've just priced a Beach Feel pool down in Christchurch."



Euro Pools are the only New Zealand company to be importing Beach Feel, a soft to touch and beautifully sculptured pigmented quartz that captures the beach vibe with organic shapes and a graduated descent that simulates entering the sea.

"We use concrete to shape the pool and plaster natural sand mixed up with specific resins on top..."

"We are the only company certified for the Beach Feel system which is exceptionally aesthetic and very sustainable.

"The result is a non-slip surface with high resistance to wear and tear and UV rays. It's safe for children, resistant to pets, and suitable for everyone.'

Venny's latest project is a California-style swimming pool complete with floating structures, waterfall, ledge loungers, and a mix of fire and water features that is a testament to his dedication to creating unique and luxurious outdoor spaces.

Euro Pools deliver a complete pool package. For a customer initially thinking about a pool to jumping into the completed product starts with just one phone call to Venny.

"We are one of the few companies that provide a complete package from the design, engineering, installation of the pool and surrounding structures like decking, fencing, and a pool house if required. We have own team plus subcontractors and suppliers that we work with. We've got the right people to work with us, so business is easy and it delivers joy."





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## New facility to improve outcomes

#### **Karen Phelps**

new endoscopy and gastroscopy facility in Taranaki aims to help deliver better nealth outcomes to the local region.

Endoscopy on Clarence is the brainchild of owner of Surgeons on Clarence, Simi Lolohea, along with fellow surgeons Linus Wu and Jasen Ly. The two facilities are located right next door to each other to offer clients a complete service.

All say there is a huge need for the service with the National Bowel Screening Programme, along with greater public awareness of bowel cancer, all driving demand.

"The public system simply cannot cope with the volume of patients and we have built this facility to help alleviate the pressure," says

Patients can access the service via three routes, further driving improved health outcomes: via GP referral, hospital referral or by going direct to Surgeons on Clarence.

At present Surgeons on Clarence, where clients come for consultations, is outsourcing its surgical procedures to local private medical facilities. Endoscopy on Clarence will make things easier and less stressful for patients, says Simi, Jasen and Linus.

All three bring considerable expertise specialising in a variety of areas including colon and rectal conditions, perianal conditions, pelvic floor disorders, colonoscopy and gastroscopy, inflammatory bowel disease and general surgical conditions such as hernia including complex abdominal wall reconstruction and gallstone disease.



Endoscopy on Clarence will have the capacity to deliver around 120 procedures per week.

Construction of Endoscopy on Clarence is underway and the facility is due to be operational this year. The building comprises two levels above ground plus a below ground car park. The ground level reception includes pre and post procedure areas as well as two suites for completing the procedures. On the first floor are located consulting rooms. changing rooms, kitchen and meeting room etc. Surgeons on Clarence complement the offering with three consulting rooms.

Simi, Jasen and Linus say the completely new custom build facility will offer the latest state of the art technology.

A big emphasis has been placed on patient experience with the design maximising flow and comfort to improve efficiency and overall outcomes.

"When people come in they might feel vulnerable and anxious," says Linus.

"So this it is very important that people have a good experience so they feel comfortable coming back and also telling others about the facility. All of this is critical for early detection of conditions such as bowel cancer."

Endoscopy on Clarence has been built by Construct Ltd, which has collaborated with

the three directors to deliver the best facility possible. When completed Endoscopy on Clarence will have the capacity to deliver around 120 procedures per week. While Jasen, Linus and Simi will all deliver surgeries the aim is also for other endoscopists working the region to utilise the facility to further increase health outcomes for the region.

"The National Bowel Screening Programme has increased people's awareness so people are wanting to be investigated but due to the present pressure on the public health system not everyone can access public healthcare in good time," says Linus.





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# Bulk transporter achieves rapid growth

#### Kelly Deeks

ive years of aggressive growth for bulk transporter Hauraki Bulk has allowed the company to secure an ongoing contract, the likes of which are usually only given to New Zealand's top three or four contracting companies.

"For us to get it is amazing," says Hauraki Bulk founder and director George Matheson.

"Bridgeman Concrete had seen our trucks around and when I said we would make them our number one priority, they were only too happy to give us a contract. If their bins are empty they can lose thousands of dollars every minute. I assured them that would never happen."

This achievement is just the latest in a string of accomplishments for Hauraki Bulk since it started in 2018. Now running 10 truck and trailers, growth has been rapid thanks in part to Auckland's post-Covid construction boom, but also to George's drive to grow his business.

He bought his first truck from the reputable Hilton Haulage in Timaru. As he clunked through the gear box on the way out of the yard, he thought these people must be thinking this truck is never going to make it to Auckland.

"By the time I got to Waiouru, there was snow everywhere and it was freezing, and I had a few deep moments in the truck," he says. "I wondered what I was doing. I had such a comfortable career in international sales, was this really the right step for me?" When he got home, he found clients who were keen to support a young guy out giving it a go for himself, and started carting aggregate all over town.

He got his second truck from Hilton Haulage four months later and realised he had underestimated his ability to attract new staff amongst a population of two million people.

"I thought I would never have a problem getting staff in Auckland but I couldn't have been more wrong. We didn't have branding on our trucks, no one knew who we were, and we just couldn't attract people."

George ended up hiring quite a new truck at great expense but this helped him to hire a really great driver who had recently returned from driving road trains in Australia. "Since then, we've put on two truck and trailers every year."

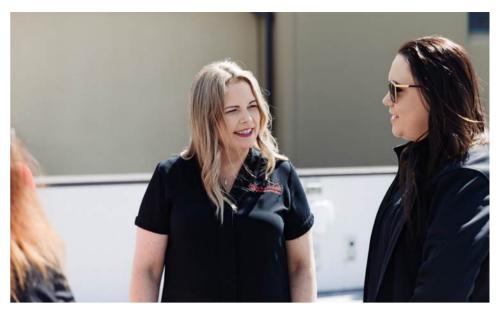
By 2020, George decided it might be a good idea to purchase a brand new truck, both for attracting staff and also to reduce his repair and maintenance bill, and his first new truck arrived in May. Hauraki Bulk scraped through the Covid lockdowns, enjoying a 25% increase in productivity while not having to compete with Auckland traffic when the majority were working from home.

By the start of 2022, George was out of the truck and into the office, continuing to grow his business on strong principles of trust, reliability, and customer satisfaction.

He and his team have amassed years of transport knowledge and experience between them and they offer progressive transport solutions, utilising the latest technologies to ensure safe and efficient outcomes.



Hauraki Bulk is now running 10 truck and trailers units throughout the region.



Propertyscouts now has a nationwide presence from Northland to Invercargill.

# Franchise network delivering on all levels

#### Kelly Deeks

ffering some of the strongest operating infrastructure and support available amongst New Zealand franchises, Propertyscouts has again made it to the finals of the Westpac New Zealand Franchise Awards Franchise System of the Year - Business to Business award for the second year running.

Managing director Ryan Weir and his Properyscouts Head Office team (PSHQ) have been working together to grow and upskill their 21 franchisees while also putting in place and improving processes and systems of support for the franchises to empower them in business ownership.

Ryan has been a landlord since the age of 19, when he bought an investment property in his hometown of Dunedin.

He spent 10 years in the financial industry, then in 2013, founded an Auckland property management company, successfully selling that business in 2020.

As a landlord himself, Ryan understands the issues that property owners face and has a keen eye for improving properties to enhance returns.

He uses his expertise to help property owners achieve their investment goals, and he is passionate about making a meaningful impact on their long-term success.

Recent initiatives at Propertyscouts include quarterly support calls and formal business planning activities and a centralised admin option allowing franchisees to focus more on their business development.

"Results from these initiatives are showing growth in Propertyscouts property numbers, reflecting the growth our franchisees are getting as well," says Propertyscouts marketing and communications coordinator Natalie Kittow.

"Results from these initiatives are showing growth in Propertyscouts property numbers...."

Propertyscouts is a distinguished property management company which has been serving New Zealand property investors and tenants since 2004. Starting out initially as Propertyscouts Dunedin, founder Milton Weir began developing a comprehensive 225-page manual for franchising the business. The first two franchises were sold in Auckland in March 2015, and by 2018, the number of Property-scouts franchises had grown to 13.

When Ryan took over the business from his dad a couple of years ago, he started to really grow his head office team, PSHQ, adding more support, guidance, and communication which franchisees value.

Propertyscouts now has a nationwide presence from Northland to Invercargill. The recent opening of a second branch in Christchurch brought the number of Propertyscouts franchises to 20, and the 21st franchise is set to open soon in the central North Island.

With its dedicated PSHQ team of head office staff, located in Auckland and the Hawke's Bay, Propertyscouts has established itself as an industry leader and aims to be the benchmark for national and international brands in the industry by delivering personalised and professional service, and implementing best-practice systems, processes, and support infrastructure.

Franchisees cite the ease of starting out with Propertyscouts and the ability to hit the ground running because high quality systems and marketing are already in place. They love the support they get from PSHQ and each other, and the centralised admin system is a real game-changer that allows them to focus on doing what they do best.





## The rental experts

Sue Russell

ason Waugh, General Manager of Lodge City Rentals in Hamilton understands all the nuances, shifts and tensions that play but in the rental sector. It's a space he and his team thrive in

"Most of my head space is in the future. The day to day challenges come about and you have to face them when they do appear," Jason says philosophically.

The biggest challenges the last 18 months has brought has been a tightening of the market; the low number of houses he's currently able to offer and ever-growing list of rental clients, some in quite desperate need of accessing good quality, secure tenancies.

"All of 2023 was very very short. Low numbers that I have never seen in my 23 year career. To be frank I don't really see any light at the end of the tunnel, though I think now with the election behind us, we're going to see some increase in rental stock begin to come on to the market."

He says the issues impacting rental availability in the market stem from three core factors. On the supply side the pool of traditional invester buyers are sitting on the fence right now, as capital values have come back somewhat while interest on loans remains high. Then there's the shortening on the development side of the market drive in part by the Hamilton City Council putting a pause on infill housing development given challenges this presents regarding three-waters infra-

While this is happening, Hamilton itself is still growing and the University is rebounding after reduction in international student numbers given COVID.

"I don't see the supply side of things changing much in the next 12 months. It seems to me there is a bit of a drive toward social housing. Social housing is a good thing but you only have a certain number of people that build that infrastructure."

"We're responsible for people's biggest assets often so we take our role very seriously to ensure risks are minimalised, if not eliminated."

Selecting tenants for home-owner clients is a challenging matter, with quite often many very good applicants interested in the same home. Selecting tenants is taken very seriously by the team at Lodge City Rentals.

"A lot of people are verging on the side of desperation. Even though our portfolio is growing, the number of empty and available properties is reducing."

Lodge City Rentals has two offices, one in northern end of Hamilton's CBD, the other in Hamilton East, over the river.

Jason says, as a professional in the sector, he welcomes regulations coming into force through the enactment of legislation, meaning rental managers will have to be licensed.

He sees this as an essential element to tidying up and getting rid of poor performers, who let home owners and tenants down.

"There's no place for these operators, who I think, have little interest or integrity in providing their clients and tenants with professional

Choosing the wrong tenant comes with enormous risk and cost to a home-owner.

"You make a wrong decision and the cost of our management fee is wiped out straight away. We're responsible for people's biggest assets often so we take our role very seriously to ensure risks are minimalised, if not eliminated.'

Regulating the market, Jason reflects, is a win-win for both owner and tenant and can't come soon enough

Jason says the culture at Lodge City Rentals is colleagial and very supportive.



Lodge City Rentals general manager Jason Waugh: "the industry is continually evolving..."

The company offers a cadetship programme for new people into rental manage-

"It works very well because they are doing all elements of what the work entails but don't initially carry the responsibility.

"Through this training period they are mentored. The support doesn't stop there either because the industry is continually evolving so everyone is kept up to speed on factors impacting the market.'

He's also pleased to see that it has become a lot more of a professional industry, governing how managers look and act.

Staff are put through the NZ Certificate in Property Management presented by SkillsNZ. When the industry does become regulated, Jason hopes to see the certificate accepted as the entry level qualification.

While based in Hamilton, Lodge City Rentals looks after rental properties in Te Awamutu, Cambridge as well as South Auckland.





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Northridge Golf Resort

## Unique venue offers the perfect blend

#### Karen Phelps

orthridge Golf Resort, a mere 30-minute drive north of Auckland, is gaining recognition as a hidden gem for corporate retreats, conferences and events, says Northridge Golf Resort director Simon Wu.

Over the past three years, the resort, now under new ownership, has undergone a remarkable transformation, establishing itself as a local, family-owned, and operated business that caters to both leisure and corporate

"A lot of people say it is a hidden gem when they see what we have done with the place so it's about trying to get the word out as to what we now offer here," says Simon.

The resort offers a unique blend of a 9-hole golf course, elegant accommodation and versatile venue spaces, making it an ideal destination for businesses seeking a tranquil yet accessible setting for their corporate activities.

Northridge Golf Resort offers four conference rooms, accommodating groups ranging from five to 120 individuals.

The lodge, designed in a Tudor style, features a bar and restaurant area, a café with barista coffee, high-speed WiFi, modern amenities, and ample parking.

"Whether planning a team-building day, product launch, or Christmas party, Northridge Golf Resort provides an engaging setting for corporate events.," says Simon.

"Its proximity to Auckland and Orewa, combined with its peaceful countryside location, creates an atmosphere that helps people focus as well as relax."

The resort provides a comprehensive package for corporate clients, including full catering and on-site activities such as frisbee golf and fling golf - activities that level the playing field and foster team building, says Simon.

With 27 elegantly appointed rooms accommodation is taken care of and rooms feature modern amenities including ensuites, smart TVs, high-speed WiFi, small fridges, electric kettles and more.

Some spacious rooms even include patios with views of the golf course, providing a relaxing and enjoyable stay.



The resort offers a unique blend of a 9-hole golf course, elegant accommodation and versatile venue spaces.

In addition to conferences, Northridge Golf Resort offers an all-in-one events venue for celebrations, birthdays and family gatherings.

The on-site accommodation, which accommodates up to 42 guests, allows groups to stay overnight without concerns about transportation, says Simon.

The resort's café, The Eagle Café, serves a variety of hot breakfasts and lunch dishes inspired by Asian, Italian, and French cuisine. Free WiFi and plenty of parking make it convenient for guests.

The business in its current form started three years ago when the current owners took over an existing facility, revamped and re-launched it providing a hugely enhanced service. Starting with a golf course, accommodation was soon added due to demand. Simon says it has the flavour of a proudly local family owned and operated business.

With its unique offerings, convenient location, and commitment to excellence, Northridge Golf Resort shines as a premier destination for corporate events and retreats, providing a perfect blend of business and leisure in Auckland's beautiful countryside.



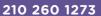


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## Top spot, top people

#### Sue Russell

aniel Smith is one of the team of Operation Managers working at Ōhope's famous Top 10 Holiday Park, sitting alongside a beach regularly voted as the best in New Zealand

Running a holiday park is very much in the blood as Daniel explains.

"My parents have been engaged in the industry for decades now, so the children have been brought up in the way of life operating a busy holiday park is all about," Daniel says.

Dad, Ian Smith's contribution to the sector has deservedly been recognised last year with the HPANZ (Holiday Park Association of New Zealand) 'Outstanding Contribution to the Holiday Park Industry Award', sponsored by

The award recognises year's of giving back to the industry, mentoring and supporting other operators new to the sector, adding value and depth to the burgeoning holiday park sector in New Zealand.

"Dad certainly deserves this recognition and was thrilled and humbled to receive it from his peers in the association.'

Daniel has oversight of the park's day to day operation and house-keeping side of things and lives on site. He works most days at the holiday park the family gained in March 2021, right in the time when COVID changed the way we all worked and lived.

"There were vaccine passes and a degree of uncertainty as to what the future would hold for us. Dad and Mum, Vicki, operated the iconic Waihi Beach Holiday Park from 1996 and have been in the industry nearly 30 years

Daughter Aimee is General Manager and today lan and Vicki take on more of a mentorship role. Daniel says he aspires to having his own park one day and so, too, does Aimee.

Ōhope Beach Top 10 Holiday Park is situated on the Ōhope split, with the ocean on one side and the harbour on the other, some 15 minutes drive from Whakatane

For those less used to Holiday Park life, it may be a bit of an eye-opener to see the array of facilities the park now offers – swimming pools, private spas and saunas, a games room and movie room, a giant moview screen, BMX track, basketball and volleyball spaces, to name a few

All these facilities mean that families, many of who have visited generation on generation have everything they would wish to do, from very active days to sitting back, catching up



Ohope Beach Top 10 Holiday Park is situated on the Ohope split, with the ocean on one side and the harbour on the other, some 15 minutes drive from Whakatane. Below, Ian and Vicki Smith, now take on more of a mentorship role.

with familiar faces and sharing stories.

Asked just how many people can comfortably stay on the 23 acre site, Daniel says at peak up to 2,500 guests can stay in a range of accommodation options.

"It's really like a small town in itself, with 118 non powered and 400 powered sites. We also offer an annual concession programme for 42 caravans to remain on site each year.

A holiday camp which stretches back as far as Ōhope Beach has a colourful history to

It was founded by Ken England and his family on a different site to where it is today. The family eventually packed the park up and shifted it to its current site on the spit and owned it for many years.

"Ken goes right back to the founding of the Top 10 Holiday Park association some 40

Other owners came and went and when 'Surf and Sand'; a conference and wedding centre which had its conference wing destroyed by a tornado, the decision was made by Ian and Vicki to buy the two grounds and combine them into one.

Each owner has invested in new infrastructure and facilities, leaving their mark on the park. In the case of the Smith family, heavy investment was made in developing the spa, sauna and soak pool.

Asked what aspirations lie ahead to create new facilities, Daniel says plans are evolving



to create more roofed accommodation, a gym and to give the playground an upgrade.

The way Daniel speaks of his parents role in nurturing the Holiday Park sector New Zealand wide, you can sense his pride.

"There's really no way of knowing just how far and wide the support Mum and Dad gave to others reached. Dad really values that in all the time he was away working for the association and visiting other operators, it was Mum who kept the park ticking over; something we all acknowledge and value."

There are 48 Top 10 Holiday Park's spread around the country. The association they each belong to and are shareholders of, provides valuable information sharing and a focus on pushing forward with strategic new development.



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## Designing for growth

#### Kelly Deeks

ith the population of Auckland likely to hit two million residents by the early 2030s, project management company Projectus is focused on removing roadblocks, improving broader outcomes, and making sure New Zealand's fastest growing region's built environment is the best it can be for every Aucklander, and for Aotearoa.

Established in 2018 by experienced construction professionals and managers, Projectus provides project services to the built environment with a focus on demonstrable value for the client, overall quality, and longevity of every project it is involved in.

"We are here with a purpose, and are very outcome and performance driven," says Projectus principal Luka Obradovic.

"We are construction professionals with a solid technical foundation, built ground-up from delivering construction projects in New Zealand and the Pacific region. This gives us our technical advantage and intimate knowledge of construction economics - both key drivers of project outcomes."

For Projectus, its focus on outcomes is a far better value proposition than providing a prescribed list of services.

Focusing on outcomes means taking into consideration the dynamic landscape of construction codes, regulations, local authority requirements and the like, because they all influence the way to a required outcome.

Luka says Auckland is set to grow both out and up in the coming decade, and the construction industry is well aware of what needs to happen and where the hold-ups are happening.

"Ever-changing and increasing compliance requirements make things more difficult and the suppliers who are contractors and

developers are struggling to keep up with the extensive knowledge of these compliance requirements. Appropriate compliance requirements are necessary in our industry, though understanding and managing that complexity is one aspect causing a whole lot of headaches for the supply market."

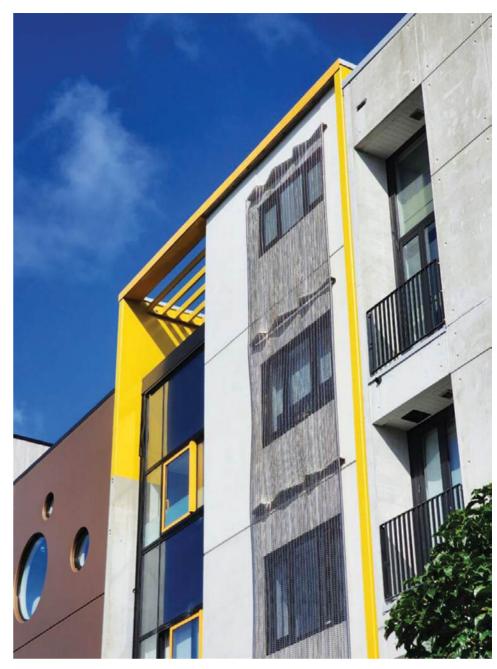
Financial constraints including the rising cost of construction have seen developers turn to less experienced contractors to build their projects, but these can tend not to have the same experience as tier one or two contractors for dealing with complex compliance issues, compounded with more complex construction materials and systems, or the same financial capacity to take on the project risk.

"Developers are forced to look for the cheapest cost contractor but this often means inexperience, and can result in increased time to programme or cost variations," Luka says.

"As a result of trying to keep costs down, these projects often don't have an aspect of achieving broader outcomes or social, environmental, cultural, and economic benefits that are going to deliver long-term public value for Auckland, which we need to start focusing on if we want to view Auckland as a highly-rated liveable city in 20 or 50 years' time.'

Its focus on broader outcomes and the best outcome for Auckland sees some creative solutions coming out of the Projectus think tank, like a recent 16-townhouse development right next to a peaceful reserve.

Locals raised concerns about potential impacts, but Projectus' planning and ongoing community consultation ensured all activity was contained within the site with controlled and monitored measures ensuring no adverse effects to the reserve. Projectus incorporated a living retaining wall with built-in picnic cubicles and seating areas which the neighbours now make full use of daily.



Projectus is focused on delivering the best outcomes for communities.







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